



Sanlam Employee Benefits

Sanlam Plus Pension & Provident Preservation Fund monthly investment fact sheets April 2017

Insurance

Financial Planning

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Investments

Wealth

# **Member Investment Selection Menu**

Members of the Sanlam Plus Pension & Provident Preservation Fund can select from a trustee-approved range of 21 institutionally-priced investment portfolios covering the full risk-return spectrum.

At inception, or on becoming a member of the Fund, there is no charge for the member's initial choice of portfolio/s. Thereafter, if a member decides to make a change to his/her current assets and future contributions the first switch per calendar year is free and subsequent switches will be charged a switching fee of R450 (VAT inclusive) deductible from the relevant member's individual account value. However, should a member decide to make a change regarding only his future contributions, there would be no charge.

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#### **Regulation 28 Compliance**

At inception, or on becoming a member of the Fund, there is no charge for the member's initial choice of portfolio/s. Thereafter, if a member decides to make a change to his/her current assets and future contributions the first switch per calendar year is free and subsequent switches will be charged a switching fee of R450 (VAT inclusive) deductible from the relevant member's individual account value. However, should a member decide to make a change regarding only his future contributions, there would be no charge.

#### **Smoothed Bonus Range**

Smooth bonus portfolios contain various intracies outside of the scope of these monthly fact sheets. For more information members are advised to consult the product brochures which explain the mechanics of the Sanlam Monthly Bonus Fund and the Sanlam Stable Bonus Portfolio in more detail. These brochures are available on the Sanlam website at www.sanlam.co.za.

# Member Investment Selection Menu

#### Sanlam Lifestage

Sanlam Lifestage Accumulation Portfolio

### **Multi-manager Range**

SMM 70 Portfolio SMM 50 Portfolio SMM Absolute Return CPI +5% Portfolio

#### Sanlam Investment Management Single Manager Range

SIM Balanced Fund SIM Inflation Plus Fund

#### **External Single Manager Range**

Sanlam Allan Gray Domestic Balanced \* Sanlam Allan Gray Global Balanced\* Sanlam Coronation Houseview Sanlam Foord Balanced Fund Sanlam Investec Balanced Fund

## **Index-tracking Range**

Satrix (SWIX) Balanced Tracker Fund

#### **Smoothed Bonus Range**

Sanlam Monthly Bonus Fund Sanlam Stable Bonus Portfolio

<sup>r</sup> Only available to members who had exposure to one of these portfolios prior to December 2009.

The Trustees have resolved that members choosing to make their own investment choices can spread their Fund investments between a maximum of 4 investment portfolios. All investments on the Glacier platform count as a single investment portfolio choice for the purposes of this rule.

# Sanlam Lifestage Accumulation Portfolio



30-Apr-17 R 8,887 million Jul-13

#### Fund objective

The fund is an aggressive portfolio displaying high levels of volatility over the short term and is aiming to provide market related growth. Scrip lending may be performed on the passive equity component.

#### **Risk profile**

This portfolio has an moderate-aggressive risk profile

#### Fees

1.00% per annum for the first R50m

0.90% per annum on the portion of assets between R50m - R100m

0.775% per annum on the portion of assets between R100m - R300m

0.70% per annum on the portion of assets between R300m - R500m

0.65% per annum on the portion above R500m

All Sub-funds invested in Sanlam Lifestage Accumulation Portfolio are charged the highest investment management fee applicable to the first tranche of assest, and Sub-funds with greater than R50 million assets are separately rebated any savings due to the sliding investment management fee scale on a monthly basis. The underlying investment managers may be incentivised on a performance fee basis.

#### Monthly and cumulative returns



#### Fund performance (%)

	Fund	Benchmark
1 Month	2.3%	2.6%
3 Months	3.6%	3.6%
6 Months	6.2%	6.0%
1 Year	4.7%	4.7%
3 Years	7.9%	9.4%
5 Years	n/a	n/a

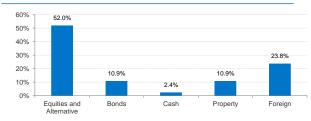
# Top 10 holdings (% of Equities)

Share Name	% of Equities
Naspers	15.5%
British American Tobacco Plc	4.5%
Sasol Limited	3.6%
MTN Group	3.5%
Steinhoff Int HIdgs N.v	3.5%
Firstrand Limited	3.1%
Standard Bank Group Limited	2.9%
Old Mutual	1.9%
Anglo American	1.7%
Bid Corporation Limited	1.7%

# Benchmark 55% SWIX (Shareholder Weighted Index)

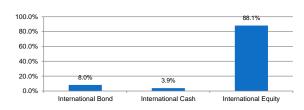
- 7.5% FTSE/JSE SAPY Index
- 2.5% Short Term Fixed Interest Index (STeFI)
- 5% Barclays BESA Gov. Inflation-linked Index
- 15% MSCI World (Developed Markets) Equity Index
- 5% Barclays Global Aggregate Index

## Asset class breakdown



The benchmark reflects the fund's long-term strategic asset allocations. Fund asset allocations may be allowed to vary from the benchmark, depending on market conditions.

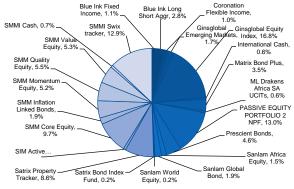
# Foreign split



#### Equity sectoral exposure (%)

	Fund	Benchmark
Financials	21.5%	18.6%
Resources	14.2%	18.8%
Industrials	64.3%	62.6%

## Fund manager breakdown



Please refer to the "Local equity manager breakdown for SMMI portfolios" for a detailed outline of the underlying equity managers within this portfolio.

#### Risk analysis

(based on the last 3 years' monthly returns)

% of negative months over the last 3 years	36.1%
Average capital loss in one month	-1.3%
Downside risk *	0.8%
of the portfolio relative to CPI	

Note: Performance figures are gross of investment management fees, but are net of any performance fees (if applicable). For portfolios in the Smoothed Bonus Range, the returns are gross of investment management fees, but are net of any guarantee premiums. Performance figures for periods greater than 12 months are annualised. All data shown is at the month-end, unless specifically indicated differently. Changes in currency rates of exchange may cause the value of your investment to fluctuate. Past performance is not necessarily a guide to the future returns. The value of investments and the income from them may increase or decrease and are not guaranteed. You may not get back the amount you invest. The product information sheets are prepared for the SANLAM UMBRELLA FUND by its investment consultants. The product information sheets are prepared in good faith and the information, data and opinions contained in the product information sheets are based on source information considered reliable. However, no guarantee, explicit or otherwise are provided that the information and data contained therein are correct and comprehensive. The SANLAM UMBRELLA FUND and the investment consultants cannot be held liable for any loss, expense and/or damage following from the use of

<sup>10%</sup> BEASSA Total Return All Bond Index

# **SIM Balanced Fund**

Period Ending Fund Size Inception Date

#### 30-Apr-17 R 15,776 million Feb-95

# **Fund objective**

This is a multi asset allocation fund which aims to grow capital steadily while providing income over the medium to longer term. The preservation of real capital is of primary importance in achieving this objective. The fund is Reg. 28 compliant and is suitable for retirement savings. The fund may hold up to 25% in offshore assets.

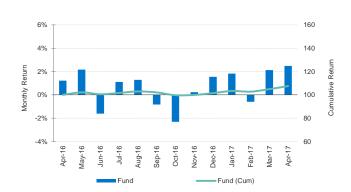
# **Risk profile**

This fund has a moderate-aggressive risk profile.

#### Fees

0.75% per Annum

#### Monthly and cumulative returns



### Fund performance (%)

	Fund	Benchmark
1 Month	2.5%	1.7%
3 Months	4.1%	2.6%
6 Months	7.8%	5.1%
1 Year	7.5%	3.4%
3 Years	8.2%	6.2%
5 Years	12.8%	10.1%

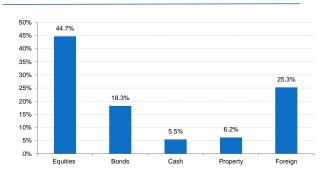
# Top 10 equity holdings (% of Equities)

Share Name	% of Equities
Naspers N	18.2%
BTI Group	5.8%
Sasol	4.5%
Steinhoff (SNH)	4.3%
MTN Group	4.2%
FirstRand / RMBH	3.8%
Stanbank	3.6%
Old Mutual	3.2%
Mondi	3.1%
Remgro	2.4%

Benchmark

Mean of ASISA SA Multi Asset High Equity Category

# Asset class breakdown



# **Foreign Split**



#### Equity sectoral exposure (%)

Financials	25.2%
Resources	19.3%
Industrials	55.5%

# **Risk analysis**

(based on the last 3 years' monthly returns)

% of negative months over the last 3 years	36.1%	
Average capital loss in one month	-1.1%	
Downside risk *	0.7%	
* Downside risk is measured as the standard deviation of the underperformance		
of the portfolio relative to CPI		

Note: Performance figures are gross of investment management fees, but are net of any performance fees (if applicable). For portfolios in the Smoothed Bonus Range ,the returns are gross of investment management fees, but are net of any guarantee premiums. Performance figures for periods greater than 12 months are annualised. All data shown is at the month-end, unless specifically indicated differently. Changes in currency rates of exchange may cause the value of your investment to fluctuate. Past performance is not necessarily a guide to the future returns. The value of investments and the income from them may increase or decrease and are not guaranteed. You may not get back the amount you invest. The product information sheets are prepared for the SANLAM UMBRELLA FUND by its investment consultants. The product information sheets are provided that the information, data and opinions contained in the product information sheets are based on source information considered reliable. However, no guarantee, explicit or otherwise are provided that the information sheets. The SANLAM UMBRELLA FUND and the investment consultants cannot be held liable for any loss, expense and/or damage following from the use of the product information sheets.



Fund

# **SIM Inflation Plus Fund**

Period Ending Fund Size Inception Date

#### 30-Apr-17 R 13,384 million Apr-99

# Fund objective

This is a flexible asset allocation fund which aims to deliver smooth, positive real returns (adjusted for the effects of inflation) targeting CPI +4% over a rolling 3 year period. The fund is managed in accordance with Reg. 28 guidelines, although this is not a stipulation in the investment policy of supplemental deed.

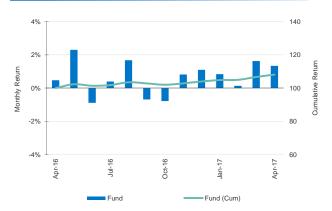
#### **Risk profile**

Moderate

#### Fees

0.70% per annum

#### Monthly and cumulative returns



# Fund performance (%)

	Fund	Benchmark *
1 Month	1.3%	0.6%
3 Months	3.1%	2.9%
6 Months	6.0%	5.3%
1 Year	8.1%	9.6%
3 Years	9.4%	9.4%
5 Years	11.5%	9.7%
* The figure for the most rece	nt month is estimated.	

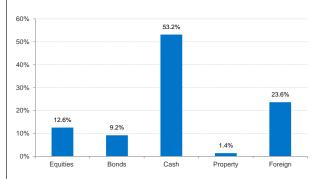
#### Top 10 equity holdings (% of Equities)

Share Name	% of Equities
Naspers N	19.0%
BTI Group	6.0%
Sasol	4.7%
Steinhoff (SNH)	4.5%
MTN Group	4.4%
FirstRand / RMBH	4.0%
Stanbank	3.8%
Old Mutual	3.2%
Mondi	3.1%
Sanlam	2.7%

Benchmark

CPI + 4% over a rolling three-year period (after annual service fee)

# Asset class breakdown



### **Foreign split**



#### Equity sectoral exposure (%)

Fund
21.0%
18.7%
60.3%

#### **Risk analysis**

(based on the last 3 years' monthly returns)

% of negative months over the last 3 years	16.7%	
Average capital loss in one month	-0.5%	
Downside risk **	0.4%	
** Downside risk is measured as the standard deviation of the underperformance		

of the portfolio relative to CPI

Note: Performance inguies are gross or investment management tees, but are net or any performance lees (in applicable). For portions in the smoothed borus Range , the returns are gross or investment management tees, but are net of any guarantee premiums. Performance figures for periods greater than 12 months are annualised. All data shown is at the month-end, unless specifically indicated differently. Changes in currency rates of exchange may cause the value of your investment to fluctuate. Past performance is not necessarily a guide to the future returns. The value of investment consultants. The product information sheets are prepared for the SANLAM UMBRELLA FUND by its investment consultants. The product information sheets are prepared in good faith and the information, data and opinions contained in the product information sheets are based on source information considered reliable. However, no guarantee, explicit or otherwise are provided that the information and data contained therein are correct and comprehensive. The SANLAM UMBRELLA FUND and the investment consultants cannot be held liable for any loss, expense and/or damage following from the use of the product information sheets.



#### Sanlam Plus Pension & Provident Preservation Fund

# SMM 70 Portfolio

Period Ending Fund Size Inception Date 30-Apr-17 R 827 million Feb-00

# Fund objective

The relatively high equity allocation of the Fund should occasionally result in high volatility but also high rate of growth compared to funds with a moderate risk profile.

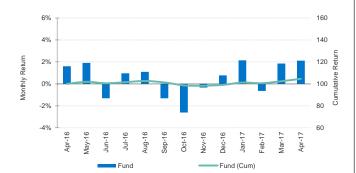
#### **Risk Profile**

This fund has a moderate -aggressive risk profile

#### Fees

On South African assets: 1.00% p.a. up to R10m. 0.75% p.a. between R10m – R30m 0.65% p.a. between R30m – R150m. 0.55% p.a.above R150m On international assets: 0.90% p.a. The underlying investment managers may be incentivised on a performance fee basis

#### Monthly and cummulative returns



### Fund performance (%)

	Fund	Benchmark
1 Month	2.1%	2.8%
3 Months	3.4%	3.9%
6 Months	6.0%	6.1%
1 Year	4.6%	5.5%
3 Years	7.2%	8.7%
5 Years	12.2%	12.8%

#### Top 10 equity holdings (% of Equities)

Share Name	% of Equities
Naspers	14.6%
British American Tobacco Plc	5.0%
Steinhoff Int Hldgs N.v	4.0%
Sasol Limited	3.6%
Firstrand Limited	3.6%
MTN Group	3.6%
Standard Bank Group Limited	3.0%
Old Mutual	2.1%
Bid Corporation Limited	1.8%
Sappi	1.7%

 Benchmark
 60% FTSE / JSE Shareholder Weighted Index

 15%
 BEASSA Total Return Index

 10%
 Short Term Fixed Interest Index (STeFI)

 10%
 MSCI World (Developed Markets) Equity Index

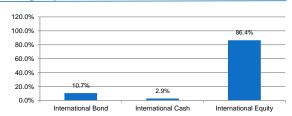
 5%
 Barclays Global Aggregate Bond Index

# Asset class breakdown



be allowed to vary from the benchmark, depending on market conditions.

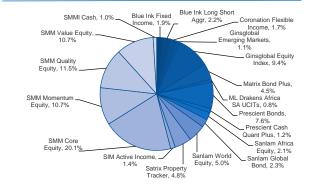
#### **Foreign Split**



#### Equity sectoral exposure (%)

	Fund	Benchmark
Financials	21.4%	18.6%
Resources	15.4%	18.8%
Industrials	63.2%	62.6%

#### Fund manager breakdown



Please refer to the "Local equity manager breakdown for SMIMI portfolios" for a detailed outline of the underlying equity managers within this portfolio.

#### Risk analysis

(based on the last 3 years' monthly returns)			
% of negative months over the last 3 years	38.9%		
Average capital loss in one month	-1.3%		
Downside risk *	0.9%		
* Downside risk is measured as the standard deviation of the	underperformance		
of the portfolio relative to CPI			

Note: Performance figures are gross of investment management fees, but are net of any performance fees (if applicable). For portfolios in the Smoothed Bonus Range , the returns are gross of investment management fees, but are net of any guarantee premiums. Performance figures for periods greater than 12 months are annualised. All data shown is at the month-end, unless specifically indicated differently. Changes in currency rates of exchange may cause the value of your investment to fluctuate. Past performance is not necessarily a guide to the future returns. The value of investment and the income from them may increase or decrease and are not guaranteed. You may not get back the amount you invest. The product information sheets are prepared for the SANLAM UMBRELLA FUND by its investment consultants. The product information sheets are prepared in good faith and the information, data and opinions contained in the product information sheets are based on source information considered reliable. However, no guarantee, explicit or otherwise are provided that the information and data contained therein are correct and comprehensive. The SANLAM UMBRELLA FUND and the investment consultants cannot be held liable for any loss, expense and/or damage following from the use of the product information sheets.

#### Sanlam Plus Pension & Provident Preservation Fund

# **SMM 50 Portfolio**

Period Ending Fund Size Inception Date 30-Apr-17 R 417 million Sep-00

# **Fund objective**

The Fund aims to provide investment returns in line with its risk profile. The moderate equity allocation should result in moderate volatility and a moderate rate of growth.

#### **Risk profile**

This fund has a moderate risk profile.

#### Fees

On South African assets:

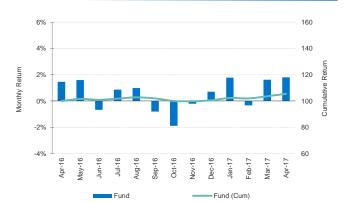
1.00% p.a. up to R10m. 0.75% p.a. between R10m - R30m

0.65% p.a. between R30m - R150m. 0.55% p.a.above R150m On international assets:

0.90% p.a.

The underlying investment managers may be incentivised on a performance fee basis

#### Monthly and cumulative returns



#### Fund performance (%)

	Fund	Benchmark
1 Month	1.8%	2.3%
3 Months	3.1%	3.3%
6 Months	5.5%	4.9%
1 Year	5.5%	5.3%
3 Years	7.6%	8.3%
5 Years	11.4%	11.3%

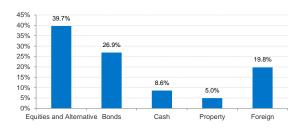
#### Top 10 equity holdings (% of Equities)

Share Name	% of Equities
Naspers	14.6%
British American Tobacco Plc	5.0%
Steinhoff Int Hldgs N.v	4.0%
Sasol Limited	3.6%
Firstrand Limited	3.6%
MTN Group	3.6%
Standard Bank Group Limited	3.0%
Old Mutual	2.1%
Bid Corporation Limited	1.8%
Sappi	1.7%

- Benchmark 45.0% FTSE / JSE Shareholder Weighted Index 20.0% BEASSA Total Return Index 20.0% STeFI Composite 5.0% MSCI World Equity Index (Developed Markets)

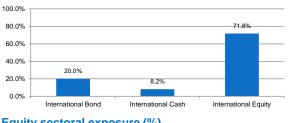
  - 10.0% Barclays Global Aggregate Index

# Asset class breakdown



The benchmark reflects the fund's long-term strategic asset allocations. Fund asset allocations may be allowed to vary from the benchmark, depending on market conditions

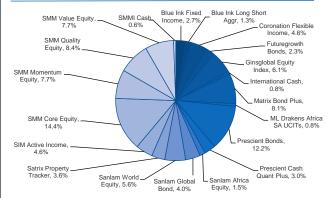
#### **Foreign Split**



#### Equity sectoral exposure (%)

	Fund	Benchmark
Financials	21.6%	18.6%
Resources	15.3%	18.8%
Industrials	63.1%	62.6%

# Fund manager breakdown



Please refer to the "Local equity manager breakdown for SMMI portfolios" for a detailed outline of the underlying equity managers within this portfolio

#### **Risk analysis**

(based on the last 3 years' monthly returns)			
% of negative months over the last 3 years	41.7%		
Average capital loss in one month	-0.7%		
Downside risk *	0.6%		

\* Downside risk is measured as the standard deviation of the underperformance of the portfolio relative to CPI

Note: Performance figures are gross of investment management fees, but are net of any performance fees (if applicable). For portfolios in the Smoothed Bonus Range , the returns are gross of investment management fees, but are net of any performance fees (if applicable). For portfolios in the Smoothed Bonus Range , the returns are gross of investment management fees, but are net of any guarantee premiums. Performance figures for periods greater than 12 months are annualised. All data shown is at the month-end, unless specifically indicated differently. Changes in currency rates of exchange may cause the value of your investment to fluctuate. Past performance is not necessarily a guide to the future returns. The value of investments and the income from them may increase or decrease and are not guaranteed. You may not get back the amount you invest. The product information sheets are prepared for the SANLAM UMBRELLA FUND by its investment consultants. The product information sheets are prepared in good faith and the information, data and opinions contained in the product information sheets are based on source information considered reliable. However, no guarantee, explicit or otherwise are provided that the information and data contained therein are correct and comprehensive. The SANLAM UMBRELLA FUND and the investment consultants cannot be held liable for any loss, expense and/or damage following from the use of the product information sheets

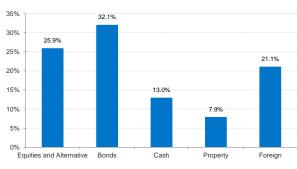
# SMM Absolute Return CPI + 5% Portfolio

Period Ending Fund Size Inception Date 30-Apr-17 R 572 million

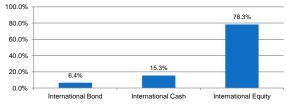
# Benchmark

CPI + 5%

### Asset class breakdown



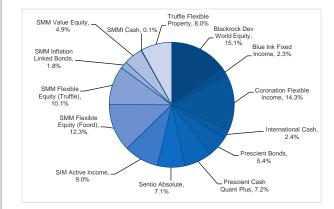
## **Foreign Split**



#### Equity sectoral exposure (%)

Fund
28.0%
11.2%
60.8%

# Fund manager breakdown



# **Risk analysis**

% of negative months over the last 3 years	27.8%	
Average capital loss in one month	-0.9%	
Downside risk **	0.8%	
** Downside risk is measured as the standard deviation of the underperformance		

of the portfolio relative to CPI

Note: Performance figures are gross of investment management tees, but are net of any performance tees (if applicable). For portfolios in the Smoothed Bonus Range , the returns are gross of investment management fees, but are net of any guarantee premiums. Performance figures for periods greater than 12 months are annualised. All data shown is at the month-end, unless specifically indicated differently. Changes in currency rates of rees, our are net of any guarance premiums. Performance ingures for periods greater than 12 months are annualised. All data shown is at the month-end, unless specifically indicate differently, changes in currency rates or exchange may cause the value of your investments to fluctuate. Past performance is not necessarily aguide to the future returns. The value of investments and the income from them may increase or decrease and are not guaranteed. You may not get back the amount you invest. The product information sheets are prepared for the SANLAM UMBRELLA FUND by its investment consultants. The product information sheets are prepared in good faith and the information, data and opinions contained in the product information sheets are based on source information considered reliable. However, no guarantee, explicit or otherwise are provided that the information and data contained therein are correct and comprehensive. The SANLAM UMBRELLA FUND and the investment consultants cannot be held liable for any loss, expense and/or damage following from the use of the product information sheets.

May-03

### **Fund objective**

The Fund aims to beat inflation rate by at least 5% per annum over any rolling 3 year period, and to provide positive returns over any rolling 12 month period.

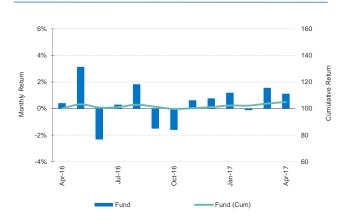
#### **Risk profile**

This fund has a moderate risk profile

Fees

0.75% per annum

# Monthly and cumulative returns



#### Fund performance (%)

	Fund	Benchmark *
1 Month	1.1%	0.7%
3 Months	2.6%	3.2%
6 Months	5.2%	5.7%
1 Year	4.9%	10.6%
3 Years	8.5%	10.4%
5 Years	11.3%	10.7%
* The figure for the most recent month is estimated.		

# Top 10 equity holdings (% of Equities)

Share Name	% of Equities
Naspers	6.9%
British American Tobacco Plc	6.6%
Steinhoff Int HIdgs N.v	5.8%
Richemont	5.7%
Sasol Limited	5.5%
New Gold ETF	4.8%
Firstrand Limited	2.7%
Bid Corporation Limited	2.6%
Standard Bank Group Limi	2.6%
Aspen Healthcare Holdings	2.6%

April 2017



#### April 2017

# **Allan Gray Global Balanced Portfolio**

Please note: The Sanlam Allan Gray Global Balanced portfolio is only available to Sub-funds who had exposure to this portfolio prior to December 2009.

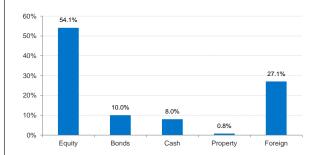
#### Period Ending Allan Gray Global Fund size Inception Date

30-Apr-17 R 5,035 million Aug-00

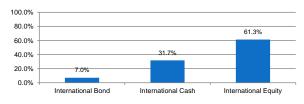
# Benchmark

Alexander Forbes Global Large Manager Watch Average

## Asset class breakdown



# **Foreign split**



# Equity sectoral exposure (%)

	Fund
Financials	37.4%
Resources	7.4%
Industrials	55.2%

### **Risk analysis**

(based on the last 3 years' monthly returns)

% of negative months over the last 3 years	33.3%
Average capital loss in one month	-1.6%
Downside risk *	1.4%
* Downside risk is measured as the standard deviation of the	e underperformance
of the portfolio relative to CPI	

\*\* Cumulative monthly benchmark returns

**Fund objective** This Portfolio is for institutional investors with an average risk tolerance. It aims to

**Risk Profile** 

This fund has a moderate-aggressive risk profile.

#### Fees

Fees applicable to Participating Employers who did not have exposure to this portfolio prior to 1 March 2015. South African assets

offer long-term returns superior to the benchmark, but at lower risk of capital loss.

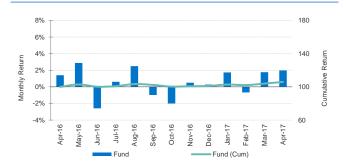
- 1.00% p.a. Foreign assets

The Orbis\* fees within the respective Orbis Funds.

\*Performance related fees variable between 0.5% and 2.5% per annum of the value of the international assets.

The Global Balanced Fund can be invested in several Orbis funds at a time. The client pays the fees levied by the individual Orbis funds. Allan Gray does not levy any fees on the international portion of the funds.

### Monthly and cumulative returns



#### Fund performance (%)

	Fund	Benchmark **
1 Month	2.0%	2.1%
3 Months	3.1%	3.2%
6 Months	5.7%	6.6%
1 Year	6.0%	5.5%
3 Years	9.9%	7.0%
5 Years	14.4%	12.2%

### Top 10 equity holdings (% of Equities)

Share Name	% of Equities
Sasol Limited	10.0%
Naspers	9.8%
British American Tobacco Plc	9.7%
Old Mutual	6.3%
Standard Bank Group Limited	5.9%
Remgro Limited	4.0%
Newplat (NGPLT)	3.6%
Reinet Investments	3.2%
Life Healthcare Group Holdings	2.8%
Investec Plc	2.7%

Note: Performance figures are gross of investment management fees, but are net of any performance fees (if applicable). For portfolios in the Smoothed Bonus Range ,the returns are gross of investment management fees, but are net of any guarantee premiums. Performance figures for periods greater than 12 months are annualised. All data shown is at the month-end, unless specifically indicated differently. Changes in currency rates of exchange may cause the value of your investment to fluctuate. Past performance is not necessarily a guide to the future returns. The value of investments and the income from them may increase or decrease and are not guaranteed. You may not get back the amount you invest. The product information sheets are prepared for the SANLAM UMBRELLA FUND by its investment consultants. The product information sheets are prepared for the SANLAM UMBRELLA FUND by its investment consultants. The product information sheets are prevated or not source information considered reliable. However, no guarantee, explicit or otherwise are provided information sheets are based on source information considered reliable. However, no guarantee, explicit or otherwise are provided information sheets are based on source information considered reliable. that the information and data contained therein are correct and comprehensive. The SANLAM UMBRELLA FUND and the investment consultants cannot be held liable for any loss, expense and/or damage following from the use of the product information sheets

# **Coronation Global Houseview Portfolio**



Period Ending **Coronation Houseview Fund size** Inception Date

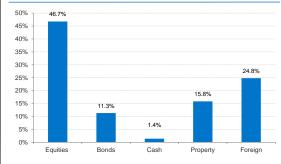
30-Apr-17 R 2,222 million Oct-93

Benchmark

Alexander Forbes Global Large Manager Watch

#### Asset class breakdown

Median



#### **Foreign split**



#### Equity sectoral exposure (%)

	Fund
Financials	17.5%
Resources	15.2%
Industrials	67.3%

#### **Risk analysis**

% of negative months over the last 3 years	33.3%
Average capital loss in one month	-1.6%
Downside risk *	1.4%

Downside risk is measured as the standard deviation of the underperformance of the portfolio relative to CPI

# **Fund objective**

The Coronation Global Houseview Portfolio is a clean slate fully discretionary balanced portfolio and represents our best investment view for a balanced portfolio in all major asset classes – equities, property, bonds, cash and international. The Portfolios objective is to outperform the median return of the peer group over rolling 3 year periods. The Portfolio is managed in accordance with the limits of Regulation 28.

#### **Risk profie**

This fund has a moderate - aggressive risk profile.

## Fees

Fees applicable to Participating Employers who did not have exposure to this portfolio prior to 1 March 2015

Investment Management Fees:

The following base fees are applicable to the portion of assets invested in the portfolios: Coronation Global Bond Fund: 0.55% per annum Coronation Global Equity Fund of Funds: 0.75% per annum

Coronation Global Opportunity Equity Fund: 0.75% per annum Coronation Global Capital Plus Fund: 0.75% per annum

Coronation Global Emerging Markets Fund: 0.75% per annum Coronation Absolute World Opportunities Fund: 0.75% per annum

Coronation World Opportunities Fund: 0.75% per annum

Coronation Global Managed Fund: 0.75% per annum Coronation Global Emerging Markets Opportunities Fund: 1.00% per annum Coronation Africa Fund: 1.50% per annum Coronation Africa Frontiers Fund: 1.50% per annum

Domestic assets and direct international assets not invested in any of the portfolios above: 0.85% per annum

#### Monthly and cumulative returns



#### Fund performance (%)

	Fund	Benchmark
1 Month	2.7%	2.3%
3 Months	5.3%	3.4%
6 Months	7.8%	6.8%
1 Year	7.2%	6.1%
3 Years	9.3%	8.0%
5 Years	14.6%	12.8%

#### Top 10 equity holdings (% of Equities)

Share Name	% of Equities
Naspers	18.0%
MTN Group	7.0%
Steinhoff Int Hldgs N.v	6.7%
British American Tobacco Plc	6.6%
Sasol Limited	4.3%
Northam Platinum Limited	3.9%
Standard Bank Group Limited	3.8%
Anglo American	3.4%
Anheuser-Busch Inbev SA INV	3.3%
Mediclinic International Plc	3.0%

Note: Performance figures are gross of investment management fees, but are net of any performance fees (if applicable). For portfolios in the Smoothed Bonus Range, the returns are gross of investment management fees, but The rest of any guarantee present integration and generative for periods greater than 12 months are annualized. All data shown is at the month-end, unless specifically indicated differently. Changes in currency rates give a cause the value of your investment to fluctuate. Past performance figures for periods greater than 12 months are annualized. All data shown is at the month-end, unless specifically indicated differently. Changes in currency rates give a cause the value of your investment to fluctuate. Past performance figures for periods greater than 12 months are annualized. All data shown is at the month-end, unless specifically indicated differently. Changes in currency rates of decrease and are not guaranteed. You may not get back the amount you invest. The product information sheets are prepared for the SANLAM UMBRELLA FUND by its investment consultants. The product information sheets are prepared in good faith and the information and data contained therein are correct and comprehensive. The SANLAM UMBRELLA FUND and the investment consultants cannot be held liable for any loss, expense and/or damage following from the use of the product information sheets.

# **Investec Balanced Fund**

The primary objective is to deliver capital growth over the medium to long term at volatility levels that reflect a moderate risk profile. The portfolio will

portfolio will be broadly diversified across asset classes. Active asset

allocation and securities selection strategies appropriate to the needs of

invest in a combination of equities, bonds, money market instruments, listed

property as well as international equities and fixed interest investments. The

Period Ending Investec Balanced Fund Size Inception Date

moderate investors will be followed.

South African assets: 0.54% per annum International assets: 0.75% per annum

This fund has a moderate-aggressive risk profile.

Monthly and cumulative returns

**Fund objective** 

**Riks profile** 

Fees

10%

8%

6%

4%

0%

-2%

-4%

-6%

-8%

-10%

Apr-16

Jay-

Fund performance (%)

Return 2%

Monthly

1 Month

3 Months

6 Months

1 Year

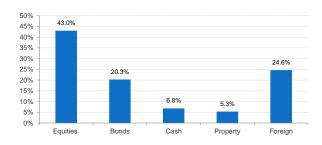
3 Years

5 Years

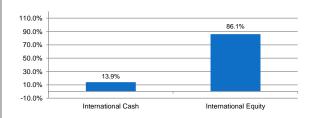
30-Apr-17 R 17,200 million Jan-97

#### Alexander Forbes Global Best Investment View Benchmark Median

# Asset class breakdown



#### **Foreign split**



#### Equity sectoral exposure (%)

Financials	26.3%
Resources	17.9%
Industrials	55.8%

Fund

#### **Risk analysis**

(based on the last 3 years' monthly returns)

% of negative months over the last 3 years	33.3%
Average capital loss in one month	-1.1%
Downside risk *	0.7%
* Downside risk is measured as the standard deviation of the un	nderperformance

14.5% 12.5% of the portfolio relative to CPI \* Returns are off the FFS as the fund has not been invested for that period

160

140

120

100

80

60

40

1

Benchmark

Feb-1 Var-1

Fund (Cum)

4

Apr-

2.3%

3.5%

6.9%

6.3%

78%

Cumulative I

# Top 10 equity holdings (% of Equities)

-buv Sep--to -202 -ce-Jan-

Fund

2.4%

3.5%

7.8%

5.0%

10.4%

Share Name	% of Equities
Naspers	11.0%
British American Tobacco Plc	9.2%
Richemont	5.8%
Standard Bank Group Limited	5.2%
Firstrand Limited	5.0%
Africapalladium Debs	4.9%
Mondi Plc	4.4%
Tiger Brands Limited	4.2%
Sasol Limited	3.8%
Nedbank Group Limited	3.7%

Note: Performance figures are gross of investment management fees, but are net of any performance fees (if applicable). For portfolios in the Smoothed Bonus Range , the returns are gross of investment management fees, but are net of any guarantee premiums. Performance figures for periods greater than 12 months are annualised. All data shown is at the month-end, unless specifically indicated differently. Changes in currency rates of exchange may cause the value of your investment to fluctuate. Past performance is not necessarily a guide to the future returns. The value of investments and the income from them may increase or decrease and are not guaranteed. You may not get back the amount you invest. The product information sheets are prepared for the SANLAM UMBRELLA FUND by its investment consultants. The product information sheets are prepared in good faith and the information, data and opinions contained in the product information sheets are based on source information considered reliable. However, no guarantee, explicit or otherwise are provided that the ation and data contained therein are correct and comprehensive. The SANLAM UMBRELLA FUND and the investment consultants cannot be held liable for any loss, expense and/or damage following from the use of the product information sheets.

# Sanlam Foord Balanced Fund

```
Period Ending
Sanlam Fund Size
Foord Balanced Fund Size
Inception Date
```

30-Apr-17 R 385 million R 45,500 million Sep-02

### **Fund objective**

The fund aims to provide investors with a steady growth in income and capital as well as the preservation of real capital. The portfolio shall comprise a mix of securities in the equity, bond, money and property markets.

#### **Risk profile**

This fund has a moderate - aggressive risk profile. **Fees** 

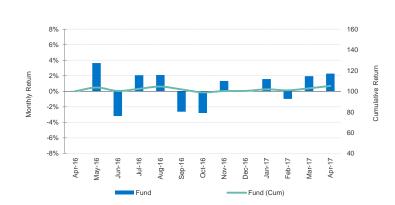
#### South African assets: 0.70% per annum

International assets: 1.35% per annum

Performance fee of 10% (excluding VAT) of the outperformance of its benchmark calculated over a rolling 12 month period. The performance fee is accrued daily and paid monthly. There is no cap on performance fee. A

high water mark applies.

# Monthly and cumulative returns



### Fund performance (%)

	Fund	Benchmark
1 Month	2.3%	1.6%
3 Months	3.3%	2.9%
6 Months	6.3%	5.3%
1 Year	3.4%	3.4%
3 Years	7.5%	6.4%
*5 Years	11.5%	10.7%

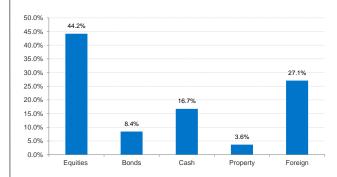
\*Returns are illustrative as the Fund has not been invested over that period

# Top 5 equity holdings (% of Equities)

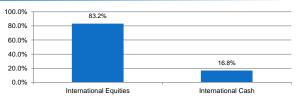
Share Name	% of Equities	
New Gold ETF	12.9%	
British American Tobacco Plc	11.8%	
Richemont	10.8%	
Aspen Healthcare Holdings	8.4%	
BHP Billiton Plc	7.6%	
* The asset manager, only provides the Top 5 Equities in respect of its		
portfolios		

Benchmark Average of the SA Multi-Asset High Equity Category

# Asset class breakdown



# Foreign split



# Equity sectoral exposure (%)

Financials Resources Industrials	24.7% 10.8% 64.5%
Industrials	04.070

#### **Risk analysis**

(based on the last 3 years' monthly returns)

% of negative months over the last 3 years Average capital loss in one month	33.3% -1.4%	
Downside risk *	1.2%	
* Downside risk is measured as the standard deviation of the underperformance of the portfolio relative to CPI		

Note: Performance figures are gross of investment management fees, but are net of any performance fees (if applicable). For portfolios in the Smoothed Bonus Range, the returns are gross of investment management fees, but are net of any guarantee premiums. Performance figures for periods greater than 12 months are annualised. All data shown is at the month-end, unless specifically indicated differently. Changes in currency rates of exchange may cause the value of your investment to fluctuate. Past performance is not necessarily a guide to the future returns. The value of investments and the income from them may increase or decrease and are not guaranteed. You may not get back the amount you invest. The product information sheets are prepared for the SANLAM UMBRELLA FUND by its investment consultants. The product information sheets are based on source information, data and opinions contained in the product information and data contained therein are correct and comprehensive. The SANLAM UMBRELLA FUND and the investment consultants cannot be held liable for any loss, expense and/or damage following from the use of the product information sheets.



Fund

#### April 2017

# Sanlam Allan Gray Domestic Balanced Portfolio

Please note: The Sanlam Allan Gray Domestic Balanced portfolio is only available to Sub-funds who had exposure to this portfolio prior to December 2009.

Period Ending	30-Apr-17
Sanlam Fund Size	R 644 million
Allan Gray Domestic Balanced Fund size	R 2,161 million
Inception Date	Sep-01
Fund also ative	

Fund objective

The portfolio aims to offer long-term returns superior to the benchmark, but at lower risk of capital loss.

#### **Risk Profile**

This fund has a moderate -aggressive risk profile. Fees

•One-twelfth of 0.85% per annum, recovered monthly on the portion of assets under management between R0 & R25m

 One-twelfth of 0.85% per annum, recovered monthly on the portion of assets between R25m & R50m

 One-twelfth of 0.70% per annum, recovered monthly on the portion of assets between R50m & R100m

· One-twelfth of 0.60% per annum, recovered monthly on the portion of assets between R100m & R500m

 One-twelfth of 0.50% per annum, recovered monthly on the portion of assets above R500m

### Monthly and cumulative returns



#### Fund performance (%)

	Fund	Benchmark **
1 Month	2.1%	2.4%
3 Months	2.9%	2.8%
6 Months	6.4%	7.0%
1 Year	7.2%	6.5%
3 Years	9.7%	6.4%
5 Years	12.9%	10.8%

#### Top 10 equity holdings (% of Equities)

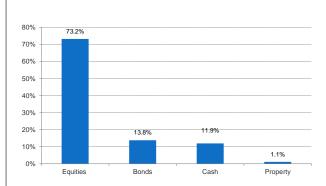
Share Name	% of Equities	
Sasol Limited	10.2%	
Naspers	9.7%	
British American Tobacco Plc	9.6%	
Old Mutual	6.4%	
Standard Bank Group Limited	5.9%	
Remgro Limited	4.2%	
Reinet Investments	3.3%	
Newplat (NGPLT)	3.3%	
Life Healthcare Group Holdings	2.8%	
Investec Plc	2.7%	

nance figures are gross of investment management fees, but are net of any performance fees (if applicable). For portfolios in the Smoothed Bonus Range , the returns are gross of investment management fees, but are net of any gua performance is greater than 12 months are annualised. All data shown is at the month-end, unless specifically indicated differently. Charages in currency rates of exchange may custe the value of your investment to flucture. Past performance is not necessarily a guide to the future returns. The value of investments and the income from them may increase or decrease and are not guaranteed. You may not get back the amount you invest. The product information sheets are becaded value of least of the standard effective of the standard effe damage following from the use of the product information sheets

Benchmark

Alexander Forbes Domestic Large Manager Watch Median

#### Asset class breakdown



#### Equity sectoral exposure (%)

	Fund
Financials	36.0%
Resources	7.9%
Industrials	56.1%

# **Risk analysis**

(based on the last 3 years' monthly returns)

% of negative months over the last 3 years 36.1% Average capital loss in one month -1.1% Downside risk ' 0.9% \* Downside risk is measured as the standard deviation of the underperformance of the portfolio relative to CPI

\*\* Cumulative monthly benchmark returns

# **Sanlam Monthly Bonus Fund**

Period Ending	30-Apr-17
Fund Size (Book Value)	R7 561 million
Inception Date	Jul-99

#### **Fund objective**

The Monthly Bonus Fund (MBF) protects investors against short-term volatility by smoothing out investment returns, whilst providing valuable guarantees on benefit payments. The underlying portfolio is mandated with more weight to less risky asset classes than a typical balanced fund. The Sanlam Monthly Bonus Fund offers 100% capital guarantee and fully vesting bonuses. Fully vesting bonuses are declared monthly in advance.

#### **Risk Profile**

This fund has a conservative risk profile.

#### Fees

Investment Management Fees:

0.425% per annum

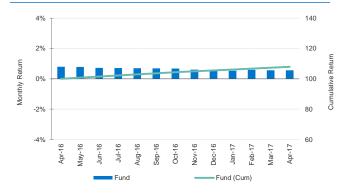
Guarantee Premium:

A guarantee premium of 1.6% per annum

Annual Performance Linked Fee: The investment manager may be incentivised with performance fees

(capped at 0.30% p.a.)

#### Monthly and cumulative bonuses



# Fund bonuses (%)

Fund (gross of fees)		
1 Month	0.6%	
3 Months	1.7%	
6 Months	3.4%	
1 Year	7.9%	
3 Years	11.0%	
5 Years	12.6%	

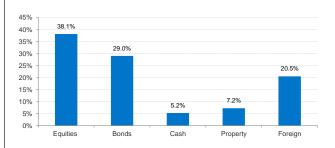
# Top 10 equity holdings (% of Equities)

Share Name	% of Equities
Naspers N	19.2%
BTI Group	5.8%
Sasol	4.7%
MTN Group	4.4%
FirstRand / RMBH	3.9%
Stanbank	3.8%
Steinhoff (SNH)	3.5%
Old Mutual	3.1%
Anglos	1.9%
Barclays	1.9%

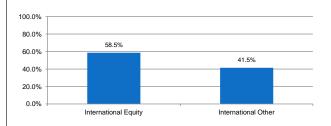
#### Benchmark

- 42.0% SWIX (Shareholder Weighted Index) 25.5% BEASSA Total Return All Bond Index
- 1.0% STeFI + 2%
- 2.0% Barclays BESA Gov. Inflation-linked Index
- 7.5% MSCI World Index (Dev. Markets)
- 5.0% Barclays Global Aggregate Index
- 2.5% HFRI Fund of Funds Composite Index
- 8.0% STeFI Index 6.5% BEASSA 7-12 years TRI plus 1.0% p.a.
- ,....

## Asset class breakdown



# **Foreign split**



#### Equity sectoral exposure (%)

Financials	20.6%
Resources	13.2%
Industrials	66.2%

#### Risk analysis

Average capital loss in one month 0.0	0.0%
	0.0%
Downside risk * 0.	0.1%

# **Funding level**

May 2017: Fully funded

Note: Performance figures are gross of investment management fees, but are net of any performance fees (if applicable). For portfolios in the Smoothed Bonus Range ,the returns are gross of investment management fees, but are net of any guarantee premiums. Performance figures for periods greater than 12 months are annualised. All data shown is at the month-end, unless specifically indicated differently. Changes in currency rates of exchange may cause the value of journ investment of luctuate. Past performance is not necessarily a guide to the future returns. The value of investment cansultants. The product information sheets are prepared for the SANLAM UMBRELLA FUND by its investment consultants. The product information sheets are prepared in good faith and the information, data and opinions contained in the product information sheets are based on source information considered reliable. However, no guarantee, explicit or otherwise are provided that the information sheets.



Fund

# Sanlam Stable Bonus Portfolio

Period Ending	30-Apr-17
Fund Size (Book Value)	R7 292 million
Inception Date	Oct-85

#### **Fund objective**

The Stable Bonus Portfolio (SBP) offers investors stable, smoothed returns with a partial guarantee on benefit payments. A bonus, which consists of a vesting and non-vesting component is declared monthly in advance. Bonuses cannot be negative. The portfolio offers 100% capital guarantee and partially vesting bonuses

#### **Risk profile**

Conservative

#### Fees

Investment Management Fees: 0.425% per annum

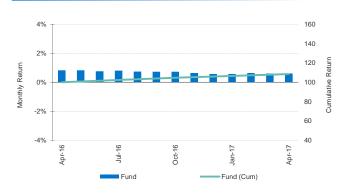
**Guarantee Premium:** 

A guarantee premium of 0.9% per annum

Annual Performance Linked Fee:

The investment manager may be incentivised with performance fees (capped at 0.30% p.a.)

### Monthly and cumulative bonuses



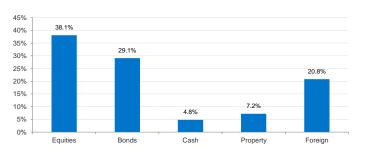
## Fund bonuses (%)

Fund (gross of fees)			
1 Month	0.6%		
3 Months	1.9%		
6 Months	3.7%		
1 Year	8.4%		
3 Years	11.0%		
5 Years	13.7%		

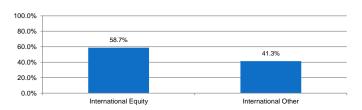
# Top 10 equity holdings (% of Equities)

Share Name	% of Equities
Naspers N	19.3%
BTI Group	5.8%
Sasol	4.7%
MTN Group	4.4%
FirstRand / RMBH	3.9%
Stanbank	3.8%
Steinhoff (SNH)	3.5%
Old Mutual	3.1%
Anglos	1.9%
Barclays	1.9%

Benchmark 37.0% SWIX (Shareholder Weighted Index) 25.5% BEASSA Total Return All Bond Index 1.0% STeFI + 2% 2.0% IGOVI 12.5% MSCI World Index (Dev. Markets) 5.0% Barclays Global Aggregate Index 2.5% US 3 month London InterBank Offered Rate (LIBOR) +2.5% (net of fees) 8.0% STeFI Index 6.5% BEASSA 7-12 years TRI plus 1.0% p.a. Asset class breakdown



# **Foreign Split**



### Equity sectoral exposure (%)

	Fund
Financials	20.7%
Resources	13.3%
Industrials	66.0%

#### **Risk analysis**

(based on the last 3 years' monthly returns)	
% of negative months over the last 3 years	0.0%
Average capital loss in one month	0.0%
Downside risk *	0.1%
* Downside risk is measured as the standard deviation of the underperformance	

of the portfolio relative to CPI

The Non - Vested bonuses as a proportion of the total Sanlam Stable Bonus Portfolio holdinas:

Sanlam Umbrella Pension Fund	12.40%
Sanlam Umbrella Provident Fund	10.89%

 $^{\ast}$  Only impacts Sanlam Lifestage members opting for this preservation strategy in the last 6 years before retirement.

# **Funding Level**

May 2017: 99.90% funded

Note: Performance figures are gross of investment management fees, but are net of any performance fees (if applicable). For portfolios in the Smoothed Bonus Range, the returns are gross of investment management fees, but are net of any guarantee premiums. Performance figures for periods greater than 12 months are annualised. All data shown is at the month-end, unless specifically indicated differently. Changes in currency rates of exchange may cause the value of your investment to fluctuate. Past performance is not necessarily a guide to the future returns. The value of investments and the income from them may increase or decrease and are not guaranteed. You may not get back the amount you invest. The product information sheets are prepared for the SANLAM UMBRELLA FUND by its investment consultants. The product information sheets are prepared in good faith and the information, data and opinions contained in the product information sheets are based on source information considered reliable. However, no guarantee, explicit or otherwise are provided that the information and de SANLAM UMBRELLA FUND and the investment consultants cannot be held liable for any loss, expense and/or damage following from the use of the product information sheets. mation and data contained therein are correct and comprehensive.



# Satrix (SWIX) Balanced Tracker Fund



#### 30-Apr-17 R 698 million Sep-08

# Fund objective

The portfolio invests in tracker equity and bond indices, locally and abroad, and also cash to create a moderate risk balanced portfolio which is expected to perform close to the underlying indices without incurring active management costs. Scrip lending may be performed on the passive equity component.

#### **Risk profile**

This fund has a moderate-aggressive risk profile.

#### Fees

South African assets:

0.38% per annum

International asset

0.30% p.a. on international equities

0.25% p.a. on international interest bearing assets

The domestic equity component tracks the SWIX Index. Script lending is permitted in respect of this basket of shares, and the resultant income (net of associated costs) is periodically rebated to clients participating in this portfolio, and effectively serves to reduce the quoted management fee.

#### Monthly and cumulative returns

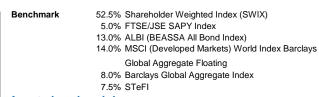


#### Fund performance (%)

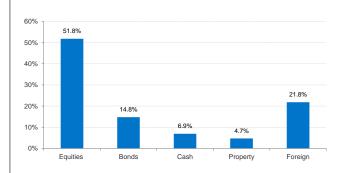
	Fund	Benchmark
1 Month	2.5%	2.5%
3 Months	3.8%	3.7%
6 Months	6.1%	6.0%
1 Year	5.4%	5.2%
3 Year	9.7%	9.7%
5 Year	13.6%	13.9%

# Top 10 equity holdings (% of Equities)

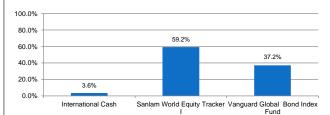
Share Name	% of Equities
Naspers N	17.8%
BTI Group	4.0%
Sasol	3.7%
MTN Group	3.7%
FirstRand / RMBH	3.1%
Stanbank	2.9%
Steinhoff (SNH)	2.9%
Growpnt	2.7%
Redefine Properties	2.1%
Sanlam	2.0%



#### Asset class breakdown



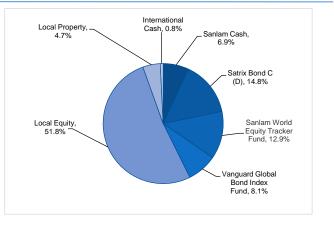
# Foreign split



### Equity sectoral exposure (%)

	Fund	Benchmark
Financials	27.2%	27.3%
Resources	14.6%	14.5%
Industrials	58.2%	58.2%

#### Fund manager breakdown



Note: Performance figures are gross of investment management fees, but are net of any performance fees (if applicable). For portfolios in the Smoothed Bonus Range ,the returns are gross of investment management fees, but are net of any guarantee premiums. Performance figures for periods greater than 12 months are annualised. All data shown is at the month-end, unless specifically indicated differently. Changes in currency rates of exchange may cause the value of your investment to fluctuate. Past performance is not necessarily a guide to the future returns. The value of investments and the income from them may increase or decrease and are not guaranteed. You may not get back the amount you invest. The product information sheets are prepared for the SANLAM UMBRELLA FUND by its investment consultants. The product information sheets are prepared on source information considered reliable. However, no guarantee, explicit or otherwise are provided that the information and contained therein are correct and comprehensive. The SANLAM UMBRELLA FUND and the investment consultants cannot be held liable for any loss, expense and/or damage following from the use of the product information sheets.

# Local equity manager breakdown for SMMI portfolios

	Lifestage Accumulation	SMM 70 Portfolio	SMM 50 Portoflio	SMM 30 Portfolio ILLA Preservation	
Domestic Equity					
Core Equity					
Fairtree Equity	1.9%	4.0%	2.9%	1.4%	1.2%
Truffe Equity	2.0%	4.1%	2.9%	1.4%	1.2%
ABAX Eqity	2.0%	4.0%	2.9%	1.4%	1.2%
Coronation Equity	2.5%	5.3%	3.8%	1.8%	1.6%
Sentio Equity	1.3%	2.7%	1.9%	0.9%	0.8%
Quality Equity					
First Avenue	1.9%	4.0%	2.9%	1.4%	1.2%
Steyn Equity	1.6%	3.4%	2.5%	1.2%	1.0%
Bataleur Equity	1.9%	4.0%	2.9%	1.4%	1.2%
Momentum Equity					
Kaizen Thematic Equity	1.9%	4.0%	2.9%	1.3%	1.2%
Satrix Momentum	1.9%	4.0%	2.9%	1.3%	1.2%
Capricorn Equity	1.3%	2.7%	1.9%	0.9%	0.8%
Value Equity					
ABSA Select Equity	1.3%	2.7%	1.9%	1.0%	0.8%
Investec Value	1.2%	2.5%	1.8%	0.9%	0.8%
SIM General Equity	1.6%	3.3%	2.4%	1.2%	1.0%
Satrix Stable Dividend	1.1%	2.2%	1.6%	0.8%	0.7%
Total	25.6%	52.8%	38.1%	18.2%	16.0%

Note: Performance figures are gross of investment management fees, but are net of any performance fees (if applicable). For portfolios in the Smoothed Bonus Range ,the returns are gross of investment management fees, but are net of any guarantee premiums. Performance figures for periods greater than 12 months are annualised. All data shown is at the month-end, unless specifically indicated differently. Changes in currency rates of exchange may cause the value of your investment to fluctuate. Past performance is not necessarily a guide to the future returns. The value of investments and the income from them may increase or decrease and are not guaranteed. You may not get back the amount you invest. The product information sheets are pared for the SANLAM UMBRELLA FUND by its investment consultants. The product information sheets are pared on source information sheets are paread on source information sheets are parated. How ever, no guarantee, explicit or otherwise are provided that the information addat contained that the information and data contained therein are correct and comprehensive. The SANLAM UMBRELLA FUND and the investment consultants cannot be held liable for any loss, expense