



**Sanlam Employee Benefits** 

Sanlam Plus Pension & Provident Preservation Fund monthly investment fact sheets May 2018

nsurance Financial Planning Retirement Investments Wealth

# **Member Investment Selection Menu**



Members of the Sanlam Plus Pension & Provident Preservation Fund can select from a trustee-approved range of 21 institutionally-priced investment portfolios covering the full risk-return spectrum.

At inception, or on becoming a member of the Fund, there is no charge for the member's initial choice of portfolio/s. Thereafter, if a member decides to make a change to his/her current assets and future contributions the first switch per calendar year is free and subsequent switches will be charged a switching fee of R450 (VAT inclusive) deductible from the relevant member's individual account value. However, should a member decide to make a change regarding only his future contributions, there would be no charge.

At inception, or on becoming a member of the Fund, there is no charge for the member's initial choice of portfolio/s. Thereafter, if a member decides to make a change to his/her current assets and future contributions the first switch per calendar year is free and subsequent switches will be charged a switching fee of R450 (VAT inclusive) deductible from the relevant member's individual account value. However, should a member decide to make a change regarding only his future contributions, there would be no charge.

# **Regulation 28 Compliance**

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## **Smoothed Bonus Range**

Smooth bonus portfolios contain various intracies outside of the scope of these monthly fact sheets. For more information members are advised to consult the product brochures which explain the mechanics of the Sanlam Monthly Bonus Fund and the Sanlam Stable Bonus Portfolio in more detail. These brochures are available on the Sanlam website at www.sanlam.co.za.

#### **Member Investment Selection Menu**

#### Sanlam Lifestage

Sanlam Lifestage Accumulation Portfolio

# **Multi-manager Range**

SMM 70 Portfolio SMM 50 Portfolio SMM Moderate Absolute Fund SMM NUR Balanced Fund

# Sanlam Investment Management Single Manager Range

SIM Balanced Fund SIM Moderate Absolute Fund

# **External Single Manager Range**

Sanlam Allan Gray Domestic Balanced \*
Sanlam Allan Gray Global Balanced\*
Sanlam Coronation Houseview
Sanlam Foord Balanced Fund
Sanlam Investec Balanced Fund

# Index-tracking Range

Satrix (SWIX) Balanced Tracker Fund

# **Smoothed Bonus Range**

Sanlam Monthly Bonus Fund Sanlam Stable Bonus Portfolio

\* Only available to members who had exposure to one of these portfolios prior to December 2009.

The Trustees have resolved that members choosing to make their own investment choices can spread their Fund investments between a maximum of 4 investment portfolios. All investments on the Glacier platform count as a single investment portfolio choice for the purposes of this rule.

# Sanlam Lifestage



# **Mandate description**

Sanlam Lifestage is the Fund's trustee approved default investment strategy and aims to meet each member's savings requirement by working towards a target date, which would be the Normal Retirement Age or the Planned Retirement Age (if different).

# **How Sanlam Lifestage works**

The investment strategy consists of two phases and members are automatically switched from one phase to another as they near retirement. The two phases are:

- Accumulation phase
- Preservation phase

As retirement approaches, this target date strategy invests in an investment portfolio matching the member's postretirement needs or plans, but in the years prior to this greater emphasis is placed on achieving capital growth. Members with more than 6 years before reaching their Normal Retirement Age or Planned Retirement Age (if different) are fully invested in the Sanlam Lifestage Accumulation Portfolio which aims to achieve capital growth. Six years (72 months) before a member reaches his/her Normal Retirement Age or Planned Retirement Age (if different), the member is gradually switched from the Sanlam Lifestage Accumulation Portfolio to his/her selected Sanlam Lifestage preservation portfolio by means of 50 monthly switches.

Members with more than 6 years before reaching their Planned Retirement Age are fully invested in Sanlam Lifestage Accumulation Portfolio which aims to achieve capital growth.

Six years (72 months) before a member reaches his/her Planned Retirement Age, the member is gradually switched from the Sanlam Lifestage Accumulation Portfolio to his/her selected Sanlam Lifestage preservation portfolio by means of 50 monthly switches

# **Fund performance**

Phase	1 month	3 months	1 year	3 years
Accumulation Portfolio	-3,0%	-1,7%	4,4%	4,8%
Preservation Portfolios:				
Capital Protection	0,6%	1,8%	8,4%	8,8%
Inflation-Linked	-0,1%	1,9%	2,3%	3,6%
Living annuity (ILLA)	-2,1%	-0,9%	5,5%	6,4%

#### Please note:

Sanlam Lifestage investment reporting only commences from 1 August 2013, but the following longer term performance was achieved applicable to members previously invested in the Accumulation Phase of the Sanlam Umbrella Fund's discontinued Lifestage Programme, and whose investments were transitioned to Sanlam Lifestage during the month of July 2013.

## **Accumulation Phase Systematic Preservation Phase Automated Monthly** (more than 72 months from (22 months and less from **Transition** Normal Retirement Age/ Normal Retirement Age/ Planned Retirement Age) (72 months and less, but Planned Retirement Age) more than 22 months from Normal Retirement Age/ Planned Retirement Age) Sanlam Lifestage Capital Protection **Preservation Portfolio** Sanlam Lifestage Sanlam Lifestage Inflation-linked **Accumulation Portfolio Preservation Portfolio** Sanlam Lifestage Living Annuity (ILLA) Preservation Portfolio

Note: Performance figures are gross of investment management fees, but are net of any performance fees (if applicable). For portfolios in the Smoothed Bonus Range ,the returns are gross of investment management fees, but are net of any guarantee premiums. Performance figures for periods greater than 12 months are annualised. All data shown is at the month-end, unless specifically indicated differently. Changes in currency rates of exchange may cause the value of your investment to fluctuate. Past performance is not necessarily a guide to the future returns. The value of investments and the income from them may increase or decrease and error not guaranteed. You may not get back the amount you invest. The product information sheets are prepared for the SANLAM UMBRELLA FUND by its investment consultants. The product information sheets are prepared in good faith and the information, data and opinions contained in the product information sheets are based on source information considered reliable. However, no guarantee, explicit or otherwise are provided that the information and data contained therein are correct and comprehensive. The SANLAM UMBRELLA FUND and the investment consultants cannot be held liable for any loss, expense and/or damage following from the use of the product information sheets.

# **SIM Balanced Fund**



 Period Ending
 31-May-18

 Fund Size
 R 515 million

 Inception Date
 Feb-75

#### **Fund objective**

The fund's objective is to provide stable long-term investment income and capital growth. It provides peer-related investment returns by investing primarily in equities, fixed -interest investments, cash and foreign assets.

# Risk profile

The portfolio has a moderate-aggressive risk profile.

#### Fees

0.70% per annum for the first R100m

0.60% per annum on portion of assets between R100m - R250m

0.55% per annum on portion of assets between R250m - R500m

0.50%per annum on portion of assets between R500m - R1bn

0.45% per annum on the portion above R1bn

All Sub-funds invested in this portfolio are charged the highest investment management fee applicable to the first tranche of assets, and Sub-funds with greater than R100 million assets are separately rebated any savings due to the sliding investment management fee scale on a monthly basis. The underlying investment managers may be incentivised on a performance fee basis.

#### Monthly and cumulative returns



# Fund performance (%)

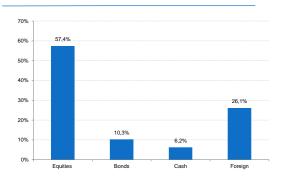
	Fund	Benchmark
1 Month	-3,0%	-1,9%
3 Months	-1,5%	-0,3%
6 Months	-4,8%	-3,4%
1 Year	2,7%	3,8%
3 Years	5,4%	3,8%
5 Years	8,6%	6,9%

# Top 10 equity holdings (% of Equities)

Share Name	% of Equities
Naspers N	19,0%
Sasol	4,5%
Stanbank	4,4%
BTI Group	3,9%
Growpnt	3,9%
FirstRand / RMBH	3,8%
Old Mutual	3,7%
Redefine Properties	3,5%
MTN Group	3,3%
Anglos	3,2%

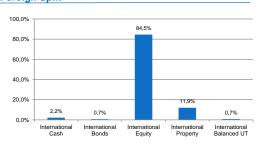
Benchmark Alexander Forbes Global Large Manager Watch Median

#### Asset class breakdown



The benchmark reflects the fund's long-term strategic asset allocations. Fund asset allocations may be allowed to vary from the benchmark, depending on market conditions.

# Foreign Split



# Equity sectoral exposure (%)

	Fund
Financials	37,6%
Resources	16,3%
Industrials	46,1%
Resources	16,3%

Note: Performance figures are gross of investment management fees, but are net of any performance fees (if applicable). For portfolios in the Smoothed Bonus Range, the returns are gross of investment management fees, but are net of any guarantee premiums. Performance figures for periods greater than 12 months are annualised. All data shown is at the month-end, unless specifically indicated differently. Changes in currency rates of exchange may cause the value of jover investment to fluctuate. Past performance is not necessarily a guide to the future returns. The value of investments and the income from them may increase or decrease and are not guaranteed. You may not get back the amount you invest. The product information sheets are prepared for the SANLAM UMBRELLA FUND by its investment consultants. The product information sheets are prepared in good faith and the information, data and opinions contained in the product information sheets are passed on source information of information on sheets are prepared in good faith and the information, the product information sheets are passed on source information sheets are prepared in good faith and the information, the product information sheets are prepared in good faith and the information, the product information sheets are prepared in good faith and the information of the product information and data contained therein are correct and comprehensive. The SANLAM UMBRELLA FUND and the investment consultants cannot be held liable for any loss, expense and/or damage following from the use of the product information sheets.

# SIM Moderate Absolute Fund





Period Ending Fund Size R 1 074,7 million Inception Date 01-Jul-03

#### **Fund objective**

The fund's objective is to provide long-term absolute (positive) returns to investors. In specific terms, it aims to achieve a return of inflation +5%, gross of investment management fees over any rolling three-year period and aim for no capital loss over any rolling 12 months. The fund has a low to medium risk profile relative to typical balanced portfolios.

#### Risk profile

This portfolio has a moderate risk profile

#### **Fees**

- 0.70% per annum for the first R100m
- 0.60% per annum on the portion of assets between R100m R250m
  0.55% per annum on the portion of assets between R250m R500m
  0.50% per annum on the portion of assets between R250m R500m
  0.50% per annum on the portion of assets between R500m R1bn
- 0.45% per annum on the portion of assets above R 1bn

All Sub-funds invested in this portfolio are charged the highest investment management fee applicable to the first tranche of assets, and Sub-funds with greater than R100 million assets are separately rebated any savings due to the sliding investment management fee scale on a monthly basis. The underlying investment managers may be incentivised on a performance fee basis.

# Monthly and cumulative returns



# Fund performance (%)

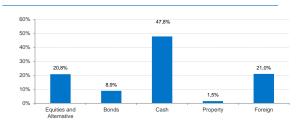
	Fund	Benchmark
1 Month	-0,4%	0,7%
3 Months	1,5%	2,6%
6 Months	-0,1%	5,4%
1 Year	5,9%	9,5%
3 Years	7,7%	10,4%
5 Years	9,4%	10,5%

# Top 10 holdings (% of Equities)

Share Name	% of Equities
Naspers N	22,8%
Stanbank	5,4%
Sasol	5,3%
FirstRand / RMBH	4,7%
BTI Group	4,6%
Old Mutual	4,3%
MTN Group	4,0%
Anglos	3,9%
Barclays	2,5%
Sanlam	2,5%

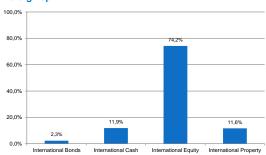
Benchmark CPI+5%

# Asset class breakdown



The benchmark reflects the fund's long-term strategic asset allocations. Fund asset allocations may be allowed to vary from the benchmark, depending on market conditions.

#### Foreign split



# Equity sectoral exposure (%)

	Fund
Financials	23,6%
Resources	19,5%
Industrials	56,9%

Note: Performance figures are gross of investment management fees, but are net of any performance fees (if applicable). For portfolios in the Smoothed Bonus Range , the returns are gross of investment management Note: Petroframe to gray are are gross or investment management rees, but are not or any petroframe of gray are petromane in gray are a gross or investment management rees, but are not or any petroframe of gray are gross or investment management rees, but are not or any petroframe or gray are gross or investment and the income from the are investment or a gray are gross or investment and the income from the management of exchange may cause the value of your investment of fluctuate. Past performance is not necessarily a guide to the future returns. The value of investments and the income from them any increase or decrease and are not guaranteed. You may not guide back the amount you invest. The product information sheets are prepared for the SANLAM UMBRELLA FUND or investment considered, or, no guarantee, explicit or otherwise are provided that the information and data contained therein are corrected. All and the product information and the the product information sheets.

# **SMM 70 Portfolio**



Period Ending 31-May-18 **Fund Size** R 758 million Inception Date Feb-00

#### **Fund objective**

The relatively high equity allocation of the Fund should occasionally result in high volatility but also high rate of growth compared to funds with a moderate risk profile.

#### **Risk Profile**

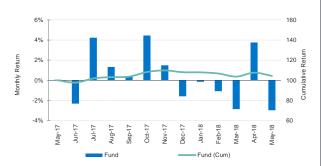
This fund has a moderate -aggressive risk profile

#### **Fees**

- 0.80% per annum for the first R100m
- 0.75%per annum on portion of assets between R100m R250m 0.70% per annum on portion of assets between R250m R500m
- 0.60% per annum on portion of assets between R500m R1bn
- 0.55% per annum on the portion above R1bn

All Sub-funds invested in this portfolio are charged the highest investment management fee applicable to the first tranche of assets, and Sub-funds with greater than R100 million assets are separately rebated any savings due to the sliding investment management fee scale on a monthly basis. The underlying investment managers may be incentivised on a performance fee basis.

# Monthly and cummulative returns



# Fund performance (%)

	Fund	Benchmark
1 Month	-3,0%	-3,2%
3 Months	-2,2%	-2,8%
6 Months	-5,0%	-3,9%
1 Year	4,4%	5,5%
3 Years	4,3%	5,9%
5 Years	8.4%	9.4%

# Top 10 equity holdings (% of Equities)

% of Equities
15,4%
5,8%
4,7%
4,2%
3,1%
3,0%
3,0%
2,4%
2,4%
2,1%

Benchmark

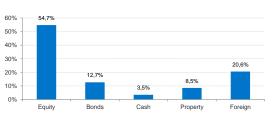
60% Capped SWIX (Shareholder Weighted Index)

15% BEASSA Total Return Index

10% Short Term Fixed Interest Index (STeFI) 10% MSCI World (Developed Markets) Equity Index

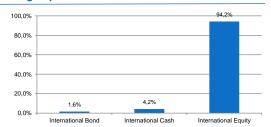
5% Barclays Global Aggregate Bond Index

#### Asset class breakdown



The benchmark reflects the fund's long-term strategic asset allocations. If be allowed to vary from the benchmark, depending on market conditions. m strategic asset allocations. Fund asset allocations may

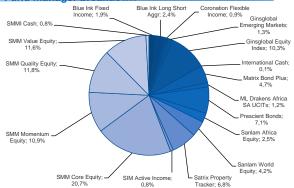
#### **Foreign Split**



# Equity sectoral exposure (%)

	Fund	Benchmark
Financials	26,8%	28,6%
Resources	15,5%	13,6%
Industrials	57,7%	57,8%

Fund manager breakdown



Please refer to the "Local equity manager breakdown for SMMI portfolios" for a detailed outline of the underlying equity managers within this portfolio.

# Risk analysis

(based on the last 3 years' monthly returns)

% of negative months over the last 3 years	47,2%
Average capital loss in one month	-1,5%
Downside risk *	3,8%

\* Downside risk is measured as the standard deviation of the underperformance of the portfolio relative to CPI

Note: Performance figures are gross of investment management fees, but are net of any performance fees (if applicable). For portfolios in the Smoothed Bonus Range, the returns are gross of investment management fees, but are net of any guarantee premiums. Performance figures for periods greater than 12 months are annualised. All data shown is at the month-end, unless specifically indicated differently. Changes in currency rates of exchange may cause the value of your investment to fluctuate. Past performance is not necessarily a guide to the future returns. The value of investments and the income from them may increase or decrease and are not exchange may cause the value of your investment to inucuate. Past performance is not necessarily a guide to the future returns. The value of investments and the income from them may increase or decrease and are not guaranteed. You may not get back the amount you invest. The product information sheets are prepared for the SANLAM UMBRELLA FUND by its investment consultants. The product information sheets are prepared in good faith and the information, data and opinions contained in the product information sheets are based on source information considered reliable. However, no guarantee, explicit or otherwise are provided that the information and data contained therein are correct and comprehensive. The SANLAM UMBRELLA FUND and the investment consultants cannot be held liable for any loss, expense and/or damage following from the use of the product information sheets.

# **SMM 50 Portfolio**



Period Ending 31-May-18 **Fund Size** R 439 million Inception Date Sep-00

## **Fund objective**

The Fund aims to provide investment returns in line with its risk profile. The moderate equity allocation should result in moderate volatility and a moderate rate of growth

# Risk profile

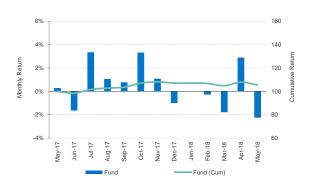
This fund has a moderate risk profile.

#### **Fees**

- 0.75% per annum for the first R100m
- 0.70%per annum on portion of assets between R100m R250m
- 0.65% per annum on portion of assets between R250m R500m 0.55% per annum on portion of assets between R500m R1bn
- 0.50% per annum on the portion above R1bn

All Sub-funds invested in this portfolio are charged the highest investment management fee applicable to the first tranche of assets, and Sub-funds with greater than R100 million assets are separately rebated any savings due to the sliding investment management fee scale on a monthly basis. The underlying investment managers may be incentivised on a performance fee basis.

## Monthly and cumulative returns



# Fund performance (%)

	Fund	Benchmark
1 Month	-2,3%	-2,5%
3 Months	-1,2%	-1,7%
6 Months	-2,5%	-1,9%
1 Year	5,4%	5,7%
3 Years	5,4%	6,2%
5 Years	8,1%	8,6%

# Top 10 equity holdings (% of Equities)

rop to oquity floratings (70 or Equition)		
Share Name	% of Equities	
Naspers	15,4%	
Standard Bank Group Limited	5,8%	
British American Tobacco Plc	4,7%	
Sasol Limited	4,2%	
Old Mutual	3,1%	
Anglo American	3,0%	
Firstrand Limited	3,0%	
BHP Billiton Plc	2,4%	
MTN Group	2,4%	
Sanlam	2,1%	

Benchmark 45,0% Capped SWIX (Shareholder Weighted Index)

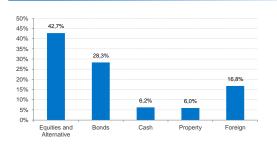
20,0% BEASSA Total Return Index

20.0% STeEL Composite

5,0% MSCI World Equity Index (Developed Markets)

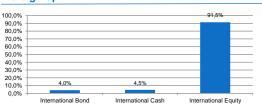
10,0% Barclays Global Aggregate Index

#### Asset class breakdown



The benchmark reflects the fund's long-term strategic asset allocations. Fund asset allocations may be allowed to vary from the benchmark, depending on market conditions.

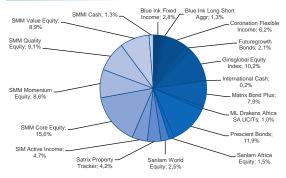
#### **Foreign Split**



# Equity sectoral exposure (%)

	Fund	Benchmark
Financials	26,9%	28,6%
Resources	15,5%	13,6%
Industrials	57,6%	57,8%

# Fund manager breakdown



Please refer to the "Local equity manager breakdown for SMMI portfolios" for a detailed outline of the underlying equity managers within this portfolio.

# Risk analysis

## (based on the last 3 years' monthly returns)

% of negative months over the last 3 years	44,4%
Average capital loss in one month	-1,0%
Downside risk *	2,8%

\* Downside risk is measured as the standard deviation of the underperformance

of the portfolio relative to CPI

Note: Performance figures are gross of investment management fees, but are net of any performance fees (if applicable). For portfolios in the Smoothed Bonus Range ,the returns are gross of investment management fees, but are net of any guarantee premiums. Performance figures for periods greater than 12 months are annualised. All data shown is at the month-end, unless specifically indicated differently. Changes in currency rates of exchange may cause the value of your investment to fluctuate. Past performance is not necessarily a guide to the future returns. The value of investments and the income from them may increase or decrease and are not guaranteed. You may not get back the amount you invest. The product information sheets are prepared for the SANLAM UMBRELLA FUND by its investment consultants. The product information sheets are prepared for the SANLAM Umbreation, data and opinions contained in the product information sheets are based on source information considered reliable. However, no guarantee, explicit or otherwise are provided that the information and data contained therein are correct and comprehensive. The SANLAM UMBRELLA FUND and the investment consultants cannot be held liable for any loss, expense and/or damage following from the use of the product information sheets.

# **SMM Moderate Absolute Fund**



31-May-18 R 545 million May-03 Period Ending Fund Size Inception Date

# **Fund objective**

The fund's objective is to provide long-term absolute (positive) returns to investors. In specific terms, it aims to achieve a return of inflation +5%, gross of investment management fees over any rolling three-year period and aim for no capital loss over any rolling 12 months. The fund has a low to medium risk profile relative to typical balanced portfolios.

#### Risk profile

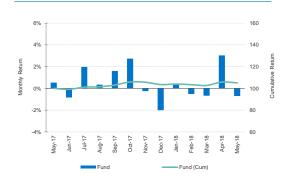
This fund has a moderate risk profile

0.80% per annum for the first R100m

- 0.75%per annum on portion of assets between R100m R250m
- 0.70% per annum on portion of assets between R250m R500m 0.65% per annum on portion of assets between R500m R1bn
- 0.60%per annum on the portion above R1bn

All Sub-funds invested in this portfolio are charged the highest investment All sub-funds investment must portuous are critiqued the highest investment management fee applicable to the first tranche of assets, and Sub-funds with greater than R 100 million assets are separately rebated any savings due to the sliding investment management fee scale on a monthly basis. The underlying investment managers may be incentivised on a performance fee basis.

# Monthly and cumulative returns



# Fund performance (%)

	Fund	Benchmark *
1 Month	-0,7%	0,7%
3 Months	1,6%	2,6%
6 Months	-0,5%	5,4%
1 Year	5,1%	9,5%
3 Years	5,7%	10,4%
5 Years	8,3%	10,5%

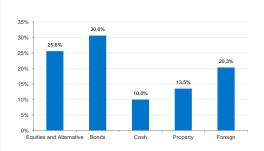
<sup>\*</sup> The figure for the most recent month is estimated.

# Top 10 equity holdings (% of Equities)

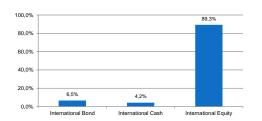
Share Name	% of Equities
Naspers	14,6%
Sasol Limited	10,4%
British American Tobacco Plc	9,1%
Old Mutual	5,8%
BHP Billiton Plc	3,8%
Zambezi Platinum (RF) Lin	3,4%
Richemont	3,2%
Standard Bank Group Limit	2,4%
RMB Holdings Ltd	2,2%
Firstrand Limited	2,0%

Benchmark CPI + 5%

#### Asset class breakdown



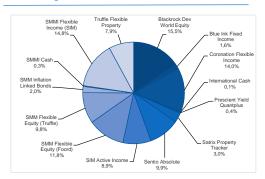
#### **Foreign Split**



# Equity sectoral exposure (%)

	Fund
Financials	30,6%
Resources	10,8%
Industrials	58,6%

## Fund manager breakdown



# Risk analysis

% of negative months over the last 3 years	41,7%
Average capital loss in one month	-0,9%
Downside risk **	2,9%
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of the portfolio relative to CPI

Note: Performance figures are gross of investment management fees, but are net of any performance fees (it applicable). For portfolios in the Smoothed Bonus Range, the returns are gross of investment management fees, but are net of any guarantee premiums. Performance figures for periods greater than 12 months are annualised. All data shown is at the month-end, unless specifically indicated differently. Changes in currency rates of exchange may cause the value of your investment for fluctuate. Peas performance is not necessarily aguide to the futurent. The value of investments and the income from them may increase or decrease and are not guaranteed. You may not get back the amount you invest. The product information sheets are prepared for the SANLAM UMBRELLA FUND by its investment consultants. The product information sheets are prepared or the sANLAM or on source information sheets are period to the succession sheets are period to no sucre information sheets are based on source information sheets are based on source information sheets. The product information sheets are based on source information sheets. The product information sheets are based on source information sheets are based on source information sheets. The product information sheets are based on source information sheets are based on source information sheets. The product information sheets are based on source information sheets are based on source information sheets.

# **SMM NUR Balanced Fund**



Period Ending 31-May-18
Fund Size R 160 million
Inception Date Jan-14

# **Fund objective**

Provide stable long-term investment returns by investing in Shariah compliant balanced funds.

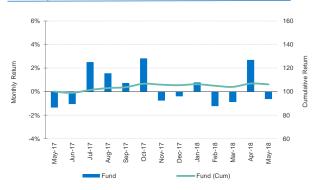
# **Risk Profile**

This fund is Shariah Compliant - moderate-aggressive risk profile.

## **Fees**

0.95% per annum

# Monthly and cumulative returns



# Fund performance (%)

	Fund	Benchmark
1 Month	-0,6%	-0,7%
3 Months	1,2%	1,1%
6 Months	0,3%	-1,1%
1 Year	6,2%	4,8%
3 Years	5,2%	3,8%
5 Years	n/a	n/a

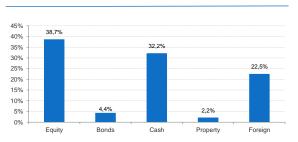
# Top 10 equity holdings (% of Equities)

Share Name	% of Equities
BHP Billiton Plc	6,9%
Anglo American	5,9%
Mondi Limited	5,3%
AVI Limited	5,1%
Mr Price Group Limited	4,6%
Sasol Limited	3,4%
Astral Foods Limited	3,0%
African Rainbow Minerals Limited	2,9%
Barloworld Limited	2,9%
African Oxygen	2,9%

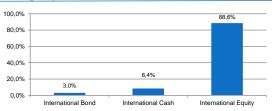
#### Benchmark

The market value weighted average rolling three year total return of peer group Shariah Balanced Funds.

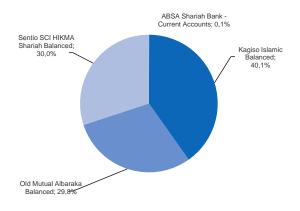
# Asset class breakdown



# **Foreign Split**



## Fund manager breakdown



Note: Performance rigures are gross or investment management rees, but are net or any performance rees (if applicable). For portrollos in the Smoothed Bonus Range ,the returns are gross or investment management rees, but are net of any guarantee premiums. Performance figures for periods greater than 12 months are annualised. All data shown is at the month-end, unless specifically indicated differently. Changes in currency rates of exchange may cause the value of your investment to fluctuate. Past performance is not necessarily a guide to the future returns. The value of investments and the income from them may increase or decrease and are not guaranteed. You may not get back the amount you invest. The product information sheets are prepared for the SANLAM UMBRELLA FUND by its investment consultants. The product information sheets are prepared in good faith and the information, data and opinions contained in the product information sheets are based on source information considered reliable. However, no guarantee, explicit or otherwise are provided that the information and data contained therein are correct and comprehensive. The SANLAM UMBRELLA FUND and the investment consultants cannot be held liable for any loss, expense and/or damage following from the use of the product information sheets.

# Sanlam Allan Gray Global Balanced Portfolio



Please note: The Sanlam Allan Gray Global Balanced portfolio is only available to Sub-funds who had exposure to this portfolio prior to December 2009.

Period Ending 31-May-18
Allan Gray Global Fund size R 4 395 million
Inception Date Aug-00

# **Fund objective**

This Portfolio is for institutional investors with an average risk tolerance. It aims to offer long-term returns superior to the benchmark, but at lower risk of capital loss.

# **Risk Profile**

This fund has a moderate-aggressive risk profile.

#### Fees

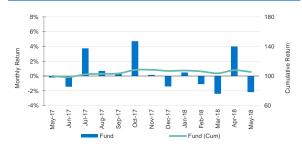
Fees applicable to Participating Employers who did not have exposure to this portfolio prior to 1 March 2015.

South African assets

International asset

The Base Refundable Reserve Fee (RRF) levies a base fee of 0.60% p.a. plus 25% of the outperformance (net of the base fee) experienced relative to its benchmark, subject to a refund for subsequent underperformance. The maximum fee (base plus performance fee), that Orbis can receive in cash in any one year is limited to 2.6%. The benchmark for the Selection (Base RRF) is 60% of the MSCI World Index (net dividends reinvested) and 40% of the JP Morgan Global Government Bond Index.

# Monthly and cumulative returns



# Fund performance (%)

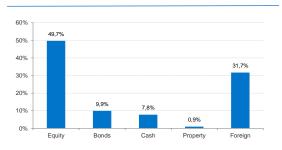
	Fund	Benchmark **
1 Month	-2,2%	-1,9%
3 Months	-0,7%	0,0%
6 Months	-2,7%	-2,4%
1 Year	5,5%	5,3%
3 Years	8,5%	5,1%
E Vooro	10.00/	0.20/

# Top 10 equity holdings (% of Equities)

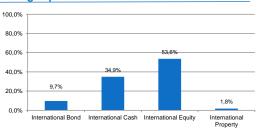
Share Name	% of Equities
Sasol Limited	11,7%
Naspers	11,4%
British American Tobacco Plc	8,7%
Old Mutual	6,9%
Standard Bank Group Limited	5,3%
Remgro Limited	4,8%
Newplat (NGPLT)	4,3%
Investec Plc	3,1%
Life Healthcare Group Holdings	3,0%
Netcare Limited	2,7%

Benchmark Alexander Forbes Global Large Manager Watch Average

#### Asset class breakdown



## Foreign split



# Equity sectoral exposure (%)

	Fund
Financials	33,8%
Resources	8,3%
Industrials	57,9%

#### Risk analysis (based on the last 3 years' monthly returns)

% of negative months over the last 3 years	41,7%
Average capital loss in one month	-1,2%
Downeide rick *	3.4%

\* Downside risk is measured as the standard deviation of the underperformance of the portfolio relative to CPI

Note: Performance figures are gross of investment management fees, but are net of any performance fees (if applicable). For portfolios in the Smoothed Bonus Range, the returns are gross of investment management fees, but are net of any guarantee premiums. Performance figures for periods greater than 12 months are annualised. All data shown is at the month-hen-du, nulses specifically indicated differently. Changes in currency rates of exchange may cause the value of your investment to fluctuate. Past performance is not necessarily a guide not be fluctuated. The value of investments and the income from them may increase or decrease and are not guaranteed. You may not get back the amount you invest. The product information sheets are prepared for the SANLAM UMBRELLA FUND by its investment consultants. The product information sheets are prepared in source information considered reliable. However, no guarantee, explicit or otherwise are provided that the information and data contained therein are correct and comprehensive. The SANLAM UMBRELLA FUND and the investment consultants cannot be held liable for any loss, expense and/or damage following from the use of the product information sheets.

<sup>\*\*</sup> Cumulative monthly benchmark returns

# **Sanlam Coronation Global Houseview Portfolio**





**Period Ending** 31-May-18 Coronation Houseview Fund size R 2 176 million Inception Date Oct-93

# **Fund objective**

The Coronation Global Houseview Portfolio is a clean slate fully discretionary balanced portfolio and represents our best investment view for a balanced portfolio in all major asset classes – equities, property, bonds, cash and international. The Portfolios objective is to outperform the median return of the peer group over rolling 3 year periods. The Portfolio is managed in accordance with the limits of Regulation 28.

This fund has a moderate - aggressive risk profile.

# Fees

Fees applicable to Participating Employers who did not have exposure to this portfolio prior to 1 March 2015
Investment Management Fees:

The following base fees are applicable to the portion of assets invested in the portfolios: Coronation Global Bond Fund: 0.55% per annum Coronation Global Equity Fund of Funds: 0.75% per annum Coronation Global Opportunity Equity Fund: 0.75% per annum Coronation Global Capital Plus Fund: 0.75% per annum

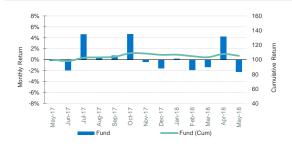
Coronation Global Emerging Markets Fund: 0.75% per annum Coronation Absolute World Opportunities Fund: 0.75% per annum

Coronation World Opportunities Fund: 0.75% per annum Coronation Global Managed Fund: 0.75% per annum

Coronation Global Emerging Markets Opportunities Fund: 1.00% per annum Coronation Africa Fund: 1.50% per annum Coronation Africa Frontiers Fund: 1.50% per annum

Domestic assets and direct international assets not invested in any of the portfolios above: 0.85% per annum

## Monthly and cumulative returns



## Fund performance (%)

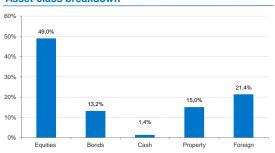
	Fund	Benchmark
1 Month	-2,3%	-1,9%
3 Months	0,5%	0,2%
6 Months	-2,8%	-2,1%
1 Year	5,3%	5,4%
3 Years	5,9%	5,6%
5 Years	9,6%	8,8%

# Top 10 equity holdings (% of Equities)

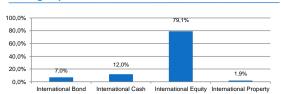
Share Name	% of Equities
British American Tobacco Plc	11,0%
Naspers	9,1%
MTN Group	7,8%
Standard Bank Group Limited	6,9%
Nedbank Group Limited	5,0%
Anglo American	4,7%
Old Mutual	4,0%
Spar group	3,9%
Pick n Pay Stores Limited	3,7%
Sasol Limited	3,3%

**Benchmark** Alexander Forbes Global Large Manager Watch Median

# Asset class breakdown



## Foreign split



# Equity sectoral exposure (%)

	i unu
Financials	24,8%
Resources	13,1%
Industrials	62,1%

#### Risk analysis (based on the last 3 years' monthly return)

% of negative months over the last 3 years	44,4%
Average capital loss in one month	-1,7%
Downside risk *	4,5%

\* Downside risk is measured as the standard deviation of the underperformance of the portfolio relative to CPI

Note: Performance figures are gross of investment management fees, but are net of any performance fees (if applicable). For portfolios in the Smoothed Bonus Range, the returns are gross of investment management fees, but are net of any guarantee premiums. Performance figures for periods greater than 12 months are annualised. All data shown is at the month-end, unless specifically indicated differently. Changes in currency rates of exchange may cause the value of your investment to fluctuate. Past performance is not necessarily a guide to the future returns. The value of investments and the income from them may increase or decrease and are not guaranteed. You may not get back the amount you invest. The product information sheets are prepared for the SANLAM UMBRELLA FUND by its investment consultants. The product information sheets are based on source information considered reliable. However, no guarantee, explicit or otherwise are provided that the information and data contained therein are correct and comprehensive. The SANLAM UMBRELLA FUND and the investment consultants cannot be held liable for any loss, expense and/or damage following from the use of the product information sheets.

# **Investec Balanced Fund**



Period Ending Investec Balanced Fund Size Inception Date 31-May-18 R 18 855 million

# **Fund objective**

The primary objective is to deliver capital growth over the medium to long term at volatility levels that reflect a moderate risk profile. The portfolio will invest in a combination of equities, bonds, money market instruments, listed property as well as international equities and fixed interest investments. The portfolio will be broadly diversified across asset classes. Active asset allocation and securities selection strategies appropriate to the needs of moderate investors will be followed.

#### Riks profile

This fund has a moderate-aggressive risk profile.

#### Fees

South African assets: 0.54% per annum International assets: 0.75% per annum

# Monthly and cumulative returns



# Fund performance (%)

	Fund	Benchmark
1 Month	-2,3%	-1,9%
3 Months	-0,7%	-0,1%
6 Months	-2,4%	-2,7%
1 Year	7,3%	5,3%
3 Years	6,3%	5,4%
5 Years*	10,6%	8,7%

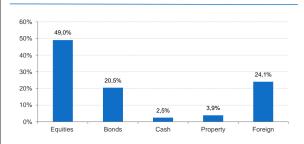
<sup>\*</sup> Returns are off the FFS as the fund has not been invested for that period

# Top 10 equity holdings (% of Equities)

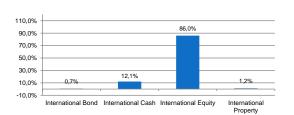
Share Name	% of Equities
Naspers	9,2%
Sasol Limited	6,2%
Richemont	6,0%
BHP Billiton Plc	5,8%
Anglo American	5,7%
Standard Bank Group Limited	5,6%
MTN Group	4,7%
Mondi Plc	3,9%
Barclays Africa Group Limited	3,8%
Old Mutual	3,4%

Benchmark Alexander Forbes Global Best Investment View Median

#### Asset class breakdown



# Foreign split



# Equity sectoral exposure (%)

Fund
28,6% 23,4%
48,0%

## Risk analysis (based on the last 3 years' monthly returns)

% of negative months over the last 3 years	44,4%
Average capital loss in one month	-1,3%
Downside risk *	3,7%

\* Downside risk is measured as the standard deviation of the underperformance of the portfolio relative to CPI

Note: Performance figures are gross of investment management fees, but are net of any performance fees (if applicable). For portfolios in the Smoothed Bonus Range, the returns are gross of investment management fees, but are net of any guarantee premiums. Performance figures for periods greater than 12 months are annualised. All data shown is at the month-end, unless specifically indicated differently. Changes in currency rates of exchange may cause the value of your investment to fluctuate. Past performance is not necessarily a guide to the future returns. The value of investments and the income from them may increase or decrease and are not guaranteed. You may not get back the amount you invest. The product information sheets are prepared for the SANLAM UMBRELLA FUND by its investment consultants. The product information sheets are prepared in good faith and the information, data and opinions contained in the product information sheets are based on source information considered reliable. However, no guarantee, explicit or otherwise are provided that the information and data contained therein are correct and comprehensive. The SANLAM UMBRELLA FUND and the investment consultants cannot be held liable for any loss, expenses enaflor dramage following from the use of the product information sheets.

# **Sanlam Foord Balanced Fund**



Period Ending 31-May-18 Foord Balanced Fund Size R 37 500 million Inception Date Sep-02

# **Fund objective**

The fund aims to provide investors with a steady growth in income and capital as well as the preservation of real capital. The portfolio shall comprise a mix of securities in the equity, bond, money and property markets.

This fund has a moderate - aggressive risk profile.

#### **Fees**

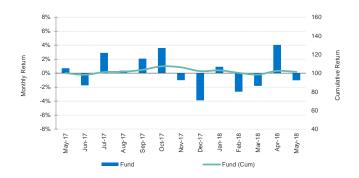
South African assets: 0.70% per annum

International assets: 1.35% per annum
Performance fee of 10% (excluding VAT) of the outperformance of its benchmark calculated over

a rolling 12 month period.

The performance fee is accrued daily and paid monthly. There is no cap on performance fee. A high water mark applies.

# Monthly and cumulative returns



## Fund performance (%)

	Fund	Benchmark
1 Month	-1,0%	-2,0%
3 Months	1,1%	-0,9%
6 Months	-4,6%	-3,2%
1 Year	1,4%	4,2%
3 Years	3,7%	4,6%
*5 Years	7,4%	7,1%

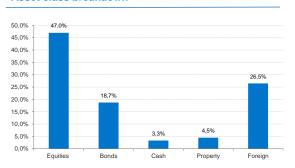
# Top 10 equity holdings (% of Equities)

Top To equity holdings (70 of Equities	·)
Share Name	% of Equities
New Gold ETF	11,3%
British American Tobacco Plc	10,9%
Richemont	10,9%
Aspen Healthcare Holdings	8,7%
BHP Billiton Plc	8,4%
Naspers	7,1%
Sasol Limited	6,7%
RMB Holdings Ltd	6,4%
Standard Bank Group Limited	5,1%
Omnia Holdings	3,4%

Benchmark Average of the SA Multi-Asset High Equity

Category

# Asset class breakdown



# Foreign split



# Equity sectoral exposure (%)

	Fund
Financials	25,7%
Resources	10,5%
Industrials	63,8%

### Risk analysis (based on the last 3 years' monthly returns)

% of negative months over the last 3 years	44,4%
Average capital loss in one month	-1,8%
Downside risk *	4,6%

\* Downside risk is measured as the standard deviation of the underperformance of the portfolio relative to CPI

Note: Performance figures are gross of investment management fees, but are net of any performance fees (if applicable). For portfolios in the Smoothed Bonus Range , the returns are gross of investment management fees, but are net of any guarantee premiums. Performance figures for periods greater than 12 months are annualised. All data shown is at the month-end, unless specifically indicated differently. Changes in currency rates of exchange may cause the value of your investment to fluctuate. Past performance is not necessarily a guide to the future returns. The value of investments and the income from them may increase or decrease and are not guaranteed. You may not get back the amount you invest. The product information sheets are prepared for the SANLAM UMBRELLA FUND by its investment consultants. The product information sheets are prepared in good faith and the information, data and opinions contained in the product information sheets are based on source information considered reliable. However, no guarantee, explicit or otherwise are provided that the information and data contained therein are correct and comprehensive. The SANLAM UMBRELLA FUND and the investment consultants cannot be held liable for any loss, expense and/or damage following from the use of the product information sheets.

# **Sanlam Monthly Bonus Fund**



**Period Ending** 31-May-18 Fund Size (Book Value) R7 077 million Inception Date Jul-99

# **Fund objective**

The Monthly Bonus Fund (MBF) protects investors against short-term volatility by smoothing out investment returns, whilst providing valuable guarantees on benefit payments. The underlying portfolio is mandated with more weight to less risky asset classes than a typical balanced fund. The Sanlam Monthly Bonus Fund offers 100% capital guarantee and fully vesting bonuses. Fully vesting bonuses are declared monthly in advance.

#### **Risk Profile**

This fund has a conservative risk profile.

#### **Fees**

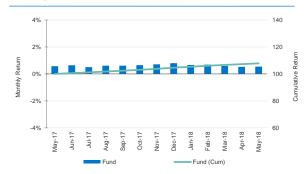
Investment Management Fees:

0.425% per annum

A guarantee premium of 1.6% per annum Annual Performance Linked Fee:

The investment manager may be incentivised with performance fees (capped at 0.30% p.a.)

# Monthly and cumulative bonuses



# Fund bonuses (%)

	Fund (gross of fees)
1 Month	0,5%
3 Months	1,7%
6 Months	3,9%
1 Year	7,8%
3 Years	8,3%
5 Years	11,5%

# Top 10 equity holdings (% of Equities)

Share Name	% of Equities
Naspers N	16,5%
Sasol	5,4%
Stanbank	5,3%
BTI Group	4,7%
FirstRand / RMBH	4,6%
MTN Group	4,0%
Old Mutual	3,4%
Anglos	3,2%
Barclays	2,9%
Aspen	2,0%

Benchmark

16,0% \*SWIX (Shareholder Weighted Index)

16.0% \*Capped SWIX (Shareholder Weighted Index)

25,5% BEASSA Total Return All Bond Index

1,0% STeFI + 2%

2,0% IGOVI

17,5% \*\*MSCI World Index (Dev. Markets)

5,0% Barclays Global Aggregate Index

2,5% US 3 month London InterBank Offered Rate (LIBOR)

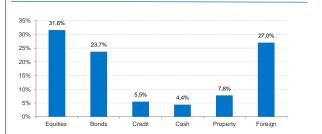
+2.5% (net of fees)

8,0% STeFI Index

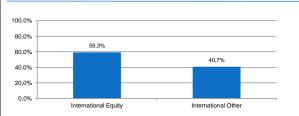
6,5% BEASSA 7-12 years TRI plus 1.0% p.a. \* Transitioning from 100% SWIX to above benchmark by June 2018

\*\* Transitioning from 12.5% foreign equity to 17.5% by June 2018

# Asset class breakdown



# Foreign split



# Equity sectoral exposure (%)

	i diid
Financials	23,7%
Resources	13,5%
Industrials	62,8%

Fund

# Risk analysis

(based on the last 3 years' monthly returns)

% of negative months over the last 3 years	0,0%
Average capital loss in one month	0,0%
Downside risk *	0,6%

\* Downside risk is measured as the standard deviation of the underperformance

of the portfolio relative to CPI

# **Funding level**

June 2018: 97.56% funded

Note: Performance figures are gross of investment management fees, but are net of any performance fees (if applicable). For portfolios in the Smoothed Bonus Range, the returns are gross of investment management fees, but are net of any guarantee premiums. Performance figures for periods greater than 12 months are annualled. All data shown is at the month-end, unless specifically indicated differently. Changes in currency rates of exchange may cause the value of your investment to fluctuate. Past performance is not necessarily a guide to the future returns. The value of investments and the income from them may increase or decrease and are not guaranteed. You may not get back the amount you invest. The product information sheets are prepared for the SANLAM UMBRELLA FUND by its investment consultants. The product information sheets are prepared in good faith and the information, data and opinions contained in the product information sheets are based on source information considered reliable. However, no guarantee, explicit or otherwise are provided that the information and accordance therein are correct and comprehensive. The SANLAM UMBRELLA FUND and the investment consultants cannot be held liable for any loss, expense and/or damage following from the use of the product information as sheets.

# Sanlam Stable Bonus Portfolio



Period Ending 31-May-18
Fund Size (Book Value) R7 934 m million
Inception Date Oct-85

#### **Fund objective**

The Stable Bonus Portfolio (SBP) offers investors stable, smoothed returns with a partial guarantee on benefit payments. A bonus, which consists of a vesting and non-vesting component is declared monthly in advance. Bonuses cannot be negative. The portfolio offers 100% capital guarantee and partially vesting bonuses

# Risk profile

Conservative

#### **Fees**

Investment Management Fees:

0.425% per annum

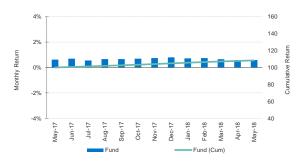
#### Guarantee Premium:

A guarantee premium of 0.9% per annum

#### Annual Performance Linked Fee

The investment manager may be incentivised with performance fees (capped at 0.30% p.a.)

#### Monthly and cumulative bonuses



# Fund bonuses (%)

# Fund (gross of fees)

1 Month	0,6%
3 Months	1,8%
6 Months	4,2%
1 Year	8,4%
3 Years	8,8%
5 Vegre	12 2%

# Top 10 equity holdings (% of Equities)

Share Name	% of Equities
Naspers N	16,5%
Sasol	5,4%
Stanbank	5,3%
BTI Group	4,7%
FirstRand / RMBH	4,7%
MTN Group	4,1%
Old Mutual	3,4%
Anglos	3,2%
Barclays	2,9%
Aspen	2,1%

#### Benchmark

16,0% \*SWIX (Shareholder Weighted Index)
16,0% \*Capped SWIX (Shareholder Weighted Index)

25,5% BEASSA Total Return All Bond Index

1,0% STeFI + 2%

2,0% IGOVI

17,5% \*\*MSCI World Index (Dev. Markets)

5,0% Barclays Global Aggregate Index

2,5% US 3 month London InterBank Offered Rate

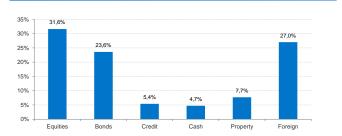
(LIBOR) +2.5% (net of fees)

8,0% STeFI Index

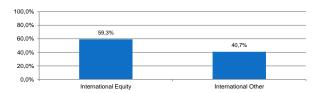
6,5% BEASSA 7-12 years TRI plus 1.0% p.a.

- \* Transitioning from 100% SWIX to above benchmark by June 2018
- \*\* Transitioning from 12.5% foreign equity to 17.5% by June 2018

# Asset class breakdown



#### **Foreign Split**



# Equity sectoral exposure (%)

	Fund
Financials	23,9%
Resources	13,6%
Industrials	62,5%

# Risk analysis

# (based on the last 3 years' monthly returns)

% of negative months over the last 3 years	0,0%
Average capital loss in one month	0,0%
Downside risk *	0,5%

\* Downside risk is measured as the standard deviation of the underperformance

The Non - Vested bonuses as a proportion of the total Sanlam Stable Bonus Portfolio holdings:

Sanlam Umbrella Pension Fund	12,40%
Sanlam Umbrella Provident Fund	10,89%

\* Only impacts Sanlam Lifestage members opting for this preservation strategy in the last 6 years before retirement.

# **Funding Level**

June 2018: 97.38% funded

Note: Performance figures are gross of investment management fees, but are net of any performance fees (if applicable). For portfolios in the Smoothed Bonus Range, the returns are gross of investment management fees, but are net of any guarantee premiums. Performance figures for periods greater than 12 months are annualised. All data shown is at the month-end, unless specifically indicated differently. Changes in currency rates of exchange may cause the value of your investment to fluctuate. Past performance is not necessarily a guide to the future returns. The value of investments and the income from them may increase or decrease and are not guaranteed. You may not get back the amount you invest. The product information sheets are prepared for the SANLAM UMBRELLA FUND by its investment consultants. The product information sheets are prepared in good faith and the information, data and opinions contained in the product information sheets are based on source information considered reliable. However, no guarantee, explicit or otherwise are provided that the information and data contained therein are correct and comprehensive. The SANLAM UMBRELLA FUND and the investment consultants cannot be held liable for any loss, expense and/or damage following from the use of the product information sheets.

# Satrix (SWIX) Balanced Tracker Fund



Period Ending 31-May-18 **Fund Size** R 1 438 million Inception Date Sep-08

# **Fund objective**

The portfolio invests in tracker equity and bond indices, locally and abroad, and also cash to create a moderate risk balanced portfolio which is expected to perform close to the underlying indices without incurring active management costs. Scrip lending may be performed on the passive equity component.

# Risk profile

This fund has a moderate-aggressive risk profile.

#### **Fees**

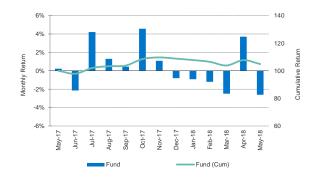
South African assets:

0.38% per annum

0.30% p.a. on international equities

0.25% p.a. on international interest bearing assets
The domestic equity component tracks the SWIX Index. Script lending is permitted in respect of this basket of shares, and the resultant income (net of associated costs) is periodically rebated to clients participating in this portfolio, and effectively serves to reduce the quoted management fee.

# Monthly and cumulative returns



# Fund performance (%)

	Fund	Benchmark
		Denominark
1 Month	-2,6%	-2,6%
3 Months	-1,5%	-1,5%
6 Months	-4,4%	-4,4%
1 Year	4,9%	5,0%
3 Year	6,1%	6,0%
5 Year	9,8%	9,9%

# Top 10 equity holdings (% of Equities)

Share Name	% of Equities
Naspers N	20,3%
Stanbank	4,1%
Sasol	4,0%
FirstRand / RMBH	3,8%
MTN Group	3,2%
Growpnt	3,1%
Anglos	2,7%
BTI Group	2,5%
Redefine Properties	2,3%
Sanlam	2,0%

#### **Benchmark**

52,5% Shareholder Weighted Index (SWIX)

5,0% FTSE/JSE SAPY Index

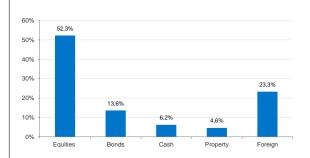
13,0% ALBI (BEASSA All Bond Index)

14.0% MSCI (Developed Markets) World Index

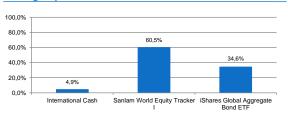
8,0% Float adj Barclays Global Aggr Bond Index Unhedged

7,5% STeFI

## Asset class breakdown



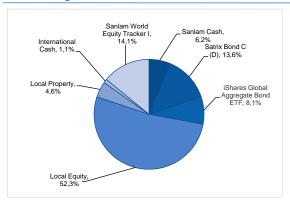
# Foreign split



# Equity sectoral exposure (%)

	Fund	Benchmark
Financials	30,2%	29,7%
Resources	15,4%	15,4%
Industrials	54,4%	54,9%

## Fund manager breakdown



Note: Performance figures are gross of investment management fees, but are net of any performance fees (if applicable). For portfolios in the Smoothed Bonus Range, the returns are gross of investment management fees, but are net of any guarantee premiums. Performance figures for periods greater than 12 months are annualised. All data shown is at the month-end, unless specifically indicated differently. Changes in currency rates of exchange may cause the value of your investment to fluctuate. Past performance is not necessarily a guide to the future returns. The value of investments and the income from them may increase or decrease and are not guaranteed. You may not get back the amount you invest. The product information sheets are prepared for the SANLAM UMBRELLA FUND by its investment consultants. The product information sheets are prepared in good faith and the information, data and opinions contained in the product information sheets are based on source information considered reliable. However, no guarantee, explicit or otherwise are provided that the information and data contained therein are correct and comprehensive. The SANLAM UMBRELLA FUND and the investment consultants cannot be held liable for any loss, expense and/or damage following from the use of the product information sheets