



**Sanlam Employee Benefits** 

Sanlam Plus Pension & Provident Preservation Fund monthly investment fact sheets July 2018

Insurance Financial Planning Retirement Investments Wealth

# **Member Investment Selection Menu**



Members of the Sanlam Plus Pension & Provident Preservation Fund can select from a trustee-approved range of 21 institutionally-priced investment portfolios covering the full risk-return spectrum.

At inception, or on becoming a member of the Fund, there is no charge for the member's initial choice of portfolio/s. Thereafter, if a member decides to make a change to his/her current assets and future contributions the first switch per calendar year is free and subsequent switches will be charged a switching fee of R450 (VAT inclusive) deductible from the relevant member's individual account value. However, should a member decide to make a change regarding only his future contributions, there would be no charge.

At inception, or on becoming a member of the Fund, there is no charge for the member's initial choice of portfolio/s. Thereafter, if a member decides to make a change to his/her current assets and future contributions the first switch per calendar year is free and subsequent switches will be charged a switching fee of R450 (VAT inclusive) deductible from the relevant member's individual account value. However, should a member decide to make a change regarding only his future contributions, there would be no charge.

#### **Regulation 28 Compliance**

At inception, or on becoming a member of the Fund, there is no charge for the member's initial choice of portfolio/s. Thereafter, if a member decides to make a change to his/her current assets and future contributions the first switch per calendar year is free and subsequent switches will be charged a switching fee of R450 (VAT inclusive) deductible from the relevant member's individual account value. However, should a member decide to make a change regarding only his future contributions, there would be no charge.

#### **Smoothed Bonus Range**

Smooth bonus portfolios contain various intracies outside of the scope of these monthly fact sheets. For more information members are advised to consult the product brochures which explain the mechanics of the Sanlam Monthly Bonus Fund and the Sanlam Stable Bonus Portfolio in more detail. These brochures are available on the Sanlam website at www.sanlam.co.za.

#### **Member Investment Selection Menu**

#### Sanlam Lifestage

Sanlam Lifestage Accumulation Portfolio

#### **Multi-manager Range**

SMM 70 Portfolio SMM 50 Portfolio SMM Moderate Absolute Fund SMM NUR Balanced Fund

#### **Sanlam Investment Management Single Manager Range**

SIM Balanced Fund SIM Moderate Absolute Fund

#### **External Single Manager Range**

Sanlam Allan Gray Domestic Balanced \*
Sanlam Allan Gray Global Balanced\*
Sanlam Coronation Houseview
Sanlam Foord Balanced Fund
Sanlam Investec Balanced Fund

#### **Index-tracking Range**

Satrix (SWIX) Balanced Tracker Fund

#### **Smoothed Bonus Range**

Sanlam Monthly Bonus Fund Sanlam Stable Bonus Portfolio

\* Only available to members who had exposure to one of these portfolios prior to December 2009.

The Trustees have resolved that members choosing to make their own investment choices can spread their Fund investments between a maximum of 4 investment portfolios. All investments on the Glacier platform count as a single investment portfolio choice for the purposes of this rule.

# Sanlam Lifestage



# **Mandate description**

Sanlam Lifestage is the Fund's trustee approved default investment strategy and aims to meet each member's savings requirement by working towards a target date, which would be the Normal Retirement Age or the Planned Retirement Age (if different).

# **How Sanlam Lifestage works**

The investment strategy consists of two phases and members are automatically switched from one phase to another as they near retirement. The two phases are:

- Accumulation phase
- · Preservation phase

As retirement approaches, this target date strategy invests in an investment portfolio matching the member's postretirement needs or plans, but in the years prior to this greater emphasis is placed on achieving capital growth. Members with more than 6 years before reaching their Normal Retirement Age or Planned Retirement Age (if different) are fully invested in the Sanlam Lifestage Accumulation Portfolio which aims to achieve capital growth. Six years (72 months) before a member reaches his/her Normal Retirement Age or Planned Retirement Age (if different), the member is gradually switched from the Sanlam Lifestage Accumulation Portfolio to his/her selected Sanlam Lifestage preservation portfolio by means of 50 monthly switches.

Members with more than 6 years before reaching their Planned Retirement Age are fully invested in Sanlam Lifestage Accumulation Portfolio which aims to achieve capital growth.

Six years (72 months) before a member reaches his/her Planned Retirement Age, the member is gradually switched from the Sanlam Lifestage Accumulation Portfolio to his/her selected Sanlam Lifestage preservation portfolio by means of 50 monthly switches.

# **Fund performance**

Phase	1 month	3 months	1 year	3 years
Accumulation Portfolio	2.3%	3.6%	9.1%	5.8%
Preservation Portfolios:				
Capital Protection	0.6%	1.8%	8.3%	8.6%
Inflation-Linked	-1.9%	-5.1%	0.6%	2.9%
Living annuity (ILLA)	1.3%	1.9%	8.5%	7.0%

#### Please note:

Sanlam Lifestage investment reporting only commences from 1 August 2013, but the following longer term performance was achieved applicable to members previously invested in the Accumulation Phase of the Sanlam Umbrella Fund's discontinued Lifestage Programme, and whose investments were transitioned to Sanlam Lifestage during the month of July 2013.

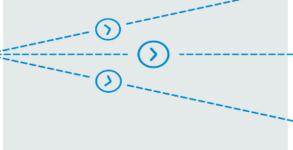
# **Accumulation Phase**

(more than 72 months from Normal Retirement Age/ Planned Retirement Age)

> Sanlam Lifestage Accumulation Portfolio

# Systematic Automated Monthly Transition

(72 months and less, but more than 22 months from Normal Retirement Age/ Planned Retirement Age)



#### **Preservation Phase**

(22 months and less from Normal Retirement Age/ Planned Retirement Age)

Sanlam Lifestage Capital Protection
Preservation Portfolio

Sanlam Lifestage Inflation-linked Preservation Portfolio

Sanlam Lifestage Living Annuity (ILLA) Preservation Portfolio

# **SIM Balanced Fund**



Period Ending31-Jul-18Fund SizeR 742 millionInception DateFeb-75

# **Fund objective**

The fund's objective is to provide stable long-term investment income and capital growth. It provides peer-related investment returns by investing primarily in equities, fixed-interest investments, cash and foreign assets.

### **Risk profile**

The portfolio has a moderate-aggressive risk profile.

#### **Fees**

0.70% per annum for the first R100m

0.60% per annum on portion of assets between R100m - R250m

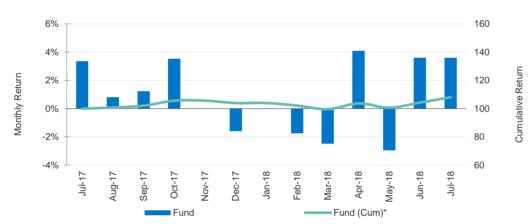
0.55% per annum on portion of assets between R250m - R500m

0.50%per annum on portion of assets between R500m - R1bn

0.45% per annum on the portion above R1bn

All Sub-funds invested in this portfolio are charged the highest investment management fee applicable to the first tranche of assets, and Sub-funds with greater than R100 million assets are separately rebated any savings due to the sliding investment management fee scale on a monthly basis. The underlying investment managers may be incentivised on a performance fee basis.

### Monthly and cumulative returns



\*Based on 1 year returns

# **Fund performance (%)**

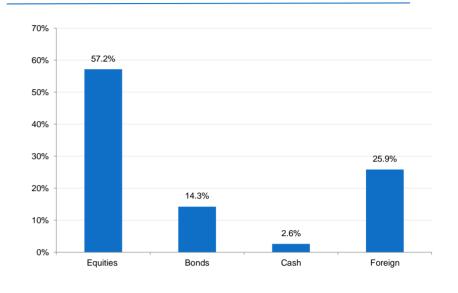
	Fund	Benchmark
1 Month	3.6%	2.7%
3 Months	4.7%	4.7%
6 Months	0.3%	1.0%
1 Year	7.8%	8.5%
3 Years	7.1%	5.0%
5 Years	10.2%	8.3%

# Top 10 equity holdings (% of Equities)

Share Name	% of Equities
Naspers N	21.4%
Sasol	4.8%
BTI Group	4.1%
Stanbank	4.0%
FirstRand / RMBH	3.9%
Growpnt	3.8%
Anglos	3.2%
Redefine Properties	3.2%
MTN Group	3.1%
OMutual (OMU)	2.5%

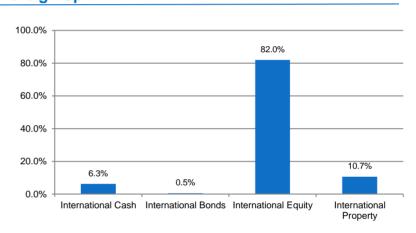
Benchmark Alexander Forbes Global Large Manager Watch Median

#### Asset class breakdown



The benchmark reflects the fund's long-term strategic asset allocations. Fund asset allocations may be allowed to vary from the benchmark, depending on market conditions.

# **Foreign Split**



# **Equity sectoral exposure (%)**

Fund	Benchmark
35.2% 16.9%	#REF! #REF!
47.9%	#REF!
	35.2% 16.9%

# Risk analysis

(based on the last 3 years' monthly returns)

% of negative months over the last 3 years	44.4%
Average capital loss in one month	-1.3%
Downside risk *	3.5%

\* Downside risk is measured as the standard deviation of the underperformance of the portfolio relative to CPI

# **SIM Moderate Absolute Fund**



Period Ending31-Jul-18Fund SizeR 1 230.5 millionInception Date01-Jul-03

### **Fund objective**

The fund's objective is to provide long-term absolute (positive) returns to investors. In specific terms, it aims to achieve a return of inflation +5%, gross of investment management fees over any rolling three-year period and aim for no capital loss over any rolling 12 months. The fund has a low to medium risk profile relative to typical balanced portfolios.

#### Risk profile

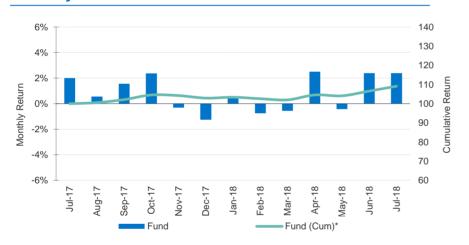
This portfolio has a moderate risk profile

# Fees

- 0.70% per annum for the first R100m
- 0.60% per annum on the portion of assets between R100m R250m
- 0.55% per annum on the portion of assets between R250m R500m
- 0.50% per annum on the portion of assets between R500m R1bn
- 0.45% per annum on the portion of assets above R1bn

All Sub-funds invested in this portfolio are charged the highest investment management fee applicable to the first tranche of assets, and Sub-funds with greater than R100 million assets are separately rebated any savings due to the sliding investment management fee scale on a monthly basis. The underlying investment managers may be incentivised on a performance fee basis.

### Monthly and cumulative returns



\*Based on 1 year returns

# Fund performance (%)

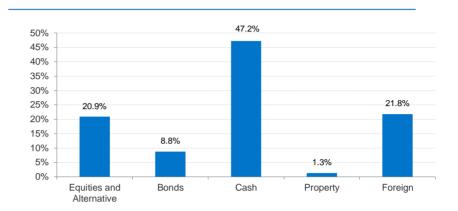
	Fund	Benchmark
1 Month	2.4%	0.8%
3 Months	4.5%	2.5%
6 Months	3.6%	5.2%
1 Year	8.7%	9.6%
3 Years	8.6%	10.3%
5 Years	10.2%	10.5%

# Top 10 holdings (% of Equities)

Share Name	% of Equities
Naspers N	25.4%
Stanbank	5.7%
Sasol	4.8%
FirstRand / RMBH	4.8%
BTI Group	4.7%
Old Mutual	3.8%
MTN Group	3.6%
Anglos	2.8%
Barclays	2.5%
Sanlam	2.4%

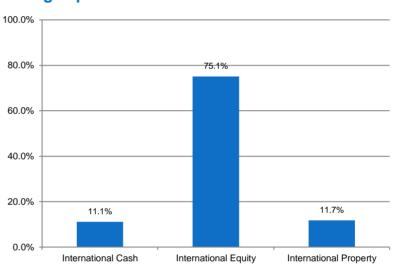
Benchmark CPI+5%

#### Asset class breakdown



The benchmark reflects the fund's long-term strategic asset allocations. Fund asset allocations may be allowed to vary from the benchmark, depending on market conditions.

#### Foreign split



# **Equity sectoral exposure (%)**

	Fund	Benchmark
Financials	22.3%	28.3%
Resources	20.0%	15.5%
Industrials	57.7%	56.2%

# Risk analysis

(based on the last 3 years' monthly returns)

% of negative months over the last 3 years	30.6%
Average capital loss in one month	-0.6%
Downside risk *	1.9%

\* Downside risk is measured as the standard deviation of the underperformance of the portfolio relative to CPI

# **SMM 70 Portfolio**



Period Ending 31-Jul-18 **Fund Size** R 765 million **Inception Date** Feb-00

#### **Fund objective**

The relatively high equity allocation of the Fund should occasionally result in high volatility but also high rate of growth compared to funds with a moderate risk profile.

#### **Risk Profile**

This fund has a moderate -aggressive risk profile

#### **Fees**

0.80% per annum for the first R100m

0.75% per annum on portion of assets between R100m - R250m

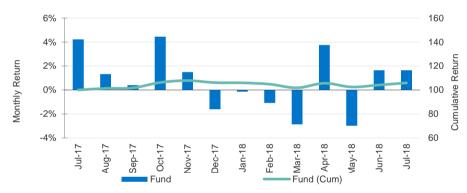
0.70% per annum on portion of assets between R250m - R500m

0.60% per annum on portion of assets between R500m - R1bn

0.55% per annum on the portion above R1bn

All Sub-funds invested in this portfolio are charged the highest investment management fee applicable to the first tranche of assets, and Sub-funds with greater than R100 million assets are separately rebated any savings due to the sliding investment management fee scale on a monthly basis. The underlying investment managers may be incentivised on a performance fee basis.

#### Monthly and cummulative returns



\*Based on 1 year returns

### Fund performance (%)

	Fund	Benchmark
1 Month	1.7%	1.5%
3 Months	2.3%	1.4%
6 Months	-1.8%	-2.1%
1 Year	8.6%	9.7%
3 Years	5.2%	6.4%
5 Years	9.7%	10.4%

#### Top 10 equity holdings (% of Equities)

1 1 7 0 1	,
Share Name	% of Equities
Naspers	17.1%
British American Tobacco Plc	5.1%
Standard Bank Group Limited	5.1%
Sasol Limited	4.6%
Firstrand Limited	3.4%
Anglo American	3.2%
BHP Billiton Plc	2.7%
MTN Group	2.2%
Sanlam	2.1%
Shoprite Holdings Limited	1.8%

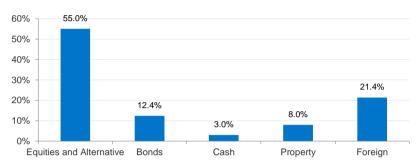
**Benchmark** 60% Capped SWIX (Shareholder Weighted Index)

15% BEASSA Total Return Index

10% Short Term Fixed Interest Index (STeFI) 10% MSCI World (Developed Markets) Equity Index

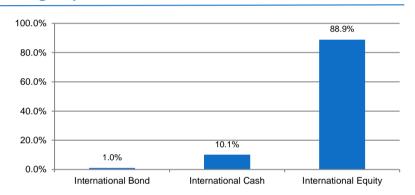
5% Barclays Global Aggregate Bond Index

#### Asset class breakdown



The benchmark reflects the fund's long-term strategic asset allocations. Fund asset allocations may be allowed to vary from the benchmark, depending on market conditions

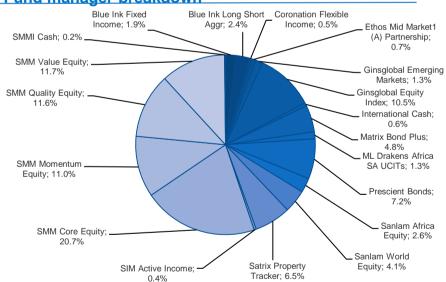
#### Foreign Split



#### **Equity sectoral exposure (%)**

	Fund	Benchmark
Financials	25.5%	27.9%
Resources	15.9%	13.7%
Industrials	58.6%	58.3%

Fund manager breakdown



Please refer to the "Local equity manager breakdown for SMMI portfolios" for a detailed outline of the

#### Risk analysis

# (based on the last 3 years' monthly returns)

% of negative months over the last 3 years	44.4%
Average capital loss in one month	-1.6%
Downside risk *	3.8%
* Downside risk is measured as the standard deviation of the underperformance	

of the portfolio relative to CPI

# **SMM 50 Portfolio**



Period Ending31-Jul-18Fund SizeR 436 millionInception DateSep-00

#### **Fund objective**

The Fund aims to provide investment returns in line with its risk profile. The moderate equity allocation should result in moderate volatility and a moderate rate of growth.

### **Risk profile**

This fund has a moderate risk profile.

#### **Fees**

0.75% per annum for the first R100m

0.70% per annum on portion of assets between R100m - R250m

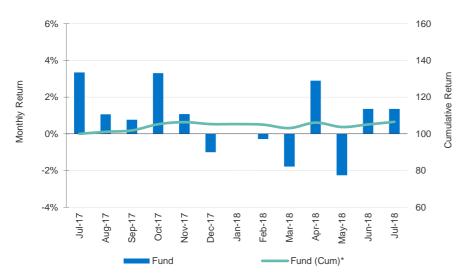
0.65% per annum on portion of assets between R250m - R500m

0.55% per annum on portion of assets between R500m - R1bn

0.50%per annum on the portion above R1bn

All Sub-funds invested in this portfolio are charged the highest investment management fee applicable to the first tranche of assets, and Sub-funds with greater than R100 million assets are separately rebated any savings due to the sliding investment management fee scale on a monthly basis. The underlying investment managers may be incentivised on a performance fee basis.

#### Monthly and cumulative returns



\*Based on 1 year returns

### Fund performance (%)

	Fund	Benchmark
1 Month	1.4%	1.4%
3 Months	1.9%	1.3%
6 Months	-0.2%	-0.5%
1 Year	8.6%	9.2%
3 Years	6.1%	6.6%
5 Years	9.3%	9.5%

# Top 10 equity holdings (% of Equities)

Share Name	% of Equities
Naspers	17.2%
British American Tobacco Plc	5.1%
Standard Bank Group Limited	5.1%
Sasol Limited	4.6%
Firstrand Limited	3.4%
Anglo American	3.2%
BHP Billiton Plc	2.7%
MTN Group	2.2%
Sanlam	2.1%
Shoprite Holdings Limited	1.8%

**Benchmark** 45.0% Capped SWIX (Shareholder Weighted Index)

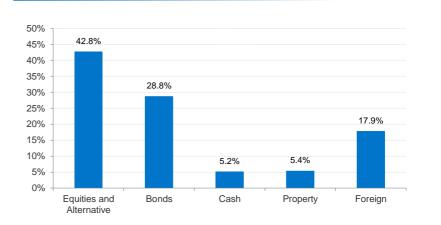
20.0% BEASSA Total Return Index

20.0% STeFI Composite

5.0% MSCI World Equity Index (Developed Markets)

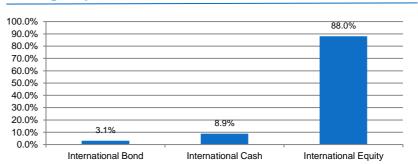
10.0% Barclays Global Aggregate Index

#### **Asset class breakdown**



The benchmark reflects the fund's long-term strategic asset allocations. Fund asset allocations may be allowed to vary from the benchmark, depending on market conditions.

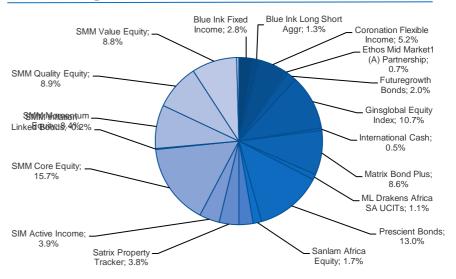
#### **Foreign Split**



### **Equity sectoral exposure (%)**

	Fund	Benchmark
Financials	25.6%	27.9%
Resources	15.8%	13.7%
Industrials	58.5%	58.3%

### Fund manager breakdown



Please refer to the "Local equity manager breakdown for SMMI portfolios" for a detailed outline of the underlying equity managers within this portfolio.

# Risk analysis

(based on the last 3 years' monthly returns)

% of negative months over the last 3 years	41.7%
Average capital loss in one month	-1.1%
Downside risk *	2.8%
* Devincide viels is recovered as the standard deviation of the undersorder	

\* Downside risk is measured as the standard deviation of the underperformance of the portfolio relative to CPI

# **SMM Moderate Absolute Fund**



Period Ending 31-Jul-18
Fund Size R 556 million
Inception Date May-03

#### **Fund objective**

The fund's objective is to provide long-term absolute (positive) returns to investors. In specific terms, it aims to achieve a return of inflation +5%, gross of investment management fees over any rolling three-year period and aim for no capital loss over any rolling 12 months. The fund has a low to medium risk profile relative to typical balanced portfolios.

# Risk profile

This fund has a moderate risk profile

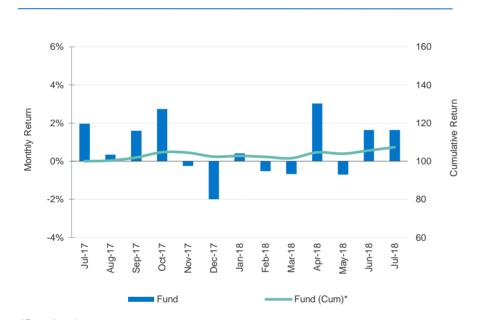
#### **Fees**

0.80% per annum for the first R100m

- 0.75% per annum on portion of assets between R100m R250m
- 0.70% per annum on portion of assets between R250m R500m
- 0.65% per annum on portion of assets between R500m R1bn
- 0.60%per annum on the portion above R1bn

All Sub-funds invested in this portfolio are charged the highest investment management fee applicable to the first tranche of assets, and Sub-funds with greater than R100 million assets are separately rebated any savings due to the sliding investment management fee scale on a monthly basis. The underlying investment managers may be incentivised on a performance fee basis.

#### Monthly and cumulative returns



# \*Based on 1 year returns

# **Fund performance (%)**

	Fund	Benchmark *
1 Month	1.6%	1.1%
3 Months	4.0%	2.9%
6 Months	3.2%	5.6%
1 Year	7.7%	10.0%
3 Years	6.6%	10.4%
5 Years	9.2%	10.5%

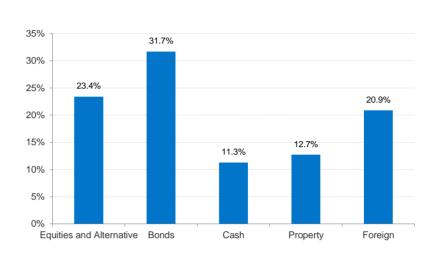
<sup>\*</sup> The figure for the most recent month is estimated.

# Top 10 equity holdings (% of Equities)

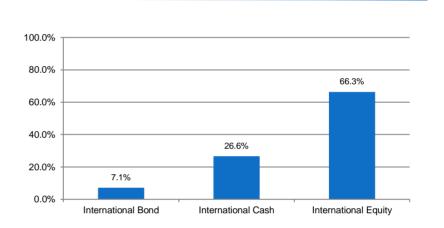
Share Name	% of Equities
Naspers	17.3%
Sasol Limited	10.4%
British American Tobacco Plc	9.3%
Old Mutual Limited	4.2%
Zambezi Platinum (RF) Lir	3.7%
BHP Billiton Plc	3.0%
Firstrand Limited	2.6%
Sappi	2.3%
Richemont	2.1%
RMB Holdings Limited	2.1%

Benchmark CPI + 5%

#### **Asset class breakdown**



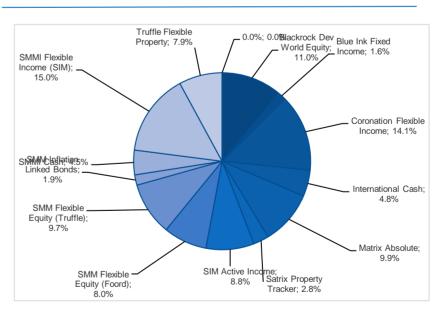
#### **Foreign Split**



# **Equity sectoral exposure (%)**

	Fund
Financials	29.7%
Resources	10.8%
Industrials	59.5%

# Fund manager breakdown



# Risk analysis (based on the last 3 years' monthly returns)

of the portfolio relative to CPI

% of negative months over the last 3 years	38.9%
Average capital loss in one month	-0.9%
Downside risk **	2.9%
** Downside risk is measured as the standard deviation of the underperformance	

# **SMM NUR Balanced Fund**



Period Ending 31-Jul-18
Fund Size R 163 million
Inception Date Jan-14

#### **Fund objective**

Provide stable long-term investment returns by investing in Shariah compliant balanced funds.

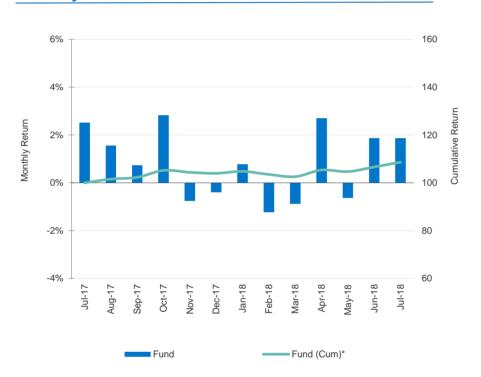
#### **Risk Profile**

This fund is Shariah Compliant - moderate-aggressive risk profile.

#### **Fees**

0.95% per annum

# Monthly and cumulative returns



\*Based on 1 year returns

# **Fund performance (%)**

	Fund	Benchmark
1 Month	1.9%	1.8%
3 Months	4.0%	4.1%
6 Months	2.6%	2.1%
1 Year	9.3%	7.8%
3 Years	6.6%	4.9%
5 Years	n/a	n/a

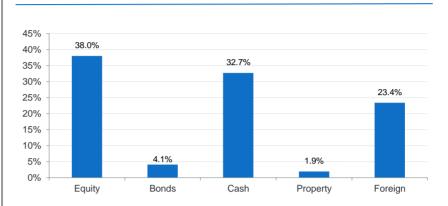
# **Top 10 equity holdings (% of Equities)**

Share Name	% of Equities
BHP Billiton Plc	7.1%
Anglo American Mondi Limited	5.8% 5.4%
AVI Limited Mr Price Group Limited	5.1% 4.1%
Sasol Limited Astral Foods Limited	3.7% 3.0%
Barloworld Limited	2.8%
African Oxygen African Rainbow Minerals Limited	2.8% 2.8%

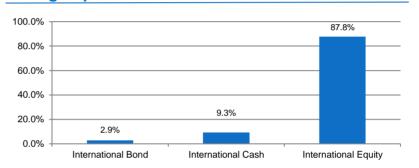
#### **Benchmark**

The market value weighted average rolling three year total return of peer group Shariah Balanced Funds.

#### Asset class breakdown



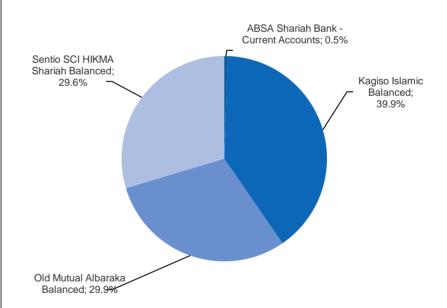
# **Foreign Split**



#### **Equity sectoral exposure (%)**

	Fund
Financials	1.1%
Resources	30.1%
Industrials	68.8%

# Fund manager breakdown



# Risk analysis

(based on the last 3 years' monthly returns)

% of negative months over the last 3 years	44.4%	
Average capital loss in one month -1.1%		
Downside risk ** 3.2%		
** Downside risk is measured as the standard deviation of the underperformance		

\*\* Downside risk is measured as the standard deviation of the underperformance of the portfolio relative to CPI

# Sanlam Allan Gray Global Balanced Portfolio



Please note: The Sanlam Allan Gray Global Balanced portfolio is only available to Sub-funds who had exposure to this portfolio prior to December 2009.

Period Ending 31-Jul-18
Allan Gray Global Fund size R 4 226 million
Inception Date Aug-00

#### **Fund objective**

This Portfolio is for institutional investors with an average risk tolerance. It aims to offer long-term returns superior to the benchmark, but at lower risk of capital loss.

#### **Risk Profile**

This fund has a moderate-aggressive risk profile.

#### Fees

Fees applicable to Participating Employers who did not have exposure to this portfolio prior to 1 March 2015.

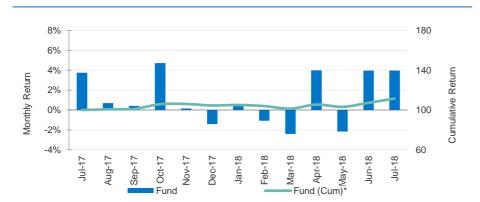
South African assets

1.00% per annum

International assets

The Base Refundable Reserve Fee (RRF) levies a base fee of 0.60% p.a. plus 25% of the outperformance (net of the base fee) experienced relative to its benchmark, subject to a refund for subsequent underperformance. The maximum fee (base plus performance fee), that Orbis can receive in cash in any one year is limited to 2.6%. The benchmark for the Selection (Base RRF) is 60% of the MSCI World Index (net dividends reinvested) and 40% of the JP Morgan Global Government Bond Index.

#### Monthly and cumulative returns



\*Based on 1 year returns

# Fund performance (%)

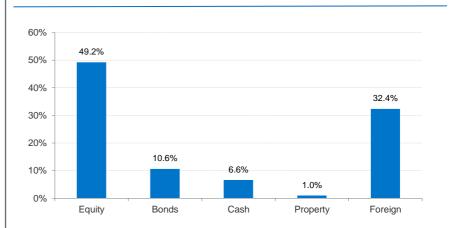
	Fund	Benchmark **
1 Month	4.0%	2.8%
3 Months	5.8%	4.7%
6 Months	2.6%	1.7%
1 Year	11.3%	9.9%
3 Years	10.4%	6.5%
5 Years	11.6%	9.6%

# Top 10 equity holdings (% of Equities)

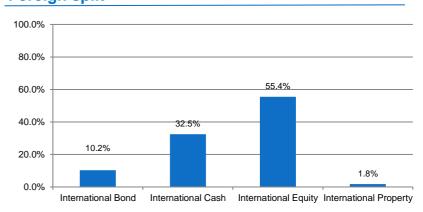
Share Name	% of Equities
Naspers	13.0%
Sasol Limited	12.3%
British American Tobacco Plc	9.0%
Old Mutual Limited	5.2%
Remgro Limited	5.0%
Standard Bank Group Limited	4.9%
Newplat (NGPLT)	4.2%
Investec Plc	3.1%
Woolworths Holdings Limited	2.6%
Life Healthcare Group Holdings	2.5%

**Benchmark** Alexander Forbes Global Large Manager Watch Average

#### **Asset class breakdown**



#### Foreign split



### **Equity sectoral exposure (%)**

	Fund
Financials	32.3%
Resources	8.4%
Industrials	59.3%

### **Risk analysis**

(based on the last 3 years' monthly returns)

% of negative months over the last 3 years	38.9%
Average capital loss in one month	-1.2%
Downside risk *	3.3%

 $^{\star}$  Downside risk is measured as the standard deviation of the underperformance of the portfolio relative to CPI

\*\* Cumulative monthly benchmark returns

# Sanlam Coronation Global Houseview Portfolio



**Period Ending** Sanlam Coronation Houseview Fund size **Inception Date** Oct-93

31-Jul-18 R 2 220 million

#### **Fund objective**

The Coronation Global Houseview Portfolio is a clean slate fully discretionary balanced portfolio and represents our best investment view for a balanced portfolio in all major asset classes equities, property, bonds, cash and international. The Portfolios objective is to outperform the median return of the peer group over rolling 3 year periods. The Portfolio is managed in accordance with the limits of Regulation 28.

#### **Risk profie**

This fund has a moderate - aggressive risk profile.

#### **Fees**

Fees applicable to Participating Employers who did not have exposure to this portfolio prior to 1 March 2015

Investment Management Fees:

The following base fees are applicable to the portion of assets invested in the portfolios:

Coronation Global Bond Fund: 0.55% per annum

Coronation Global Equity Fund of Funds: 0.75% per annum

Coronation Global Opportunity Equity Fund: 0.75% per annum

Coronation Global Capital Plus Fund: 0.75% per annum

Coronation Global Emerging Markets Fund: 0.75% per annum

Coronation Absolute World Opportunities Fund: 0.75% per annum

Coronation World Opportunities Fund: 0.75% per annum

Coronation Global Managed Fund: 0.75% per annum

Coronation Global Emerging Markets Opportunities Fund: 1.00% per annum

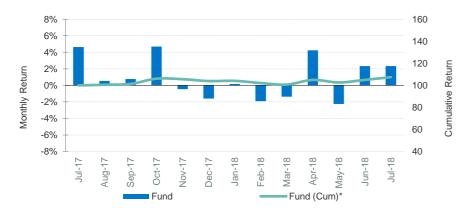
Coronation Africa Fund: 1.50% per annum

Coronation Africa Frontiers Fund: 1.50% per annum

Domestic assets and direct international assets not invested in any of the portfolios above:

0.85% per annum

### Monthly and cumulative returns



\*Based on 1 year returns

# **Fund performance (%)**

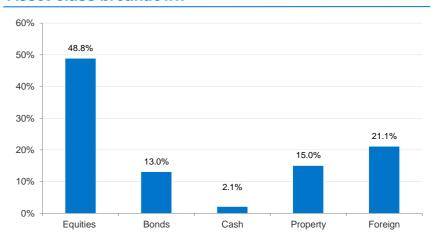
	Fund	Benchmark
1 Month	2.3%	2.7%
3 Months	4.3%	4.8%
6 Months	1.0%	2.0%
1 Year	9.9%	9.9%
3 Years	7.3%	6.9%
5 Years	10.9%	10.2%

### Top 10 equity holdings (% of Equities)

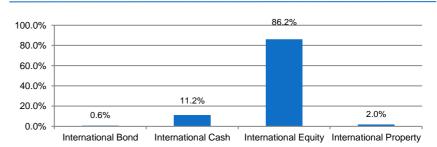
Share Name	% of Equities
British American Tobacco Plc	11.0%
Naspers	9.1%
MTN Group	7.8%
Standard Bank Group Limited	6.9%
Nedbank Group Limited	5.0%
Anglo American	4.7%
Old Mutual Plc	4.0%
Spar group	3.9%
Pick n Pay Stores Limited	3.7%
Sasol Limited	3.3%

Alexander Forbes Global Large Manager Watch **Benchmark** 

#### Asset class breakdown



#### Foreign split



### **Equity sectoral exposure (%)**

	Fund
Financials	25.1%
Resources	13.3%
Industrials	61.6%

### Risk analysis

(based on the last 3 years' monthly return)

% of negative months over the last 3 years	41.7%
Average capital loss in one month	-1.7%
Downside risk *	4.5%

\* Downside risk is measured as the standard deviation of the underperformance of the portfolio relative to CPI

# **Investec Balanced Fund**



Period Ending Investec Balanced Fund Size Inception Date 31-Jul-18 R 19 633 million Jan-97

#### **Fund objective**

The primary objective is to deliver capital growth over the medium to long term at volatility levels that reflect a moderate risk profile. The portfolio will invest in a combination of equities, bonds, money market instruments, listed property as well as international equities and fixed interest investments. The portfolio will be broadly diversified across asset classes. Active asset allocation and securities selection strategies appropriate to the needs of moderate investors will be followed.

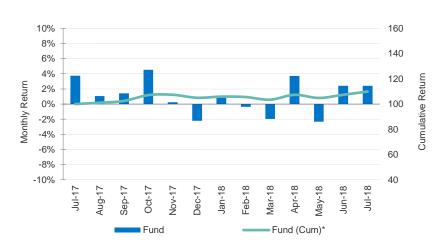
#### **Riks profile**

This fund has a moderate-aggressive risk profile.

#### **Fees**

South African assets: 0.54% per annum International assets: 0.75% per annum

#### Monthly and cumulative returns



\*Based on 1 year returns

#### **Fund performance (%)**

	Fund	Benchmark
1 Month	2.4%	2.6%
3 Months	3.7%	4.6%
6 Months	2.2%	1.5%
1 Year	11.4%	9.6%
3 Years	7.4%	6.7%
5 Years*	12.3%	10.1%

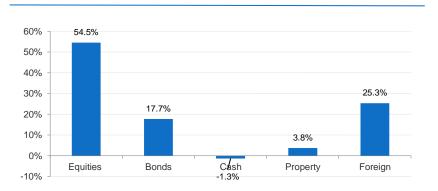
 $^{\star}$  Returns are off the FFS as the fund has not been invested for that period

# Top 10 equity holdings (% of Equities)

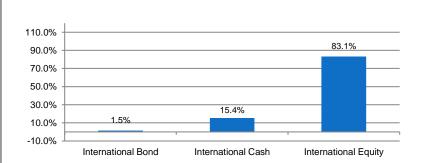
Share Name	% of Equities
Naspers	10.2%
Sasol Limited	6.6%
BHP Billiton Plc	6.0%
Richemont	5.7%
Anglo American	5.6%
Standard Bank Group Limited	5.1%
MTN Group	4.2%
Mondi Plc	4.2%
Sappi	3.7%
Barclays Africa Group Limited	3.6%

Benchmark Alexander Forbes Global Best Investment View Median

#### Asset class breakdown



#### Foreign split



# **Equity sectoral exposure (%)**

	Fund
Financials	28.1%
Resources	24.3%
Industrials	47.5%

#### **Risk analysis**

(based on the last 3 years' monthly returns)

% of negative months over the last 3 years	41.7%
Average capital loss in one month	-1.4%
Downside risk *	3.7%

\* Downside risk is measured as the standard deviation of the underperformance of the portfolio relative to CPI

# **Sanlam Foord Balanced Fund**



Period Ending31-Jul-18Foord Balanced Fund SizeR 37 600 millionInception DateSep-02

#### **Fund objective**

The fund aims to provide investors with a steady growth in income and capital as well as the preservation of real capital. The portfolio shall comprise a mix of securities in the equity, bond, money and property markets.

#### Risk profile

This fund has a moderate - aggressive risk profile.

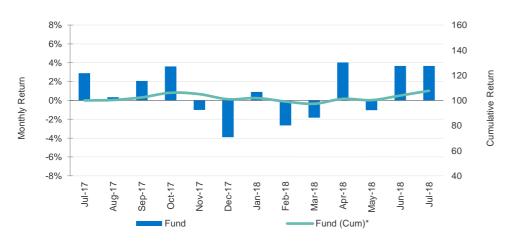
#### **Fees**

South African assets: 0.70% per annum International assets: 1.35% per annum

Performance fee of 10% (excluding VAT) of the outperformance of its benchmark calculated over a rolling 12 month period.

The performance fee is accrued daily and paid monthly. There is no cap on performance fee. A high water mark applies.

#### Monthly and cumulative returns



\*Based on 1 year returns

# Fund performance (%)

	Fund	Benchmark
1 Month	3.7%	2.7%
3 Months	6.7%	3.8%
6 Months	2.9%	0.5%
1 Year	6.9%	8.7%
3 Years	5.3%	5.9%
*5 Years	8.7%	8.5%

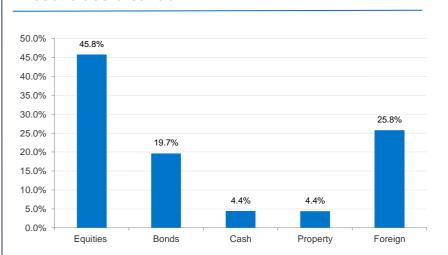
\*Returns are illustrative as the Fund has not been invested over that period

# **Top 10 equity holdings (% of Equities)**

Share Name	% of Equities
New Gold ETF	11.3%
British American Tobacco Plc	10.9%
Richemont	10.9%
Aspen Healthcare Holdings	8.7%
BHP Billiton Plc	8.4%
Naspers	7.1%
Sasol Limited	6.7%
RMB Holdings Limited	6.4%
Standard Bank Group Limited	5.1%
Omnia Holdings	3.4%

**Benchmark** Average of the SA Multi-Asset High Equity Category

#### **Asset class breakdown**



#### Foreign split



#### **Equity sectoral exposure (%)**

Fund
25.9% 10.5%
63.5%

# Risk analysis

of the portfolio relative to CPI

(based on the last 3 years' monthly returns)

% of negative months over the last 3 years	41.7%
Average capital loss in one month	-1.8%
Downside risk *	4.6%
* Downside risk is measured as the standard deviation of the underperformance	

# **Sanlam Monthly Bonus Fund**



Period Ending 31-Jul-18
Fund Size (Book Value) R7 096 million
Inception Date Jul-99

#### **Fund objective**

The Monthly Bonus Fund (MBF) protects investors against short-term volatility by smoothing out investment returns, whilst providing valuable guarantees on benefit payments. The underlying portfolio is mandated with more weight to less risky asset classes than a typical balanced fund. The Sanlam Monthly Bonus Fund offers 100% capital guarantee and fully vesting bonuses. Fully vesting bonuses are declared monthly in advance.

#### **Risk Profile**

This fund has a conservative risk profile.

#### **Fees**

**Investment Management Fees:** 

0.425% per annum

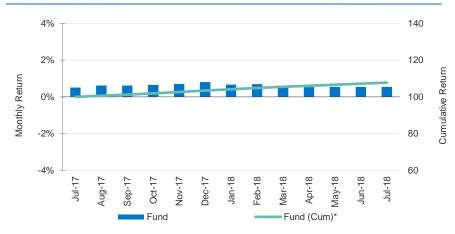
**Guarantee Premium:** 

A guarantee premium of 1.6% per annum

Annual Performance Linked Fee:

The investment manager may be incentivised with performance fees (capped at 0.30% p.a.)

#### Monthly and cumulative bonuses



\*Based on 1 year returns

#### **Fund bonuses (%)**

	Fund (gross of fees)
1 Month	0.5%
3 Months	1.6%
6 Months	3.6%
1 Year	7.7%
3 Years	8.1%
5 Years	11.2%

# **Top 10 equity holdings (% of Equities)**

Share Name	% of Equities
Naspers N	18.0%
Sasol	5.6%
BTI Group	4.8%
FirstRand / RMBH	4.7%
Stanbank	4.7%
MTN Group	3.7%
Anglos	3.1%
Barclays	2.8%
Consol Holdings	2.5%
Old Mutual (OMU)	2.2%

#### Benchmark

16.0% SWIX (Shareholder Weighted Index)16.0% Capped SWIX (Shareholder Weighted Index)25.5% BEASSA Total Return All Bond Index

1.0% STeFI + 2%

2.0% IGOVI

17.5% MSCI World Index (Dev. Markets)

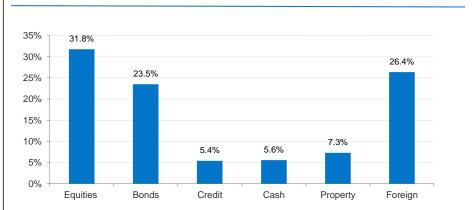
5.0% Barclays Global Aggregate Index

2.5% US 3 month London InterBank Offered Rate (LIBOR)

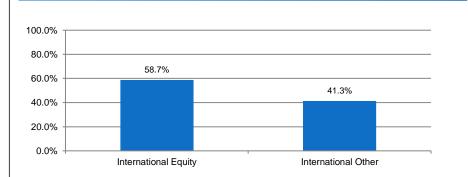
+2.5% (net of fees)

8.0% STeFI Index6.5% BEASSA 7-12 years TRI plus 1.0% p.a.

#### Asset class breakdown



#### Foreign split



# **Equity sectoral exposure (%)**

	Fund
Financials	23.1%
Resources	13.8%
Industrials	63.2%

#### Risk analysis

(based on the last 3 years' monthly returns)

% of negative months over the last 3 years	0.0%
Average capital loss in one month	0.0%
Downside risk *	0.6%

\* Downside risk is measured as the standard deviation of the underperformance of the portfolio relative to CPI

#### **Funding level**

July 2018: 99.58% funded

# **Sanlam Stable Bonus Portfolio**



Period Ending 31-Jul-18
Fund Size (Book Value) R8 115 m million
Inception Date Oct-85

#### **Fund objective**

The Stable Bonus Portfolio (SBP) offers investors stable, smoothed returns with a partial guarantee on benefit payments. A bonus, which consists of a vesting and non-vesting component is declared monthly in advance. Bonuses cannot be negative. The portfolio offers 100% capital guarantee and partially vesting bonuses

#### Risk profile

Conservative

#### **Fees**

**Investment Management Fees:** 

0.425% per annum

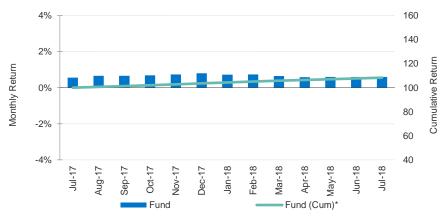
Guarantee Premium:

A guarantee premium of 0.9% per annum

#### Annual Performance Linked Fee:

The investment manager may be incentivised with performance fees (capped at 0.30% p.a.)

#### Monthly and cumulative bonuses



\*Based on 1 year returns

### Fund bonuses (%)

	Fund (gross of fees)
1 Month	0.6%
3 Months	1.8%
6 Months	3.9%
1 Year	8.3%
3 Years	8.6%
E Vooro	12.00/

# Top 10 equity holdings (% of Equities)

Share Name	% of Equities
Naspers N	18.0%
Sasol	5.6%
BTI Group	4.8%
FirstRand / RMBH	4.8%
Stanbank	4.8%
MTN Group	3.7%
Anglos	3.1%
Barclays	2.8%
Consol Holdings	2.4%
Old Mutual (OMU)	2.2%

#### Benchmark

16.0% SWIX (Shareholder Weighted Index)

16.0% Capped SWIX (Shareholder Weighted Index)

25.5% BEASSA Total Return All Bond Index

1.0% STeFI + 2%

2.0% IGOVI

17.5% MSCI World Index (Dev. Markets)

5.0% Barclays Global Aggregate Index

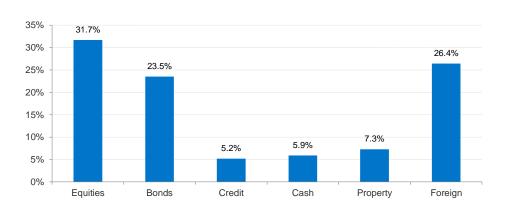
2.5% US 3 month London InterBank Offered Rate

(LIBOR) +2.5% (net of fees)

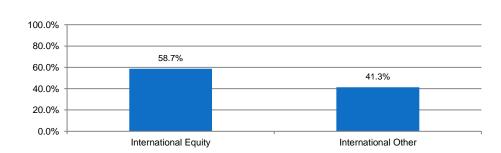
8.0% STeFI Index

6.5% BEASSA 7-12 years TRI plus 1.0% p.a.

#### Asset class breakdown



#### **Foreign Split**



#### **Equity sectoral exposure (%)**

	Fund
Financials	23.3%
Resources	14.0%
Industrials	62.7%

#### **Risk analysis**

# (based on the last 3 years' monthly returns)

% of negative months over the last 3 years	0.0%
Average capital loss in one month	0.0%
Downside risk *	0.5%

\* Downside risk is measured as the standard deviation of the underperformance of the portfolio relative to CPI

The Non - Vested bonuses as a proportion of the total Sanlam Stable Bonus Portfolio holdings:

Sanlam Umbrella Pension Fund	12.40%
Sanlam Umbrella Provident Fund	10.89%

\* Only impacts Sanlam Lifestage members opting for this preservation strategy in the last 6 years before retirement.

#### **Funding Level**

July 2018: 99.41% funded

# **Sanlam Progressive Smooth Bonus Fund**



Period Ending31-Jul-18Fund SizeR 17.0 millionInception Date01-Mar-18

#### **Fund objective**

The Progressive Smooth Bonus Fund is the first and only empowered smoothed bonus portfolio in South Africa, managed by black asset managers and with an investment guarantee provided by Sanlam. The portfolio offers investors stable, smooth returns with guarantee on benefit payments.

#### Risk profile

This portfolio has a conservative to moderate risk profile

#### **Fees**

Administration Fees:

0.7% per annum excluding VAT.

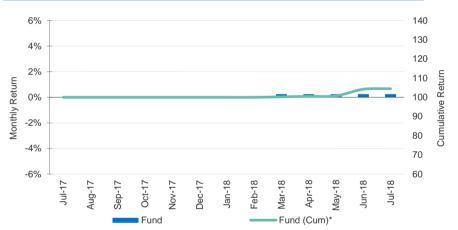
Guarantee Premium:

A guarantee premium of 0.7% per annum.

Annual Performance Linked Fee:

The underlying managers may be incentivised with performance fees subject to a portfolio performance fee threshold.

#### Monthly and cumulative bonuses



\*Based on 1 year returns

### Fund bonuses (%)

	Fund (gross of fees)
1 Month	0.3%
3 Months	0.8%
6 Months	2.2%
1 Year	n/a
3 Years	n/a
5 Years	n/a

# Top 10 holdings (% of Equities)

Share Name	% of Equities
Naspers	15.5%
Standard Bank Group Limited	5.3%
British American Tobacco Plc	4.3%
Old Mutual Limited	3.5%
Anglo American	3.4%
Firstrand Limited	3.0%
BHP Billiton Plc	2.3%
Sasol Limited	2.2%
MTN Group	2.1%
Shoprite Holdings Limited	1.8%

#### Benchmark

37.0% Capped SWIX (Shareholder Weighted Index)

25.5% BEASSA Total Return All Bond Index

2.5% US 3 Mnth LIBOR + 2.5% pa

8.0% Short Term Fixed Interest Index (STeFI)

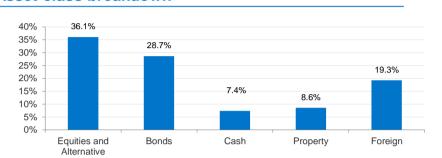
12.5% MSCI World Equity Index

6.5% SAPY PROPERTY INDEX5.0% Barclays Global Aggregate Index

1.0% Short Term Fixed Interest Index (STeFI)+2%

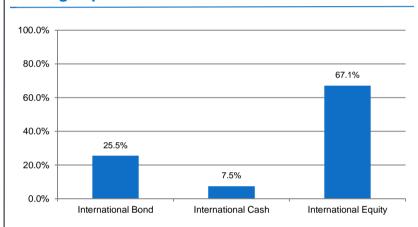
2.0% JSE ASSA TR Inflation-Linked Gov Bond Index

#### Asset class breakdown



The benchmark reflects the fund's long-term strategic asset allocations. Fund asset allocations may be allowed to vary from the benchmark, depending on market conditions.

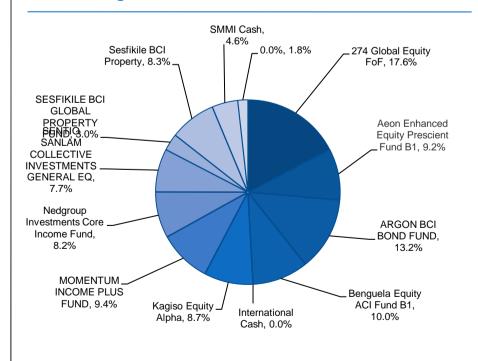
#### **Foreign split**



# **Equity sectoral exposure (%)**

	Fund	Benchmark
Financials	26.7%	27.9%
Resources	14.4%	13.7%
Industrials	59.0%	58.3%

# Fund manager breakdown



# **Satrix Enhanced Balanced Tracker Fund**



Period Ending 31-Jul-18
Fund Size R 1 534 million
Inception Date Sep-08

#### **Fund objective**

The portfolio invests in tracker equity and bond indices, locally and abroad, and also cash to create a moderate risk balanced portfolio which is expected to perform close to the underlying indices without incurring active management costs. Scrip lending may be performed on the passive equity component.

#### Risk profile

This fund has a moderate-aggressive risk profile.

#### **Fees**

#### South African assets:

0.38% per annum

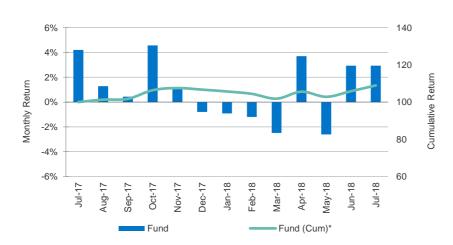
International assets

0.30% p.a. on international equities

0.25% p.a. on international interest bearing assets

The domestic equity component tracks the SWIX Index. Script lending is permitted in respect of this basket of shares, and the resultant income (net of associated costs) is periodically rebated to clients participating in this portfolio, and effectively serves to reduce the quoted management fee.

### Monthly and cumulative returns



<sup>\*</sup>Based on 1 year returns

# **Fund performance (%)**

	Fund	Benchmark
1 Month	2.9%	2.9%
3 Months	4.0%	4.0%
6 Months	-0.8%	-0.7%
1 Year	10.3%	10.4%
3 Year	7.1%	7.1%
5 Year	11.1%	11.2%

# Top 10 equity holdings (% of Equities)

Share Name	% of Equities
Naspers N	22.9%
Sasol	4.3%
FirstRand / RMBH	3.9%
Stanbank	3.8%
Growpnt	3.1%
MTN Group	3.0%
BTI Group	2.8%
Anglos	2.5%
Redefine Properties	2.2%
Sanlam	1.9%

#### Benchmark 52.5% Shareholder Weighted Index (SWIX)

5.0% FTSE/JSE SAPY Index

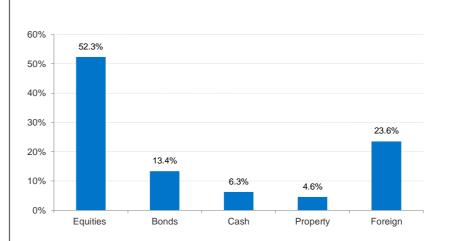
13.0% ALBI (BEASSA All Bond Index)

14.0% MSCI (Developed Markets) World Index8.0% Float adj Barclays Global Aggr Bond Index

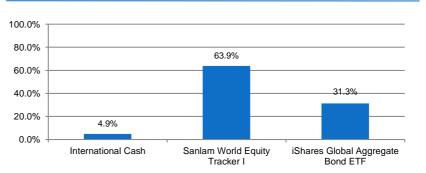
Unhedged

7.5% STeFI

### Asset class breakdown



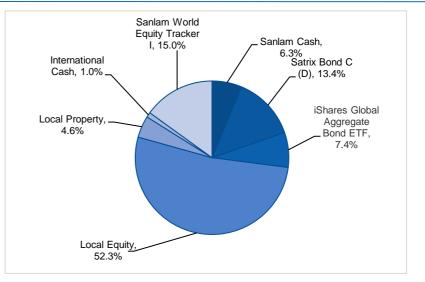
#### Foreign split



# **Equity sectoral exposure (%)**

	Fund	Benchmark
Financials	28.3%	28.3%
Resources	15.7%	15.6%
Industrials	56.1%	56.1%

# Fund manager breakdown



# Risk analysis (based on the last 3 years' monthly returns)

% of negative months over the last 3 years	44.4%
Average capital loss in one month	-1.3%
Downside risk *	3.3%

<sup>\*</sup> Downside risk is measured as the standard deviation of the underperformance of the portfolio relative to CPI