



**Sanlam Employee Benefits** 

Sanlam Plus Pension & Provident Preservation Fund monthly investment fact sheets

February 2020

Insurance Financial Planning Retirement Investments Wealth

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### **Member Investment Selection Menu**

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### **Regulation 28 Compliance**

All of the Trustee-approved institutionally priced portfolios are compliant with Regulation  $28\,$ .

The Sanlam Umbrella Fund Trustees are responsible for ensuring compliance with Regulation 28 of the Pension Funds Act, and no monitoring is required at Participating Employer level. The Trustees will take whatever steps are necessary to ensure ongoing compliance with Regulation 28 including the possibility of making changes to the Fund's investments, for example closing non-compliant portfolios to new inflows, as permitted in terms of the approved Investment Protocol.

### **Smoothed Bonus Range**

Smooth bonus portfolios contain various intricacies outside of the scope of these monthly fact sheets. For more information members are advised to consult the product brochures which explain the mechanics of the Sanlam Monthly Bonus Fund and the Sanlam Stable Bonus Portfolio in more detail. These brochures are available on the Sanlam website at www.sanlam.co.za

### **SMM 70**



Period Ending 29-Feb-20 Fund Size R 733 million **Inception Date** Feb-00

### **Fund objective**

The relatively high equity allocation of the Fund should occasionally result in high volatility but also high rate of growth compared to funds with a moderate

### **Risk Profile**

This fund has a moderate -aggressive risk profile

### **Fees**

0.80% per annum for the first R100m

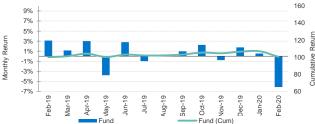
0.75%per annum on portion of assets between R100m - R250m 0.70% per annum on portion of assets between R250m - R500m

0.60% per annum on portion of assets between R500m - R1bn

0.55%per annum on the portion above R1bn

All Sub-funds invested in this portfolio are charged the highest investment management fee applicable to the first tranche of assets, and Sub-funds with greater than R100 million assets are separately rebated any savings due to the sliding investment management fee scale on a monthly basis. The underlying investment managers may be incentivised on a performance fee basis.

### Monthly and cummulative returns



\*Based on 1 year returns

### Fund performance (%)

	Fund	Benchmark
1 Month	-6.1%	-6.5%
3 Months	-4.0%	-5.2%
6 Months	-1.6%	-3.0%
1 Year	0.4%	-1.0%
3 Years	4.4%	4.2%
5 Years	3.7%	4.0%

### Top 10 equity holdings (% of Equities)

Share Name	% of Equities
Naspers	13.5%
Anglo American	4.5%
British American Tobacco Plc	4.4%
Prosus	4.0%
Firstrand Limited	3.8%
Impala Platinum Holdings Limited	3.3%
Standard Bank Group Limited	3.2%
Quilter Plc	2.3%
ABSA Group Limited	2.1%
Sibanye Stillwater Ltd	2.1%

Benchmark

49% Capped SWIX (Shareholder Weighted Index)

10% BEASSA Total Return Index

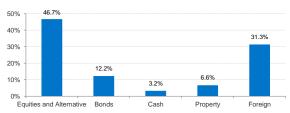
2% Short Term Fixed Interest Index (STeFI)

8% Sapy Property Index

6% Barclays SA Inflation Linked Index 21% MSCI World (Developed Markets) Equity Index

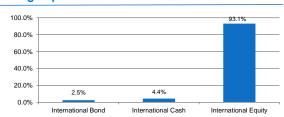
4% Barclays Global Aggregate Bond Index

### Asset class breakdown



The benchmark reflects the fund's long-term strategic asset allocations. Fund asset allocations may be allowed to vary from the benchmark, depending on market conditions.

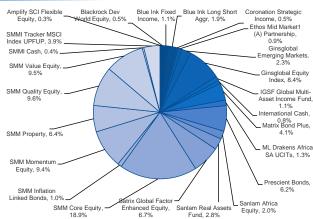
### Foreign Split



### Equity sectoral exposure (%)

	Fund	Benchmark
Financials	19.1%	21.6%
Resources	44.5%	41.1%
Industrials	36.4%	37.3%

### Fund manager breakdown



Please refer to the "Local equity manager breakdown for SMMI portfolios" for a detailed outline of the

### Risk analysis

### (based on the last 3 years' monthly returns)

% of negative months over the last 3 years	36.1%
Average capital loss in one month	-2.3%
Downside risk *	5.7%

Downside risk is measured as the standard deviation of the underperformance of the portfolio relative to CPI

### **SMM 50**



Period Ending 29-Feb-20 Fund Size R 477 million Inception Date Sep-00

### **Fund objective**

The Fund aims to provide investment returns in line with its risk profile. The moderate equity allocation should result in moderate volatility and a moderate rate of growth.

### Risk profile

This fund has a moderate risk profile.

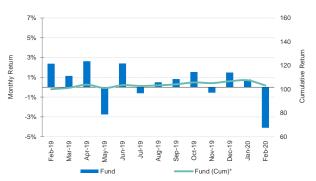
#### **Fees**

0.75% per annum for the first R100m

0.70% per annum on portion of assets between R100m - R250m 0.65% per annum on portion of assets between R250m - R500m 0.55% per annum on portion of assets between R500m - R1bn

All Sub-funds invested in this portfolio are charged the highest investment management fee applicable to the first tranche of assets, and Sub-funds with greater than R100 million assets are separately rebated any savings due to the sliding investment management fee scale on a monthly basis. The underlying investment managers may be incentivised on a performance fee basis.

### Monthly and cumulative returns



\*Based on 1 year returns

### Fund performance (%)

	Fund	Benchmark
1 Month	-4.1%	-4.5%
3 Months	-1.9%	-3.0%
6 Months	-0.1%	-1.4%
1 Year	3.1%	1.4%
3 Years	5.6%	5.1%
5 Years	5.0%	4.8%

### Top 10 equity holdings (% of Equities)

% of Equities
13.5%
4.5%
4.4%
4.0%
3.8%
3.3%
3.2%
2.3%
2.1%
2.1%

Benchmark 35.0% Capped SWIX (Shareholder Weighted Index)

20.0% BEASSA Total Return Index

10.0% STeFI Composite

6.0% Sapy Property Index

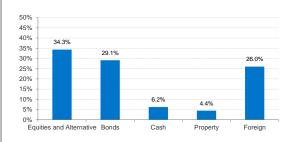
9.0% Barclays SA Inflation Linked Index

2.0% US 3 month Libor Rate

15.0% MSCI World Equity Index (Developed Markets)

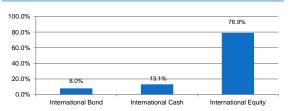
3.0% Barclays Global Aggregate Index

### Asset class breakdown



The benchmark reflects the fund's long-term strategic asset allocations. Fund asset allocations may be allowed to vary from the benchmark, depending on market conditions.

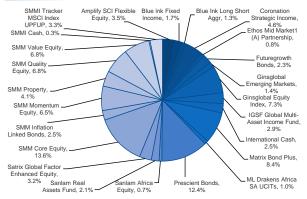
### **Foreign Split**



### Equity sectoral exposure (%)

	Fund	Benchmark
Financials	19.1%	21.6%
Resources	44.5%	41.1%
Industrials	36.4%	37.3%

### Fund manager breakdown



Please refer to the "Local equity manager breakdown for SMMI portfolios" for a detailed outline of

### Risk analysis

(based on the last 3 years' monthly returns)

% of negative months over the last 3 years	33.3%
Average capital loss in one month	-1.7%
Downside risk *	4.3%

\* Downside risk is measured as the standard deviation of the underperformance of the portfolio relative to CPI

### **SMM Moderate Absolute Fund**



Period Ending 29-Feb-20 Fund Size R 476 million Inception Date May-03

### **Fund objective**

The fund's objective is to provide long-term absolute (positive) returns to investors. In specific terms, it aims to achieve a return of inflation +5%, gross of investment management fees over any rolling three-year period and aim for no capital loss over any rolling 12 months. The fund has a low to medium risk profile relative to typical balanced portfolios.

### Risk profile

This fund has a moderate risk profile

### Fees

0.80% per annum for the first R100m

0.75%per annum on portion of assets between R100m - R250m

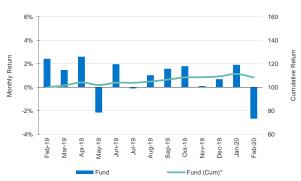
0.70% per annum on portion of assets between R250m - R500m

0.65% per annum on portion of assets between R500m - R1bn

0.60%per annum on the portion above R1bn

All Sub-funds invested in this portfolio are charged the highest investment management fee applicable to the first tranche of assets, and Sub-funds with greater than R100 million assets are separately rebated any savings due to the sliding investment management fee scale on a monthly basis. The underlying investment managers may be incentivised on a performance fee basis.

### Monthly and cumulative returns



\*Based on 1 year returns

### Fund performance (%)

	Fund	Benchmark *
1 Month	-2.7%	1.2%
3 Months	-0.1%	2.5%
6 Months	3.3%	4.1%
1 Year	8.3%	9.5%
3 Years	8.0%	9.2%
5 Years	6.9%	10.2%

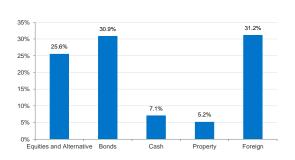
### \* The figure for the most recent month is estimated.

### Top 10 equity holdings (% of Equities)

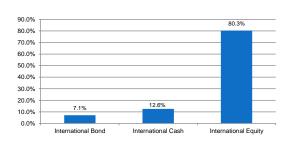
Share Name	% of Equities
Naspers	11.5%
British American Tobacco Plc	6.6%
Reinet Inv SCA	4.7%
Standard Bank Group Limi	3.9%
ABSA Group Limited	3.9%
Prosus	3.8%
Anglo American	3.3%
Nedbank Group Limited	2.6%
Sasol Limited	2.6%
Firstrand Limited	2.5%

Benchmark CPI + 5%

### Asset class breakdown



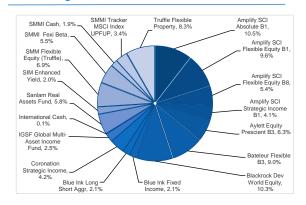
### **Foreign Split**



### Equity sectoral exposure (%)

	Fund
Financials	29.7%
Resources	33.9%
Industrials	36.4%

### Fund manager breakdown



### Risk analysis

of the portfolio relative to CPI

% of negative months over the last 3 years	33.3%
Average capital loss in one month	-1.1%
Downside risk **	3.0%
** Downside risk is measured as the standard deviation of t	he undernerformance

### **SMM NUR Balanced Fund**



Period Ending 29-Feb-20 Fund Size R 214 million Inception Date Jan-14

### **Fund objective**

Provide stable long-term investment returns by investing in Shariah compliant balanced funds.

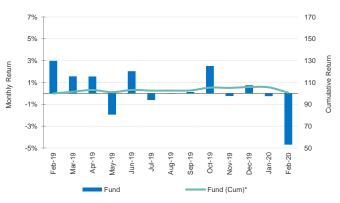
### **Risk Profile**

This fund is Shariah Compliant - moderate-aggressive risk profile.

### **Fees**

0.95% per annum

### Monthly and cumulative returns



<sup>\*</sup>Based on 1 year returns

### Fund performance (%)

	Fund	Benchmark
1 Month	-4.7%	-4.9%
3 Months	-4.2%	-3.9%
6 Months	-1.9%	-1.8%
1 Year	0.6%	0.0%
3 Years	4.2%	2.6%
5 Years	4.2%	2.7%

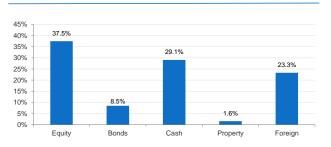
### Top 10 equity holdings (% of Equities)

Share Name	% of Equities
A E C I LIMITED	4.6%
MTN Group Limited	4.4%
Sasol Limited	4.4%
African Rainbow Minerals Limited	4.4%
BHP Group	3.4%
Netcare Limited	3.4%
Metair Investments Ltd	3.3%
Mondi Plc	3.1%
Exxaro Resources Limited	3.0%
Mediclinic International Plc	3.0%

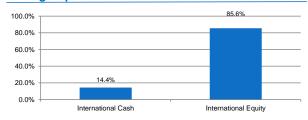
#### Benchmark

The market value weighted average rolling three year total return of peer group Shariah Balanced Funds.

### Asset class breakdown



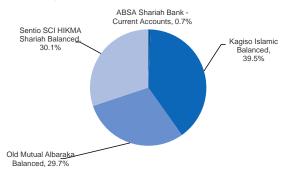
### **Foreign Split**



### Equity sectoral exposure (%)

	Fund
Financials	0.1%
Resources	59.2%
Industrials	40.7%

### Fund manager breakdown



### Risk analysis

% of negative months over the last 3 years	41.7%
Average capital loss in one month	-1.3%
Downside risk **	4.1%

 $<sup>^{\</sup>star\star}$  Downside risk is measured as the standard deviation of the underperformance of the portfolio relative to CPI

### **Sanlam Accumulation**



Period Ending Fund Size 29-Feb-20 R 15,153 million Inception Date

### **Fund objective**

The fund is an aggressive portfolio displaying high levels of volatility over the short term and is aiming to provide market related growth. Scrip lending may be performed on the passive equity component.

This portfolio has an aggressive risk profile

#### **Fees**

- 1.00% per annum for the first R50m
- 0.90% per annum on the portion of assets between R50m R100m
- 0.775% per annum on the portion of assets between R100m R300m 0.70% per annum on the portion of assets between R300m R500m
- 0.65% per annum on the portion above R500m

All Sub-funds invested in this portfolio are charged the highest investment management fee applicable to the first tranche of assets, and Sub-funds with greater than R50 million assets are separately rebated any savings due to the sliding investment management fee scale on a monthly basis. The underlying investment managers may be incentivised on a performance fee basis.

### Monthly and cumulative returns



### Fund performance (%)

	Fund	Benchmark
1 Month	-6.0%	-6.4%
3 Months	-3.9%	-4.7%
6 Months	-1.8%	-2.9%
1 Year	0.8%	-0.3%
3 Years	4.5%	4.2%
5 Years	4.0%	4 1%

### Top 10 holdings (% of Equities)

Share Name	% of Equities
Naspers	15.8%
Anglo American	4.2%
British American Tobacco Plc	4.0%
Prosus	3.7%
Firstrand Limited	3.7%
Standard Bank Group Limited	3.3%
Impala Platinum Holdings Limited	2.7%
MTN Group Limited	2.0%
ABSA Group Limited	2.0%
Quilter Plc	2.0%

#### Benchmark

24.5% SWIX (Shareholder Weighted Index)
24.5% Capped SWIX (Shareholder Weighted Index)

10.0% BEASSA Total Return All Bond Index

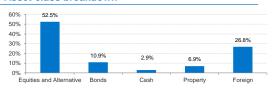
8.0% FTSE/JSE SAPY Index

2.0% Short Term Fixed Interest Index (STeFI)

6.0% Barclays SA Inflation Linked Index 21.0% MSCI World (Developed Markets) Equity Index

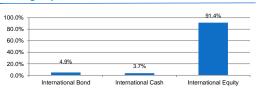
4.0% Barclays Global Aggregate Index

### Asset class breakdown



s. Fund asset allocations may be

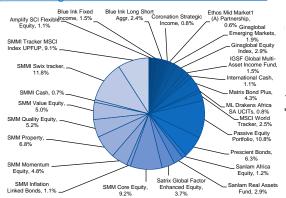
### Foreign split



### Equity sectoral exposure (%)

	Fund	Benchmark
Financials	20.1%	20.6%
Resources	42.0%	39.2%
Industrials	37.9%	40.2%

### Fund manager breakdown



Please refer to the "Local equity manager breakdown for SMMI portfolios" for a detailed outline of

### Risk analysis

st 3 years' monthly returns)

% of negative months over the last 3 years	38.9%
Average capital loss in one month	-2.3%
Downside risk *	5.8%

Downside risk is measured as the standard deviation of the underperformance

### **SIM Balanced Fund**



Period Ending 29-Feb-20
Fund Size R 976 million
Inception Date Feb-75

### **Fund objective**

The fund's objective is to provide stable long-term investment income and capital growth. It provides peer-related investment returns by investing primarily in equities, fixed-interest investments, cash and foreign assets.

### Risk profile

The portfolio has a moderate-aggressive risk profile.

### **Fees**

- 0.70% per annum for the first R100m
- 0.60% per annum on portion of assets between R100m R250m
- 0.55% per annum on portion of assets between R250m R500m
- 0.50%per annum on portion of assets between R500m R1bn
- 0.45% per annum on the portion above R1bn

All Sub-funds invested in this portfolio are charged the highest investment management fee applicable to the first tranche of assets, and Sub-funds with greater than R100 million assets are separately rebated any savings due to the sliding investment management fee scale on a monthly basis.

No performance Fees

### Monthly and cumulative returns



\*Based on 1 year returns

### Fund performance (%)

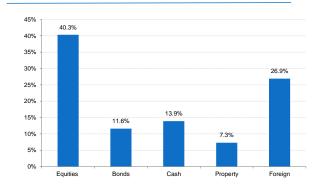
	Fund	Benchmark
1 Month	-5.2%	-4.7%
3 Months	-2.7%	-2.3%
6 Months	-0.3%	0.1%
1 Year	2.9%	1.8%
3 Years	4.9%	4.1%
5 Years	4.9%	3.6%

### Top 10 equity holdings (% of Shares)

Share Name	% of Shares
Naspers N	18.0%
Prosus (PRX)	5.7%
Implats	4.0%
Anglos	3.9%
FirstRand / RMBH	3.8%
British American Tobacco	3.7%
Stanbank	3.5%
Growpnt	3.3%
NEPIROCK (NEP)	2.7%
Sasol	2.5%

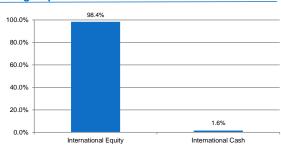
Benchmark Alexander Forbes Global Large Manager Watch Median

### Asset class breakdown



The benchmark reflects the fund's long-term strategic asset allocations. Fund asset allocations may be allowed to vary from the benchmark, depending on market conditions.

### **Foreign Split**



### Equity sectoral exposure (%)

30.2%
18.9%
50.9%

### Risk analysis

(based on the last 3 years' monthly returns)

% of negative months over the last 3 years	38.9%
Average capital loss in one month	-2.0%
Downside risk *	5.4%

\* Downside risk is measured as the standard deviation of the underperformance of the portfolio relative to CPI

### **SIM Moderate Absolute Fund**



Period Ending 29-Feb-20 R 1.497.1 million **Fund Size** 01-Jul-03 Inception Date

### **Fund objective**

The fund's objective is to provide long-term absolute (positive) returns to investors. In specific terms, it aims to achieve a return of inflation +5%, gross of investment management fees over any rolling three-year period and aim for no capital loss over any rolling 12 months. The fund has a low to medium risk profile relative to typical balanced portfolios.

### Risk profile

This portfolio has a moderate risk profile

#### **Fees**

0.70% per annum for the first R100m 0.60% per annum on the portion of assets between R100m – R250m

0.55% per annum on the portion of assets between R250m – R500m 0.50% per annum on the portion of assets between R500m – R1bn

0.45% per annum on the portion of assets above R1bn

All Sub-funds invested in this portfolio are charged the highest investment management fee applicable to the first tranche of assets, and Sub-funds with greater than R100 million assets are separately rebated any savings due to

No performance Fees

### Monthly and cumulative returns



\*Based on 1 year returns

### Fund performance (%)

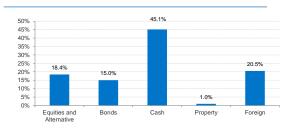
	Fund	Benchmark
1 Month	-1.4%	1.3%
3 Months	1.2%	2.7%
6 Months	3.1%	4.3%
1 Year	8.2%	9.6%
3 Years	8.1%	9.2%
5 Vears	8 1%	10.2%

### Top 10 holdings (% of Shares)

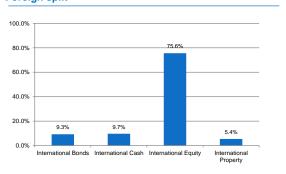
Share Name	% of Shares
Naspers N	20.8%
Prosus (PRX)	6.6%
Implats	4.7%
Anglos	4.5%
FirstRand / RMBH	4.5%
British American Tobacco	4.3%
Stanbank	4.1%
Sasol	2.9%
MTN Group	2.8%
Sanlam	2.3%

CPI+5% Benchmark

### Asset class breakdown



### Foreign split



### Equity sectoral exposure (%)

	Fund	Benchmark
Financials	25.2%	26.0%
Resources	25.0%	20.0%
Industrials	49.8%	54.0%

### Risk analysis

(based on the last 3 years' monthly returns)

% of negative months over the last 3 years	33.3%
Average capital loss in one month	-0.7%
Downside risk *	2 2%

\* Downside risk is measured as the standard deviation of the underperformance of the portfolio relative to CPI

### **SIM Cash Fund**



Period Ending 29-Feb-20 Fund Size R 1,711 million Inception Date Jul-01

### **Fund objective**

To provide capital stability and high liquidity that offers competitive returns compared to bank deposits.

### **Risk Profile**

This fund has a conservative risk profile.

#### Fees

0.20% per annum for the first R100m

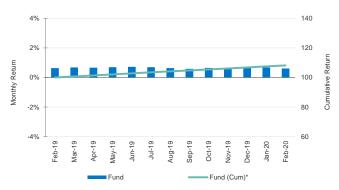
0.125% per annum on portion of assets between R100m - R500m

0.10% per annum on the portion of assets above R500m

All Sub-funds invested in this portfolio are charged the highest investment management fee applicable to the first tranche of assets, and Sub-funds with greater than R100 million assets are separately rebated any savings due to the sliding investment management fee scale on a monthly basis.

No performance Fees

### Monthly and cumulative returns



\*Based on 1 year returns

Benchmark STeFI Index

### **Fund performance (%)**

	Fund	Benchmark
1 Month	0.6%	0.5%
3 Months	2.0%	1.7%
6 Months	3.9%	3.5%
1 Year	8.2%	7.3%
3 Years	8.2%	7.3%
5 Years	8.0%	7.2%

### Risk analysis

(based on the last 3 years' monthly returns)

% of negative months over the last 3 years	0.0%
Average capital loss in one month	0.0%
Downside risk *	0.3%

\* Downside risk is measured as the standard deviation of the underperformance of the portfolio relative to CPI

### Sanlam Allan Gray Global Balanced Portfolio



Period Ending 29-Feb-20
Fund Size R 4,156 million
Inception Date Jul-10

### **Fund objective**

This Portfolio is for institutional investors with an average risk tolerance. It aims to offer long-term returns superior to the benchmark, but at lower risk of capital loss.

### **Risk Profile**

This fund has a moderate-aggressive risk profile.

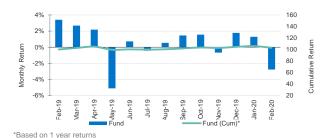
### Fees

South African assets

1.25% per annum

0.10% per annum of the international assets, after the recovery of the performance related fee. A performance related fee variable between 0.5% and 2.5% per annum of the value of the international assets, with a fee of 1.5% per annum for returns equal to the benchmark

### Monthly and cumulative returns



### Fund performance (%)

the state of the s		
	Fund	Benchmark **
1 Month	-2.8%	-4.7%
3 Months	0.2%	-2.5%
6 Months	2.6%	-0.3%
1 Year	3.0%	1.8%
3 Years	4.7%	4.9%
5 Years	6.6%	4.3%

<sup>\*\*</sup> Cumulative monthly benchmark returns

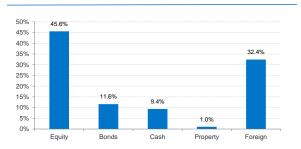
### Top 10 equity holdings (% of Equities)

Share Name	% of Equities
Naspers	13.4%
British American Tobacco Plc	11.0%
Glencore Xstrata Plc	6.3%
Standard Bank Group Limited	5.4%
Remgro Limited	4.9%
Sasol Limited	4.5%
Investec Plc	3.9%
Old Mutual Limited	3.6%
Newplat (NGPLT)	3.4%
Life Healthcare Group Holdings	2.9%

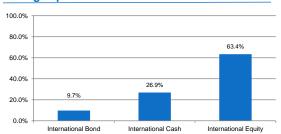
### Benchmark

Alexander Forbes Global Large Manager Watch Average

### Asset class breakdown



### Foreign split



### Equity sectoral exposure (%)

Fund
33.6%
29.5%
36.9%

### Risk analysis

of the portfolio relative to CPI

(based on the last 3 years' monthly returns)

% of negative months over the last 3 years	36.1%
Average capital loss in one month	-2.1%
Downside risk *	5.2%
* Downside risk is measured as the standard deviation of the	e underperformance

# **Sanlam Coronation Houseview Portfolio**



 Period Ending
 29-Feb-20

 Fund Size
 R 2,142 million

 Inception Date
 May-05

### **Fund objective**

The Coronation Houseview Portfolio is a clean slate fully discretionary balanced portfolio and represents our best investment view for a balanced portfolio in all major asset classes – equities, property, bonds, cash and international. The Portfolios objective is to outperform the median return of the peer group over rolling 3 year periods. The Portfolio is managed in accordance with the limits of Regulation 28.

### Risk profie

This fund has a moderate - aggressive risk profile.

### **Fees**

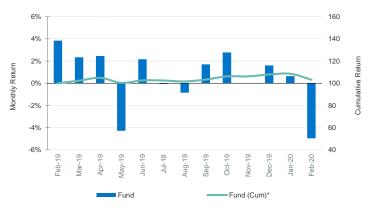
On South African assets:

1.10% per annum

On International assets:

1.00% per annum

### Monthly and cumulative returns



\*Based on 1 year returns

### Fund performance (%)

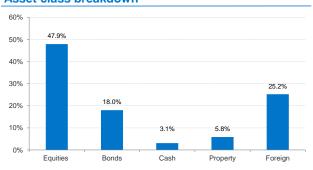
	Fund	Benchmark
1 Month	-5.0%	-4.7%
3 Months	-2.8%	-2.3%
6 Months	1.6%	0.1%
1 Year	3.2%	1.8%
3 Years	5.1%	4.9%
5 Years	4.9%	4.6%

### Top 10 equity holdings (% of Equities)

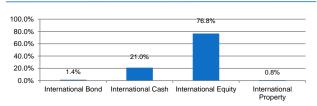
Share Name	% of Equities
Naspers	13.3%
British American Tobacco Plc	9.9%
Anglo American	7.1%
Prosus	6.1%
Quilter Plc	5.0%
Firstrand Limited	4.5%
Shoprite Holdings Limited	4.0%
Nedbank Group Limited	3.3%
Newplat (NGPLT)	3.1%
Northam Platinum Limited	3.0%

Benchmark Alexander Forbes Global Large Manager Watch Median

### Asset class breakdown



### Foreign split



### **Equity sectoral exposure (%)**

	Fund
Financials	20.1%
Resources	38.8%
Industrials	41.1%

### Risk analysis

(based on the last 3 years' monthly return)

% of negative months over the last 3 years	44.4%
Average capital loss in one month	-1.9%
Downside risk *	5.5%

\* Downside risk is measured as the standard deviation of the underperformance of the portfolio relative to CPI

### Sanlam Foord Balanced Fund



Period Ending 29-Feb-20 Fund Size R 325 million Inception Date Apr-12

### **Fund objective**

The fund aims to provide investors with a steady growth in income and capital as well as the preservation of real capital. The portfolio shall comprise a mix of securities in the equity, bond, money and property markets.

### Risk profile

This fund has a moderate - aggressive risk profile.

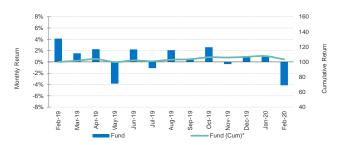
South African assets: 0.70% per annum

1.35% per annum

Performance fee of 10% (excluding VAT) of the outperformance of its benchmark calculated over a rolling 12 month period.

The performance fee is accrued daily and paid monthly. There is no cap on performance fee. A

### Monthly and cumulative returns



\*Based on 1 year returns

### Fund performance (%)

	Fund	Benchmark
1 Month	-4.1%	-2.5%
3 Months	-2.4%	-0.3%
6 Months	0.3%	2.0%
1 Year	3.3%	2.4%
3 Years	4.1%	4.1%
*5 Years	3.9%	3.9%
3 Months 6 Months 1 Year 3 Years	-2.4% 0.3% 3.3% 4.1%	-0.3% 2.0% 2.4% 4.1%

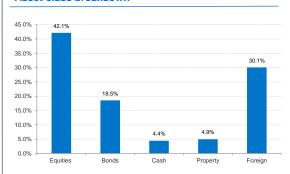
\*Returns are illustrative as the Fund has not been invested over that period

### Top 10 equity holdings (% of Equities)

Share Name	% of Equities
New Gold ETF	11.1%
BHP Group	10.9%
RMB Holdings Limited	7.9%
Richemont	7.7%
Sasol Limited	7.7%
Aspen Healthcare Holdings	6.6%
Naspers	6.2%
Anheuser-Busch Inbev SA INV	6.1%
British American Tobacco Plc	6.0%
Standard Bank Group Limited	5.8%

Benchmark Average of the SA Multi-Asset High Equity Category

### Asset class breakdown





### Equity sectoral exposure (%)

	Fund
Financials	12.7%
Resources	34.7%
Industrials	52.6%

#### Risk analysis (based on the last 3 years' monthly returns)

% of negative months over the last 3 years	38.9%
Average capital loss in one month	-2.4%
Downside risk *	5.9%

Downside risk is measured as the standard deviation of the underperformance of the portfolio relative to CPI

### **Sanlam Investec Balanced Fund**

Period Ending 29-Feb-20 Inception Date Jan-97

### **Fund objective**

The primary objective is to deliver capital growth over the medium to long term at volatility levels that reflect a moderate risk profile. The portfolio will invest in a combination of equities, bonds, money market instruments, listed property as well as international equities and fixed interest investments. The portfolio will be broadly diversified across asset classes. Active asset allocation and securities selection strategies appropriate to the needs of

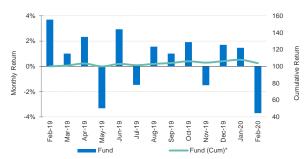
### Risk profile

This fund has a moderate-aggressive risk profile.

### **Fees**

South African assets: 0.90% per annum International assets: 0.60% per annum

### Monthly and cumulative returns



\*Based on 1 year returns

### Fund performance (%)

	Fund	Benchmark
1 Month	-3.7%	-4.8%
3 Months	-0.6%	-2.8%
6 Months	0.8%	-0.2%
1 Year	3.8%	2.0%
3 Years	6.6%	5.1%
5 Years*	6.2%	4.6%

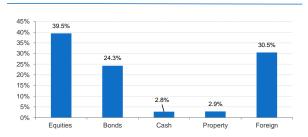
\* Returns are off the FFS as the fund has not been invested for that period

### Top 10 equity holdings (% of Equities)

Share Name	% of Equities
Naspers	10.6%
British American Tobacco Plc	8.0%
Firstrand Limited	6.1%
Impala Platinum Holdings Limited	6.0%
Prosus	5.2%
Africapalladium Debs	4.6%
ABSA Group Limited	4.4%
MTN Group Limited	4.2%
Newplat (NGPLT)	4.1%
Sibanye Stillwater Ltd	4.0%

Benchmark Alexander Forbes Global Best Investment View Median

### Asset class breakdown



### Foreign split



### Equity sectoral exposure (%)

	Fund
Financials	10.8%
Resources	47.2%
Industrials	42.0%

### Risk analysis

% of negative months over the last 3 years	36.1%
Average capital loss in one month	-2.1%
Downside risk *	4.9%

\* Downside risk is measured as the standard deviation of the underperformance of the portfolio relative to CPI

### Satrix Enhanced Balanced Tracker Fund



Period Ending 29-Feb-20 Fund Size R 5,095 million Inception Date Sep-08

### **Fund objective**

The portfolio invests in tracker equity and bond indices, locally and abroad, and also cash to create a moderate risk balanced portfolio which is expected to perform close to the underlying indices without incurring active management costs. Scrip lending may be performed on the passive equity component.

### Risk profile

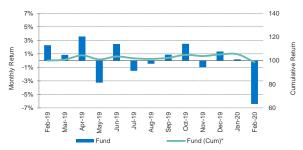
This fund has an aggressive risk profile.

### **Fees**

0.36% per annum

0.25% p.a. on international interest bearing assets
The domestic equity component tracks the Capped SWIX Index. Script lending is permitted in respect of this basket of shares, and the resultant income (net of associated costs) is periodically rebated to clients participating in this portfolio, and effectively serves to reduce the quoted management fee.

### Monthly and cumulative returns



\*Based on 1 year returns

### Fund performance (%)

	Fund	Benchmark
1 Month	-6.4%	-6.4%
3 Months	-5.0%	-5.1%
6 Months	-2.8%	-3.0%
1 Year	-1.4%	-1.2%
3 Year	4.1%	4.0%
5 Year	4.2%	4.2%

### Top 10 equity holdings (% of Shares)

Share Name	% of Shares
Naspers N	11.0%
Standard Bank	3.7%
Anglos	3.6%
Growthpoint	3.5%
FirstRand / RMBH	3.4%
British American Tobacco	3.4%
Prosus	3.3%
NEPIROCK (NEP)	2.8%
MTN	2.6%
Sanlam	2.2%

49.0% Capped SWIX (Shareholder Weighted Index) Benchmark

8.0% Sapy Property Index

10.0% ALBI (BEASSA All Bond Index)

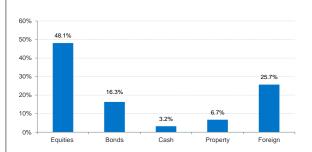
2.0% STeFI

21.0% MSCI (Developed Markets) World Index

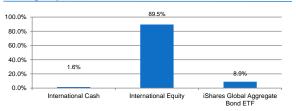
4.0% Barclays Global Aggregate Index

6.0% S&P South Africa Sovereign ILB 1+Y Index

### Asset class breakdown



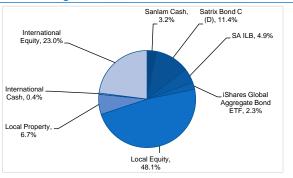
### Foreign split



### **Equity sectoral exposure (%)**

	Fund	Benchmark
Financials	33.3%	33.3%
Resources	20.7%	20.8%
Industrials	46.0%	45.9%

### Fund manager breakdown



### Risk analysis

(based on the last 3 years' monthly returns)

% of negative months over the last 3 years	41.7%
Average capital loss in one month	-2.0%
Downside risk *	5.6%

\* Downside risk is measured as the standard deviation of the underperformance of the portfolio relative to CPI

are net of any guarantee premiums. Performance figures for periods greater than 12 months are annualised. All data shown is at the month-end, unless specifically indicated differently. Changes in currency rates of exchange are list of any guarantee premiums. Performance in equals to the product information sheets are prepared for the SANLAM UMBRELLA FUND by its investment consultants. The product information sheets are prepared for the SANLAM UMBRELLA FUND by its investment consultants. The product information sheets are prepared for the SANLAM UMBRELLA FUND by its investment consultants. The product information sheets are prepared for the SANLAM UMBRELLA FUND by its investment consultants. The product information sheets are prepared in good faith and the information, data and opinions contained in the product information sheets are based on source information considered reliable. However, no guarantee, explicit or otherwise are provided that the information and data contained therein are correct and comprehensive. The SANLAM UMBRELLA FUND and the investment consultants cannot be held liable for any loss, expense and/or damage following from the use of the product information sheets.

# **Sanlam Monthly Bonus Fund**



Fund

Period Ending 29-Feb-20 Fund Size (Book Value) R7 378million Inception Date Jul-99

### **Fund objective**

The Monthly Bonus Fund (MBF) protects investors against short-term volatility by smoothing out investment returns, whilst providing valuable guarantees on benefit payments. The underlying portfolio is mandated with more weight to less risky asset classes than a typical balanced fund. The Sanlam Monthly Bonus Fund offers 100% capital guarantee and fully vesting bonuses. Fully vesting bonuses are declared monthly in advance.

### **Risk Profile**

This fund has a conservative risk profile.

### **Fees**

**Investment Management Fees:** 

0.425% per annum

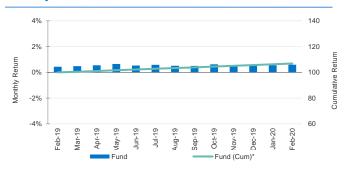
Guarantee Premium:

A guarantee premium of 1.6% per annum

Annual Performance Linked Fee

The investment manager may be incentivised with performance fees

### Monthly and cumulative bonuses



\*Based on 1 year returns

### Fund bonuses (%)

	Fund (gross of fees)
1 Month	0.6%
3 Months	1.7%
6 Months	3.4%
1 Year	6.9%
3 Years	7.0%
5 Years	8.1%

### Top 10 equity holdings (% of Shares)

Share Name % of Naspers N British American Tobacco FirstRand / RMBH Stanbank Prosus (PRX) Anglos Consol Holdings MTN Group Implats	15.6% 4.9% 4.8% 4.2% 4.0% 3.9% 2.9% 2.8% 2.5%
Implats	2.5%
Sasol	2.5%

Benchmark

16.0% SWIX (Shareholder Weighted Index) 16.0% Capped SWIX (Shareholder Weighted Index)

19.0% BEASSA Total Return All Bond Index

5.5% 3 month JIBAR +1.25%

2.0% IGOVI

17.5% MSCI World Index (Dev. Markets)

5.0% Barclays Global Aggregate Index

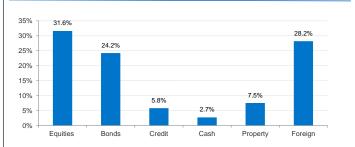
2.5% US 3 month London InterBank Offered Rate (LIBOR) +2.5% (net of fees)

7.5% STeFI Index

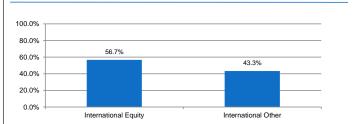
6.5% BEASSA 7-12 years TRI plus 1.0% p.a.

2.5% US 3 month LIBOR

### Asset class breakdown



### Foreign split



### **Equity sectoral exposure (%)**

Financials	27.3%
Resources	17.5%
Industrials	55.2%

### **Risk analysis**

### (based on the last 3 years' monthly returns)

% of negative months over the last 3 years	0.0%
Average capital loss in one month	0.0%
Downside risk *	0.4%

\* Downside risk is measured as the standard deviation of the underperformance of the portfolio relative to CPI

### **Funding level**

Mar 2020: 95.21% funded

### Sanlam Stable Bonus Portfolio



Period Ending 29-Feb-20 Fund Size (Book Value) R 10,783 million Inception Date

### **Fund objective**

The Stable Bonus Portfolio (SBP) offers investors stable, smoothed returns with a partial guarantee on benefit payments. A bonus, which consists of a vesting and nonvesting component is declared monthly in advance. Bonuses cannot be negative. The portfolio offers 100% capital guarantee and partially vesting bonuses

### Risk profile

Conservative

#### **Fees**

Investment Management Fees:

0.425% per annum

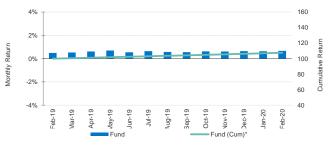
### Guarantee Premium:

A guarantee premium of 0.9% per annum

#### Annual Performance Linked Feet

The investment manager may be incentivised with performance fees

### Monthly and cumulative bonuses



\*Based on 1 year returns

### Fund bonuses (%)

	Fund (gross of fees)
1 Month	0.7%
3 Months	2.0%
6 Months	3.8%
1 Year	7.6%
3 Years	7.7%
5 Years	8.6%

### Top 10 equity holdings (% of Shares)

Share Name	% of Shares
Naspers N	15.6%
British American Tobacco	4.9%
FirstRand / RMBH	4.8%
Stanbank	4.2%
Prosus (PRX)	4.0%
Anglos	3.9%
Consol Holdings	2.9%
MTN Group	2.8%
Implats	2.5%
Sasol	2.5%

#### Benchmark

16.0% SWIX (Shareholder Weighted Index) 16.0% Capped SWIX (Shareholder Weighted Index) 19.0% BEASSA Total Return All Bond Index 5.5% 3 month JIBAR +1.25%

2.0% IGOVI

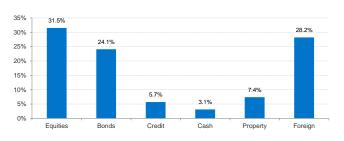
17.5% MSCI World Index (Dev. Markets) 5.0% Barclays Global Aggregate Index 2.5% US 3 month LIBOR+2.5% (net of fees)

2.5% US 3 month LIIBOR

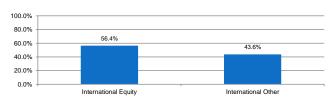
7.5% STeFI Index

6.5% BEASSA 7-12 years TRI plus 1.0% p.a.

### Asset class breakdown



### **Foreign Split**



### Equity sectoral exposure (%)

	i uliu
Financials	27.4%
Resources	17.6%
Industrials	55.0%

### Risk analysis

(based on the last 3 years' monthly returns)

% of negative months over the last 3 years	0.0%
Average capital loss in one month	0.0%
Downside risk *	0.3%

\* Downside risk is measured as the standard deviation of the underperformance of the portfolio relative to CPI

The Non - Vested bonuses as a proportion of the total Sanlam Stable Bonus Portfolio holdings:

Sanlam Umbrella Pension Fund	12.40%
Sanlam Umbrella Provident Fund	10.89%

\* Only impacts Sanlam Lifestage members opting for this preservation strategy in the last 6 years before retirement.

### **Funding Level**

Mar 2020: 95.53% funded

# Local equity manager breakdown for SMMI portfolios

	Lifestage Accumulation	SMM 70 Portfolio	SMM 50 Portoflio	SMM 30 Portfolio	LLA Preservation
Domestic Equity	71000				
Core Equity					
Fairtree Equity	1.8%	3.7%	2.7%	1.4%	1.2%
Truffe Equity	1.9%	3.8%	2.8%	1.5%	1.3%
ABAX Eqity	1.7%	3.4%	2.4%	1.3%	1.1%
Coronation Equity	2.3%	4.7%	3.4%	1.8%	1.6%
Sentio Equity	0.0%	0.0%	0.0%	0.0%	0.0%
Quality Equity					
First Avenue	0.8%	1.4%	1.0%	0.6%	0.8%
Steyn Equity	0.8%	1.5%	1.0%	0.6%	0.0%
Bataleur Equity	0.7%	1.3%	0.9%	0.6%	0.7%
Satrix Quality Index	0.4%	0.7%	0.5%	0.3%	0.4%
Momentum Equity					
Kaizen Thematic Equity	0.9%	1.8%	1.2%	0.7%	0.7%
Satrix Momentum	2.4%	4.8%	3.3%	2.0%	1.8%
Capricorn Equity	0.0%	0.0%	0.0%	0.0%	0.0%
Value Equity					
ABSA Select Equity	1.0%	1.9%	1.3%	0.8%	0.8%
Investec Value	0.8%	1.4%	1.0%	0.6%	0.6%
SIM General Equity	1.5%	2.9%	2.1%	1.3%	1.2%
Satrix Stable Dividend	1.6%	3.1%	2.2%	1.3%	1.2%
Total	18.6%	36.4%	25.9%	14.9%	13.2%