



Sanlam Employee Benefits

Sanlam Plus Pension & Provident Preservation Fund monthly investment fact sheets

March 2020

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Regulation 28 Compliance

All of the Trustee-approved institutionally priced portfolios are compliant with Regulation $28\,$.

The Sanlam Umbrella Fund Trustees are responsible for ensuring compliance with Regulation 28 of the Pension Funds Act, and no monitoring is required at Participating Employer level. The Trustees will take whatever steps are necessary to ensure ongoing compliance with Regulation 28 including the possibility of making changes to the Fund's investments, for example closing non-compliant portfolios to new inflows, as permitted in terms of the approved Investment Protocol.

Smoothed Bonus Range

Smooth bonus portfolios contain various intricacies outside of the scope of these monthly fact sheets. For more information members are advised to consult the product brochures which explain the mechanics of the Sanlam Monthly Bonus Fund and the Sanlam Stable Bonus Portfolio in more detail. These brochures are available on the Sanlam website at www.sanlam.co.za

SMM 70



Period Ending 31-Mar-20 Fund Size R 633 million **Inception Date** Feb-00

Fund objective

The relatively high equity allocation of the Fund should occasionally result in high volatility but also high rate of growth compared to funds with a moderate

Risk Profile

This fund has a moderate -aggressive risk profile

Fees

0.80% per annum for the first R100m

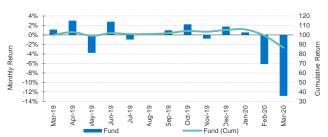
0.75%per annum on portion of assets between R100m - R250m 0.70% per annum on portion of assets between R250m - R500m

0.60% per annum on portion of assets between R500m - R1bn

0.55%per annum on the portion above R1bn

All Sub-funds invested in this portfolio are charged the highest investment management fee applicable to the first tranche of assets, and Sub-funds with greater than R100 million assets are separately rebated any savings due to the sliding investment management fee scale on a monthly basis. The underlying investment managers may be incentivised on a performance fee basis.

Monthly and cummulative returns



*Based on 1 year returns

Fund performance (%)

	Fund	Benchmark
1 Month	-12.9%	-12.4%
3 Months	-17.8%	-17.8%
6 Months	-15.1%	-15.7%
1 Year	-13.5%	-14.0%
3 Years	-0.9%	-1.0%
5 Years	0.9%	1.2%

Top 10 equity holdings (% of Equities)

Share Name	% of Equities
Naspers	17.3%
British American Tobacco Plc	5.5%
Prosus	5.3%
Anglo American	4.5%
Firstrand Limited	3.6%
Quilter Plc	2.5%
Impala Platinum Holdings Limited	2.4%
Standard Bank Group Limited	2.3%
Anglogold Ashanti Limited	2.0%
Clicks Group Limited	1.9%

Benchmark 49% Capped SWIX (Shareholder Weighted Index)

10% BEASSA Total Return Index

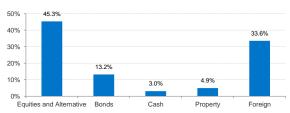
2% Short Term Fixed Interest Index (STeFI)

8% Sapy Property Index

6% Barclays SA Inflation Linked Index 21% MSCI World (Developed Markets) Equity Index

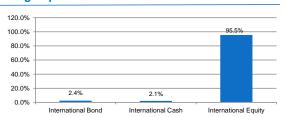
4% Barclays Global Aggregate Bond Index

Asset class breakdown



The benchmark reflects the fund's long-term strategic asset allocations. Fund asset allocations may be allowed to vary from the benchmark, depending on market conditions.

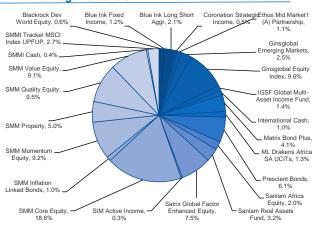
Foreign Split



Equity sectoral exposure (%)

	Fund	Benchmark
Financials	20.3%	21.9%
Resources	43.0%	42.3%
Industrials	36.7%	35.8%

Fund manager breakdown



Please refer to the "Local equity manager breakdown for SMMI portfolios" for a detailed outline of the

Risk analysis

(based on the last 3 years' monthly returns)

% of negative months over the last 3 years	38.9%
Average capital loss in one month	-3.1%
Downside risk *	9.1%

Downside risk is measured as the standard deviation of the underperformance of the portfolio relative to CPI

SMM 50



Period Ending 31-Mar-20 Fund Size R 423 million Inception Date Sep-00

Fund objective

The Fund aims to provide investment returns in line with its risk profile. The moderate equity allocation should result in moderate volatility and a moderate rate of growth.

Risk profile

This fund has a moderate risk profile.

Fees

0.75% per annum for the first R100m

0.70% per annum on portion of assets between R100m - R250m 0.65% per annum on portion of assets between R250m - R500m 0.55% per annum on portion of assets between R500m - R1bn

All Sub-funds invested in this portfolio are charged the highest investment management fee applicable to the first tranche of assets, and Sub-funds with greater than R100 million assets are separately rebated any savings due to the sliding investment management fee scale on a monthly basis. The underlying investment managers may be incentivised on a performance fee basis.

Monthly and cumulative returns



*Based on 1 year returns

Fund performance (%)

	Fund	Benchmark
1 Month	-10.6%	-10.2%
3 Months	-13.5%	-13.7%
6 Months	-11.4%	-12.1%
1 Year	-8.8%	-9.7%
3 Years	1.2%	0.9%
5 Years	2.7%	2.5%

Top 10 equity holdings (% of Equities)

Share Name	% of Equities
Naspers	17.2%
British American Tobacco Plc	5.5%
Prosus	5.3%
Anglo American	4.5%
Firstrand Limited	3.5%
Quilter Plc	2.5%
Impala Platinum Holdings Limited	2.4%
Standard Bank Group Limited	2.3%
Anglogold Ashanti Limited	2.0%
Clicks Group Limited	1.9%

Benchmark 35.0% Capped SWIX (Shareholder Weighted Index)

20.0% BEASSA Total Return Index

10.0% STeFI Composite6.0% Sapy Property Index

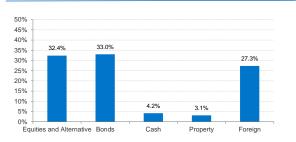
9.0% Barclays SA Inflation Linked Index

2.0% US 3 month Libor Rate

15.0% MSCI World Equity Index (Developed Markets)

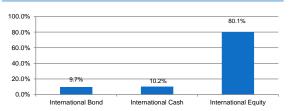
3.0% Barclays Global Aggregate Index

Asset class breakdown



The benchmark reflects the fund's long-term strategic asset allocations. Fund asset allocations may be allowed to vary from the benchmark, depending on market conditions.

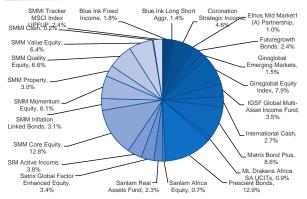
Foreign Split



Equity sectoral exposure (%)

Fund	Benchmark
20.4%	21.9%
42.9%	42.3%
36.7%	35.8%
	42.9%

Fund manager breakdown



Please refer to the "Local equity manager breakdown for SMMI portfolios" for a detailed outline of

Risk analysis

(based on the last 3 years' monthly returns)

% of negative months over the last 3 years	36.1%
Average capital loss in one month	-2.4%
Downside risk *	7.2%

* Downside risk is measured as the standard deviation of the underperformance of the portfolio relative to CPI

SMM Moderate Absolute Fund



Period Ending 31-Mar-20 Fund Size R 441 million Inception Date May-03

Fund objective

The fund's objective is to provide long-term absolute (positive) returns to investors. In specific terms, it aims to achieve a return of inflation +5%, gross of investment management fees over any rolling three-year period and aim for no capital loss over any rolling 12 months. The fund has a low to medium risk profile relative to typical balanced portfolios.

Risk profile

This fund has a moderate risk profile

Fees

0.80% per annum for the first R100m

0.75%per annum on portion of assets between R100m - R250m

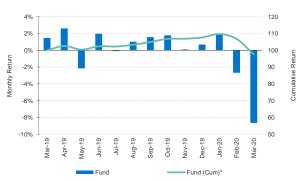
0.70% per annum on portion of assets between R250m - R500m

0.65% per annum on portion of assets between R500m - R1bn

0.60%per annum on the portion above R1bn

All Sub-funds invested in this portfolio are charged the highest investment management fee applicable to the first tranche of assets, and Sub-funds with greater than R100 million assets are separately rebated any savings due to the sliding investment management fee scale on a monthly basis. The underlying investment managers may be incentivised on a performance fee basis.

Monthly and cumulative returns



*Based on 1 year returns

Fund performance (%)

	Fund	Benchmark *
1 Month	-8.7%	0.7%
3 Months	-9.4%	2.8%
6 Months	-7.1%	4.4%
1 Year	-2.5%	9.1%
3 Years	4.2%	9.2%
5 Years	4.8%	10.0%

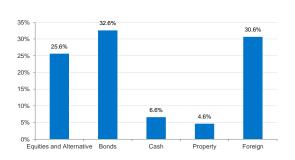
* The figure for the most recent month is estimated.

Top 10 equity holdings (% of Equities)

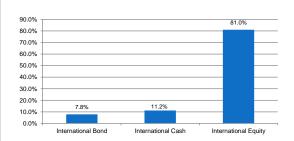
Share Name	% of Equities
Naspers	12.4%
British American Tobacco Plc	9.2%
Reinet Inv SCA	5.8%
Anglo American	3.7%
Standard Bank Group Limi	3.5%
Prosus	3.2%
ABSA Group Limited	2.8%
BHP Group	2.5%
Remgro Limited	2.3%
Firstrand Limited	2.2%

Benchmark CPI + 5%

Asset class breakdown



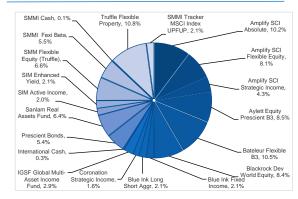
Foreign Split



Equity sectoral exposure (%)

	Fund
Financials	36.8%
Resources	27.9%
Industrials	35.3%

Fund manager breakdown



Risk analysis

of the portfolio relative to CPI

% of negative months over the last 3 years	36.1%	
Average capital loss in one month	-1.7%	
Downside risk **	5.8%	
** Downside risk is measured as the standard deviation of the underperformance		

SMM NUR Balanced Fund



Period Ending 31-Mar-20 Fund Size R 200 million Inception Date Jan-14

Fund objective

Provide stable long-term investment returns by investing in Shariah compliant balanced funds.

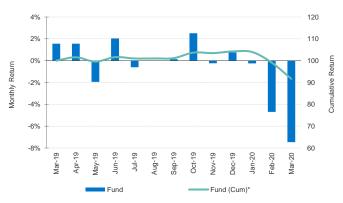
Risk Profile

This fund is Shariah Compliant - moderate-aggressive risk profile.

Fees

0.95% per annum

Monthly and cumulative returns



^{*}Based on 1 year returns

Fund performance (%)

	Fund	Benchmark
1 Month	-7.5%	-6.2%
3 Months	-12.0%	-10.6%
6 Months	-9.4%	-8.2%
1 Year	-8.3%	-7.5%
3 Years	1.1%	0.0%
5 Years	3.1%	1.6%

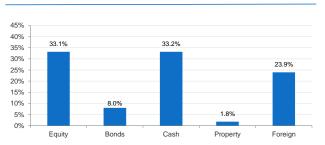
Top 10 equity holdings (% of Equities)

Share Name	% of Equities
New Gold ETF	4.6%
Anglogold Ashanti Limited African Rainbow Minerals Limited	4.4% 4.3%
A E C I LIMITED MTN Group Limited	4.2% 4.1%
Anglo American Platinum Ltd Mondi Plc	3.7% 3.5%
Exxaro Resources Limited	3.2%
Netcare Limited BHP Group	3.1% 3.1%
•	

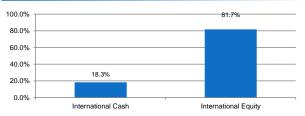
Benchmark

The market value weighted average rolling three year total return of peer group Shariah Balanced Funds.

Asset class breakdown



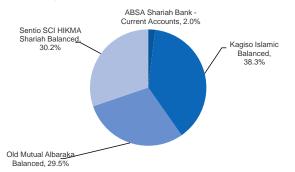
Foreign Split



Equity sectoral exposure (%)

	Fund
Financials	0.1%
Resources	61.7%
Industrials	38.2%

Fund manager breakdown



Risk analysis

% of negative months over the last 3 years	44.4%
Average capital loss in one month	-1.7%
Downside risk **	5.7%

 $^{^{\}star\star}$ Downside risk is measured as the standard deviation of the underperformance of the portfolio relative to CPI

Note: Performance injures are gives on investment management rees, but are net of any guarantee premiums. Performance figures for periods greater than 12 months are annualised. All data shown is at the month-end, unless specifically indicated differently. Changes in currency rates of exchange may cause the value of investments and the income from them may increase or decrease and are not guaranteed. You may not get back the amount you invest. The product information sheets are prepared for the SANLAM UMBRELLA FUND by its investment consultants. The product information sheets are prepared in good faith and the information, data and opinions contained in the product information sheets are based on source information considered reliable. However, no guarantee, explicit or otherwise are provided that the information and data contained therein are correct and comprehensive. The SANLAM UMBRELLA FUND and the investment consultants cannot be held liable for any loss, expense and/or damage following from the use of the product information sheets.

Sanlam Accumulation



Period Ending Fund Size 31-Mar-20 R 13,363 million Inception Date

Fund objective

The fund is an aggressive portfolio displaying high levels of volatility over the short term and is aiming to provide market related growth. Scrip lending may be performed on the passive equity component.

This portfolio has an aggressive risk profile

Fees

- 1.00% per annum for the first R50m
- 0.90% per annum on the portion of assets between R50m R100m
- 0.775% per annum on the portion of assets between R100m R300m 0.70% per annum on the portion of assets between R300m R500m
- 0.65% per annum on the portion above R500m

All Sub-funds invested in this portfolio are charged the highest investment management fee applicable to the first tranche of assets, and Sub-funds with greater than R50 million assets are separately rebated any savings due to the sliding investment management fee scale on a monthly basis. The underlying investment managers may be incentivised on a performance fee basis.

Monthly and cumulative returns



Fund performance (%)

	Fund	Benchmark
1 Month	-12.1%	-11.8%
3 Months	-17.0%	-16.9%
6 Months	-14.4%	-14.9%
1 Year	-12.6%	-13.0%
3 Years	-0.6%	-0.7%
5 Years	1 2%	1 /1%

Top 10 holdings (% of Equities)

Share Name	% of Equities
Naspers	20.4%
British American Tobacco Plc	5.0%
Prosus	4.8%
Anglo American	4.1%
Firstrand Limited	3.4%
Standard Bank Group Limited	2.6%
Quilter Plc	2.1%
Anglogold Ashanti Limited	2.0%
Impala Platinum Holdings Limited	2.0%
BHP Group	1.9%

Benchmark

24.5% SWIX (Shareholder Weighted Index)
24.5% Capped SWIX (Shareholder Weighted Index)

10.0% BEASSA Total Return All Bond Index

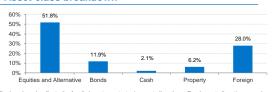
8.0% FTSE/JSE SAPY Index

2.0% Short Term Fixed Interest Index (STeFI)

6.0% Barclays SA Inflation Linked Index 21.0% MSCI World (Developed Markets) Equity Index

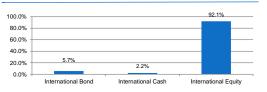
4.0% Barclays Global Aggregate Index

Asset class breakdown



s. Fund asset allocations may be

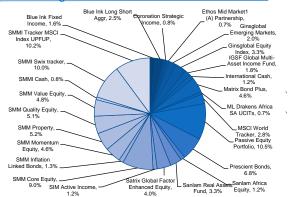
Foreign split



Equity sectoral exposure (%)

	Fund	Benchmark
Financials	21.1%	20.1%
Resources	40.3%	38.9%
Industrials	38.6%	41.0%

Fund manager breakdown



Please refer to the "Local equity manager breakdown for SMMI portfolios" for a detailed outline of

Risk analysis

(based on the last 3 years' monthly returns)

% of negative months over the last 3 years	41.7%
Average capital loss in one month	-2.9%
Downside risk *	8.8%
* Downeide rick is measured as the standard deviation of the	underperformance

of the portfolio relative to CPI

SIM Balanced Fund



Period Ending 31-Mar-20
Fund Size R 926 million
Inception Date Feb-75

Fund objective

The fund's objective is to provide stable long-term investment income and capital growth. It provides peer-related investment returns by investing primarily in equities, fixed-interest investments, cash and foreign assets.

Risk profile

The portfolio has a moderate-aggressive risk profile.

Fees

- 0.70% per annum for the first R100m
- 0.60% per annum on portion of assets between R100m R250m
- 0.55% per annum on portion of assets between R250m R500m
- 0.50% per annum on portion of assets between R500m R1bn
- 0.45% per annum on the portion above R1bn

All Sub-funds invested in this portfolio are charged the highest investment management fee applicable to the first tranche of assets, and Sub-funds with greater than R100 million assets are separately rebated any savings due to the sliding investment management fee scale on a monthly basis.

No performance Fees

Monthly and cumulative returns



*Based on 1 year returns

Fund performance (%)

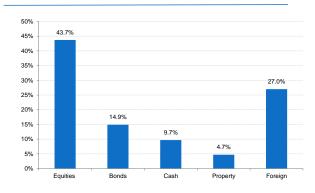
	Fund	Benchmark
1 Month	-11.4%	-10.5%
3 Months	-15.4%	-13.9%
6 Months	-12.9%	-11.5%
1 Year	-10.2%	-10.2%
3 Years	0.1%	-0.2%
5 Years	2.4%	1.2%

Top 10 equity holdings (% of Shares)

Share Name Naspers N Prosus (PRX) British American Tobacco Anglos FirstRand / RMBH Stanbank Growpnt Implats BILLITON (BHP)	% of Shares 23.7% 7.7% 4.7% 4.0% 3.4% 2.9% 2.6% 2.6% 2.3%
MTN Group	2.1%

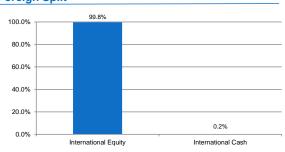
Benchmark Alexander Forbes Global Large Manager Watch Median

Asset class breakdown



The benchmark reflects the fund's long-term strategic asset allocations. Fund asset allocations may be allowed to vary from the benchmark, depending on market conditions.

Foreign Split



Equity sectoral exposure (%)

	Fund	Benchmark
Financials	20.7%	25.3%
Resources	21.0%	16.9%
Industrials	58.3%	57.8%

Risk analysis

(based on the last 3 years' monthly returns)

% of negative months over the last 3 years	41.7%
Average capital loss in one month	-2.7%
Downside risk *	8.2%

* Downside risk is measured as the standard deviation of the underperformance of the portfolio relative to CPI

SIM Moderate Absolute Fund



Period Ending 31-Mar-20 R 1.425.0 million **Fund Size** 01-Jul-03 Inception Date

Fund objective

The fund's objective is to provide long-term absolute (positive) returns to investors. In specific terms, it aims to achieve a return of inflation +5%, gross of investment management fees over any rolling three-year period and aim for no capital loss over any rolling 12 months. The fund has a low to medium risk profile relative to typical balanced portfolios

Risk profile

This portfolio has a moderate risk profile

Fees

0.70% per annum for the first R100m 0.60% per annum on the portion of assets between R100m – R250m

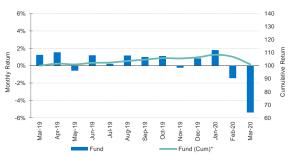
0.55% per annum on the portion of assets between R250m – R500m 0.50% per annum on the portion of assets between R500m – R1bn

0.45% per annum on the portion of assets above R1bn

All Sub-funds invested in this portfolio are charged the highest investment management fee applicable to the first tranche of assets, and Sub-funds with greater than R100 million assets are separately rebated any savings due to

No performance Fees

Monthly and cumulative returns



*Based on 1 year returns

Fund performance (%)

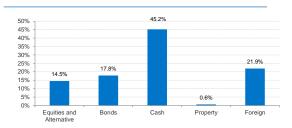
	Fund	Benchmark
1 Month	-5.4%	0.7%
3 Months	-5.1%	2.8%
6 Months	-3.5%	4.4%
1 Year	1.1%	9.1%
3 Years	5.6%	9.2%
5 Years	6.7%	10.0%

Top 10 holdings (% of Shares)

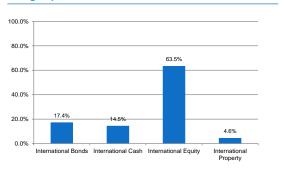
Share Name	% of Shares
Naspers N	26.0%
Prosus (PRX)	8.5%
British American Tobacco	5.2%
Anglos	4.5%
FirstRand / RMBH	3.8%
Stanbank	3.3%
Implats	2.9%
BILLITON (BHP)	2.4%
MTN Group	2.4%
Sanlam	2.1%

CPI+5% Benchmark

Asset class breakdown



Foreign split



Equity sectoral exposure (%)

	Fund	Benchmark
Financials	23.0%	22.0%
Resources	22.4%	17.6%
Industrials	54.6%	60.4%

Risk analysis

(based on the last 3 years' monthly returns)

% of negative months over the last 3 years	36.1%
Average capital loss in one month	-1.1%
Downside risk *	3.8%

* Downside risk is measured as the standard deviation of the underperformance of the portfolio relative to CPI

SIM Cash Fund



Period Ending 31-Mar-20 Fund Size R 1,782 million Inception Date Jul-01

Fund objective

To provide capital stability and high liquidity that offers competitive returns compared to bank deposits.

Risk Profile

This fund has a conservative risk profile.

Fees

0.20% per annum for the first R100m

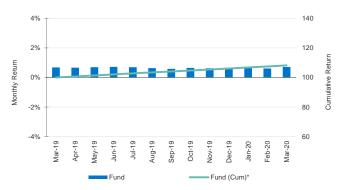
0.125% per annum on portion of assets between R100m - R500m

0.10% per annum on the portion of assets above R500m

All Sub-funds invested in this portfolio are charged the highest investment management fee applicable to the first tranche of assets, and Sub-funds with greater than R100 million assets are separately rebated any savings due to the sliding investment management fee scale on a monthly basis.

No performance Fees

Monthly and cumulative returns



*Based on 1 year returns

Benchmark STeFI Index

Fund performance (%)

	Fund	Benchmark
1 Month	0.7%	0.6%
3 Months	2.0%	1.7%
6 Months	4.0%	3.5%
1 Year	8.2%	7.2%
3 Years	8.2%	7.3%
5 Years	8.1%	7.2%

Risk analysis

(based on the last 3 years' monthly returns)

% of negative months over the last 3 years	0.0%
Average capital loss in one month	0.0%
Downside risk *	0.3%

* Downside risk is measured as the standard deviation of the underperformance of the portfolio relative to CPI

Sanlam Allan Gray Global Balanced Portfolio



Period Ending 31-Mar-20
Fund Size R 3,645 million
Inception Date Jul-10

Fund objective

This Portfolio is for institutional investors with an average risk tolerance. It aims to offer long-term returns superior to the benchmark, but at lower risk of capital loss.

Risk Profile

This fund has a moderate-aggressive risk profile.

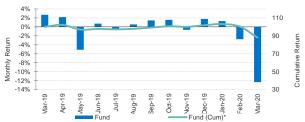
Fees

South African assets

1.25% per annum

0.10% per annum of the international assets, after the recovery of the performance related fee. A performance related fee variable between 0.5% and 2.5% per annum of the value of the international assets, with a fee of 1.5% per annum for returns equal to the benchmark

Monthly and cumulative returns



*Based on 1 year returns

Fund performance (%)

	Fund	Benchmark **
1 Month	-12.3%	-9.9%
3 Months	-13.7%	-13.3%
6 Months	-11.4%	-11.1%
1 Year	-12.1%	-9.7%
3 Years	-0.3%	0.7%
5 Years	3.8%	2.2%

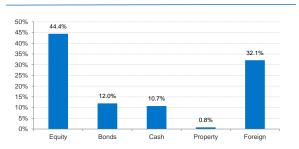
^{**} Cumulative monthly benchmark returns

Top 10 equity holdings (% of Equities)

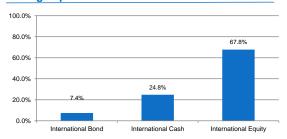
Share Name Naspers British American Tobacco Plc Glencore Xstrata Plc Standard Bank Group Limited Remgro Limited Old Mutual Limited Newplat (NGPLT) Woolworths Holdings Limited Reinet Inv SCA	% of Equities 16.6% 11.9% 5.6% 5.3% 4.3% 3.6% 3.2% 2.8% 2.7%
Life Healthcare Group Holdings	2.6%

Benchmark Alexander Forbes Global Large Manager Watch Average

Asset class breakdown



Foreign split



Equity sectoral exposure (%)

	Fund
Financials	34.5%
Resources	29.1%
Industrials	36.4%

Risk analysis

(based on the last 3 years' monthly returns)

% of negative months over the last 3 years

Average capital loss in one month	-2.9%	
Downside risk *	8.5%	
* Downside risk is measured as the standard deviation of the underperformance		
of the portfolio relative to CPI		

38.9%

Sanlam Coronation Houseview Portfolio



 Period Ending
 31-Mar-20

 Fund Size
 R 1,863 million

 Inception Date
 May-05

Fund objective

The Coronation Houseview Portfolio is a clean slate fully discretionary balanced portfolio and represents our best investment view for a balanced portfolio in all major asset classes – equities, property, bonds, cash and international. The Portfolios objective is to outperform the median return of the peer group over rolling 3 year periods. The Portfolio is managed in accordance with the limits of Regulation 28.

Risk profie

This fund has a moderate - aggressive risk profile.

Fees

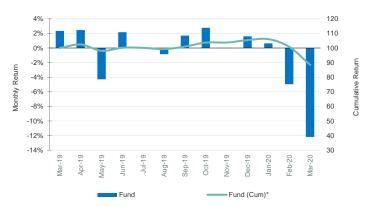
On South African assets:

1.10% per annum

On International assets:

1.00% per annum

Monthly and cumulative returns



^{*}Based on 1 year returns

Fund performance (%)

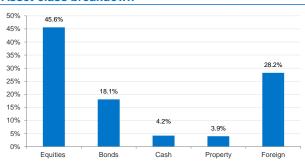
	Fund	Benchmark
1 Month	-12.2%	-10.5%
3 Months	-16.0%	-13.9%
6 Months	-12.3%	-11.5%
1 Year	-11.5%	-10.3%
3 Years	-0.1%	0.5%
5 Years	2.2%	2.3%

Top 10 equity holdings (% of Equities)

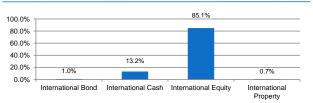
Share Name	% of Equities
Naspers	17.5%
British American Tobacco Plc	11.8%
Prosus	7.3%
Anglo American	7.2%
Quilter Plc	5.8%
Shoprite Holdings Limited	5.2%
Firstrand Limited	4.1%
Africagold	3.6%
Spar group	3.2%
Aspen Healthcare Holdings	3.0%

Benchmark Alexander Forbes Global Large Manager Watch Median

Asset class breakdown



Foreign split



Equity sectoral exposure (%)

	Funa
Financials	20.8%
Resources	34.0%
Industrials	45.2%

Risk analysis

(based on the last 3 years' monthly return)

% of negative months over the last 3 years	47.2%
Average capital loss in one month	-2.5%
Downside risk *	8.6%

* Downside risk is measured as the standard deviation of the underperformance of the portfolio relative to CPI

Sanlam Foord Balanced Fund



Period Ending 31-Mar-20 Fund Size R 300 million Inception Date Apr-12

Fund objective

The fund aims to provide investors with a steady growth in income and capital as well as the preservation of real capital. The portfolio shall comprise a mix of securities in the equity, bond, money and property markets.

Risk profile

This fund has a moderate - aggressive risk profile.

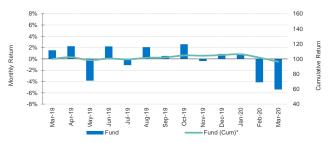
South African assets: 0.70% per annum

1.35% per annum

Performance fee of 10% (excluding VAT) of the outperformance of its benchmark calculated over a rolling 12 month period.

The performance fee is accrued daily and paid monthly. There is no cap on performance fee. A

Monthly and cumulative returns



*Based on 1 year returns

Fund performance (%)

	Fund	Benchmark
1 Month	-5.4%	-11.9%
3 Months	-8.5%	-15.2%
6 Months	-5.7%	-13.1%
1 Year	-3.8%	-13.3%
3 Years	1.5%	-1.5%
*5 Years	2.6%	0.8%

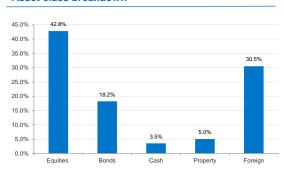
*Returns are illustrative as the Fund has not been invested over that period

Top 10 equity holdings (% of Equities)

Share Name	% of Equities
New Gold ETF	11.1%
BHP Group	10.9%
RMB Holdings Limited	7.9%
Richemont	7.7%
Sasol Limited	7.7%
Aspen Healthcare Holdings	6.6%
Naspers	6.2%
Anheuser-Busch Inbev SA INV	6.1%
British American Tobacco Plc	6.0%
Standard Bank Group Limited	5.8%

Benchmark Average of the SA Multi-Asset High Equity Category

Asset class breakdown





Equity sectoral exposure (%)

Fund
24.1%
30.2%
45.7%

Risk analysis (based on the last 3 years' monthly returns)

% of negative months over the last 3 years	41.7%
Average capital loss in one month	-2.6%
Downside risk *	6.4%

Downside risk is measured as the standard deviation of the underperformance

of the portfolio relative to CPI

Sanlam Investec Balanced Fund

Period Ending 31-Mar-20 Inception Date Jan-97

Fund objective

The primary objective is to deliver capital growth over the medium to long term at volatility levels that reflect a moderate risk profile. The portfolio will invest in a combination of equities, bonds, money market instruments, listed property as well as international equities and fixed interest investments. The portfolio will be broadly diversified across asset classes. Active asset allocation and securities selection strategies appropriate to the needs of

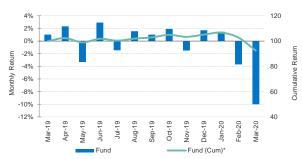
Risk profile

This fund has a moderate-aggressive risk profile.

Fees

South African assets: 0.90% per annum International assets:

Monthly and cumulative returns



*Based on 1 year returns

Fund performance (%)

	Fund	Benchmark
1 Month	-10.0%	-11.5%
3 Months	-12.1%	-15.1%
6 Months	-10.2%	-12.8%
1 Year	-7.5%	-11.1%
3 Years	2.2%	0.2%
5 Years*	3.4%	2.1%

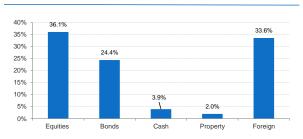
* Returns are off the FFS as the fund has not been invested for that period

Top 10 equity holdings (% of Equities)

Share Name	% of Equities
Naspers	13.8%
British American Tobacco Plc	9.6%
Newplat (NGPLT)	7.6%
Prosus	7.0%
New Gold ETF	5.9%
Firstrand Limited	5.7%
MTN Group Limited	3.4%
Impala Platinum Holdings Limited	3.2%
Sibanye Stillwater Ltd	3.2%
Sanlam	3.1%

Benchmark Alexander Forbes Global Best Investment View Median

Asset class breakdown



Foreign split



Equity sectoral exposure (%)

	Fund
Financials	15.1%
Resources	45.7%
Industrials	39.2%

Risk analysis

% of negative months over the last 3 years	38.9%
Average capital loss in one month	-2.7%
Downside risk *	7.3%

* Downside risk is measured as the standard deviation of the underperformance of the portfolio relative to CPI

Satrix Enhanced Balanced Tracker Fund



Period Ending 31-Mar-20 Fund Size R 4,524 million Inception Date Sep-08

Fund objective

The portfolio invests in tracker equity and bond indices, locally and abroad, and also cash to create a moderate risk balanced portfolio which is expected to perform close to the underlying indices without incurring active management costs. Scrip lending may be performed on the passive equity component.

Risk profile

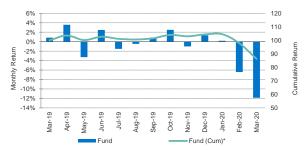
This fund has an aggressive risk profile.

Fees

0.36% per annum

0.25% p.a. on international interest bearing assets
The domestic equity component tracks the Capped SWIX Index. Script lending is permitted in respect of this basket of shares, and the resultant income (net of associated costs) is periodically rebated to clients participating in this portfolio, and effectively serves to reduce the quoted management fee.

Monthly and cumulative returns



*Based on 1 year returns

Fund performance (%)

	Fund	Benchmark
1 Month	-11.9%	-12.4%
3 Months	-17.4%	-17.9%
6 Months	-15.0%	-15.7%
1 Year	-13.8%	-14.2%
3 Year	-0.9%	-1.1%
5 Year	1.4%	1.2%

Top 10 equity holdings (% of Shares)

Share Name	% of Shares
Naspers N	8.6%
Growpnt	7.8%
NEPIROCK (NEP)	5.5%
British American Tobacco	3.4%
Prosus (PRX)	3.4%
FirstRand / RMBH	3.3%
Anglos	3.0%
Redefine Properties	2.7%
Stanbank	2.6%
Fortress Reit Ltd A	2.4%

49.0% Capped SWIX (Shareholder Weighted Index) Benchmark

8.0% Sapy Property Index

10.0% ALBI (BEASSA All Bond Index)

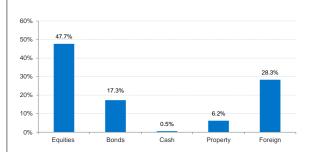
2.0% STeFI

21.0% MSCI (Developed Markets) World Index

4.0% Barclays Global Aggregate Index

6.0% S&P South Africa Sovereign ILB 1+Y Index

Asset class breakdown



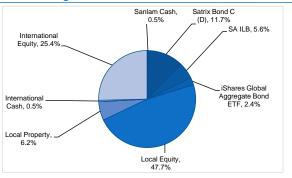
Foreign split



Equity sectoral exposure (%)

Funa	Benchmark
30.0%	30.1%
20.2%	20.2%
49.8%	49.7%
	20.2%

Fund manager breakdown



Risk analysis

(based on the last 3 years' monthly returns)

% of negative months over the last 3 years	44.4%
Average capital loss in one month	-2.6%
Downside risk *	8.5%

^{*} Downside risk is measured as the standard deviation of the underperformance of the portfolio relative to CPI

are net of any guarantee premiums. Performance figures for periods greater than 12 months are annualised. All data shown is at the month-end, unless specifically indicated differently. Changes in currency rates of exchange are list of any guarantee premiums. Performance in equals to the product information sheets are prepared for the SANLAM UMBRELLA FUND by its investment consultants. The product information sheets are prepared for the SANLAM UMBRELLA FUND by its investment consultants. The product information sheets are prepared for the SANLAM UMBRELLA FUND by its investment consultants. The product information sheets are prepared for the SANLAM UMBRELLA FUND by its investment consultants. The product information sheets are prepared in good faith and the information, data and opinions contained in the product information sheets are based on source information considered reliable. However, no guarantee, explicit or otherwise are provided that the information and data contained therein are correct and comprehensive. The SANLAM UMBRELLA FUND and the investment consultants cannot be held liable for any loss, expense and/or damage following from the use of the product information sheets.

Sanlam Monthly Bonus Fund



Fund

Period Ending 31-Mar-20 Fund Size (Book Value) R7 409million Inception Date Jul-99

Fund objective

The Monthly Bonus Fund (MBF) protects investors against short-term volatility by smoothing out investment returns, whilst providing valuable guarantees on benefit payments. The underlying portfolio is mandated with more weight to less risky asset classes than a typical balanced fund. The Sanlam Monthly Bonus Fund offers 100% capital guarantee and fully vesting bonuses. Fully vesting bonuses are declared monthly in advance.

Risk Profile

This fund has a conservative risk profile.

Fees

Investment Management Fees:

0.425% per annum

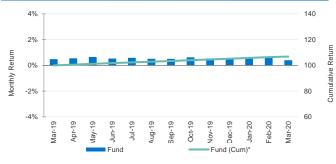
Guarantee Premium:

A guarantee premium of 1.6% per annum

Annual Performance Linked Fee

The investment manager may be incentivised with performance fees

Monthly and cumulative bonuses



*Based on 1 year returns

Fund bonuses (%)

	Fund (gross of fees)
1 Month	0.4%
3 Months	1.6%
6 Months	3.3%
1 Year	6.8%
3 Years	7.0%
5 Years	7.9%

Top 10 equity holdings (% of Shares)

Share Name Naspers British American Tobacco Prosus FirstRand Anglo American Standard Bank Group Consol Holdings MTN Group Sanlam	% of Shares 19.0% 5.7% 5.1% 4.5% 4.0% 3.7% 3.1% 2.3% 2.1%
Sanlam Thebe Inv Corp	2.1% 2.1%

Benchmark

16.0% SWIX (Shareholder Weighted Index) 16.0% Capped SWIX (Shareholder Weighted Index)

19.0% BEASSA Total Return All Bond Index

5.5% 3 month JIBAR +1.25%

2.0% IGOVI

17.5% MSCI World Index (Dev. Markets)

5.0% Barclays Global Aggregate Index

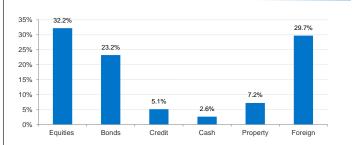
2.5% US 3 month London InterBank Offered Rate (LIBOR) +2.5% (net of fees)

7.5% STeFI Index

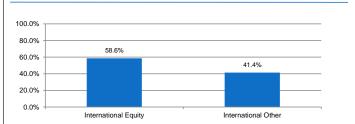
6.5% BEASSA 7-12 years TRI plus 1.0% p.a.

2.5% US 3 month LIBOR

Asset class breakdown



Foreign split



Equity sectoral exposure (%)

Financials	24.6%
Resources	15.0%
Industrials	60.4%

Risk analysis

(based on the last 3 years' monthly returns)

% of negative months over the last 3 years	0.0%
Average capital loss in one month	0.0%
Downside risk *	0.4%

* Downside risk is measured as the standard deviation of the underperformance of the portfolio relative to CPI

Funding level

Apr 2020: 87.28% funded

Sanlam Stable Bonus Portfolio



Period Ending 31-Mar-20 Fund Size (Book Value) R 10,765 million Inception Date Nov-86

Fund objective

The Stable Bonus Portfolio (SBP) offers investors stable, smoothed returns with a partial guarantee on benefit payments. A bonus, which consists of a vesting and nonvesting component is declared monthly in advance. Bonuses cannot be negative. The portfolio offers 100% capital guarantee and partially vesting bonuses

Risk profile

Conservative

Fees

Investment Management Fees:

0.425% per annum

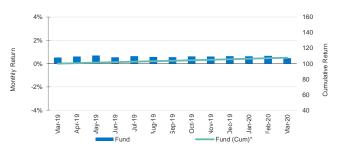
Guarantee Premium:

A guarantee premium of 0.9% per annum

Annual Performance Linked Fee:

The investment manager may be incentivised with performance fees

Monthly and cumulative bonuses



*Based on 1 year returns

Fund bonuses (%)

	Fund (gross of fees)
1 Month	0.5%
3 Months	1.8%
6 Months	3.7%
1 Year	7.5%
3 Years	7.6%
5 Years	8.5%

Top 10 equity holdings (% of Shares)

Share Name	% of Shares
Naspers British American Tobacco Prosus FirstRand Anglo American Standard Bank Group Consol Holdings MTN Group Thebe Inv Corp	% of Shares 19.0% 5.7% 5.1% 4.5% 4.0% 3.7% 3.1% 2.3% 2.1%
Sanlam	2.1%

Benchmark

16.0% SWIX (Shareholder Weighted Index)
16.0% Capped SWIX (Shareholder Weighted Index)
19.0% BEASSA Total Return All Bond Index
5.5% 3 month JIBAR +1.25%

2.0% IGOVI

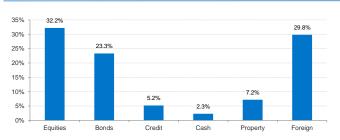
17.5% MSCI World Index (Dev. Markets)5.0% Barclays Global Aggregate Index2.5% US 3 month LIBOR+2.5% (net of fees)

2.5% US 3 month LIIBOR

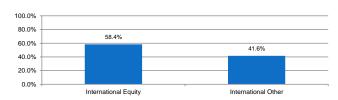
7.5% STeFI Index

6.5% BEASSA 7-12 years TRI plus 1.0% p.a.

Asset class breakdown



Foreign Split



Equity sectoral exposure (%)

	Fullu
Financials	24.6%
Resources	15.0%
Industrials	60.4%

Risk analysis

(based on the last 3 years' monthly returns)

% of negative months over the last 3 years	0.0%
Average capital loss in one month	0.0%
Downside risk *	0.3%

* Downside risk is measured as the standard deviation of the underperformance of the portfolio relative to CPI

The Non - Vested bonuses as a proportion of the total Sanlam Stable Bonus Portfolio holdings:

Sanlam Umbrella Pension Fund	12.40%
Sanlam Umbrella Provident Fund	10.89%

* Only impacts Sanlam Lifestage members opting for this preservation strategy in the last 6 years before retirement.

Funding Level

Apr 2020: 87.55% funded

Local equity manager breakdown for SMMI portfolios

	Lifestage Accumulation	SMM 70 Portfolio	SMM 50 Portoflio	SMM 30 Portfolio Pres	A servation
Domestic Equity					
Core Equity					
Fairtree Equity	1.6%	3.3%	2.3%	1.2%	1.0%
Truffe Equity	1.9%	3.9%	2.7%	1.5%	1.2%
ABAX Eqity	1.6%	3.3%	2.3%	1.2%	1.0%
Coronation Equity	2.3%	4.7%	3.3%	1.8%	1.4%
Sentio Equity	0.0%	0.0%	0.0%	0.0%	0.0%
Quality Equity					
First Avenue	0.8%	1.5%	1.0%	0.7%	0.4%
Steyn Equity	0.7%	1.3%	0.9%	0.6%	0.4%
Bataleur Equity	0.7%	1.3%	0.9%	0.6%	0.4%
Satrix Quality Index	0.4%	0.7%	0.5%	0.3%	0.2%
Momentum Equity					
Kaizen Thematic Equity	0.8%	1.7%	1.1%	0.7%	0.6%
Satrix Momentum	2.4%	4.7%	3.1%	1.9%	1.6%
Capricorn Equity	0.0%	0.0%	0.0%	0.0%	0.0%
Value Equity					
ABSA Select Equity	1.0%	1.8%	1.3%	0.8%	0.7%
Investec Value	0.7%	1.3%	0.9%	0.6%	0.5%
SIM General Equity	1.5%	2.8%	2.0%	1.2%	1.0%
Satrix Stable Dividend	1.5%	2.9%	2.0%	1.2%	1.1%
Total	17.8%	35.3%	24.2%	14.2%	11.3%