

## Sanlam Umbrella Fund: Total Investment Costs

as at March 2020

	Guarantee Premium	Total Expense Ratio (incl. Guarantee Premium)	Trading Costs	Total Investment Costs	Performance fees (incl. in TER)
<b>Sanlam Lifestage</b>					
Sanlam Lifestage Accumulation Portfolio	-	1.134%	0.150%	1.284%	0.113%
Sanlam Lifestage Capital Protection Preservation Portfolio	0.900%	1.397%	0.070%	1.467%	0.010%
Sanlam Lifestage Inflation-Linked Preservation Portfolio	-	0.700%	0.010%	0.710%	n/a
Sanlam Lifestage Living Annuity (ILLA) Preservation Portfolio	-	0.872%	0.100%	0.972%	0.050%
<b>Volatility Protection Strategy</b>					
Sanlam Monthly Bonus Fund	1.600%	2.096%	0.070%	2.166%	0.010%
Satrix Enhanced Balanced Tracker Fund	-	0.400%	0.120%	0.520%	n/a
Volatility Protection Strategy Total <sup>7</sup>	1.200%	1.672%	0.083%	1.755%	0.008%
<b>Passive Lifestage Strategy</b>					
Passive Lifestage Accumulation Portfolio	-	0.400%	0.120%	0.520%	n/a
Lifestage Capital Protection Preservation Portfolio	0.900%	1.397%	0.070%	1.467%	0.010%
<b>Sanlam Blue Lifestage Strategy</b>					
Sanlam Blue Lifestage Accumulation Portfolio	-	0.810%	0.180%	0.990%	n/a
Lifestage Capital Protection Preservation Portfolio	0.900%	1.397%	0.070%	1.467%	0.010%
<b>Single Managed</b>					
SIM Balanced Fund	-	0.810%	0.180%	0.990%	n/a
SIM Cash Fund	-	0.200%	0.010%	0.210%	n/a
SIM Moderate Absolute Fund	-	0.740%	0.060%	0.800%	n/a
SIM Temperance Balanced Fund	-	0.820%	0.100%	0.920%	n/a
<b>Multi Managed</b>					
SMM 30	-	0.797%	0.100%	0.897%	0.056%
SMM 50	-	0.889%	0.150%	1.039%	0.116%
SMM 70	-	0.921%	0.230%	1.151%	0.070%
SMM Moderate Absolute Fund	-	0.834%	0.180%	1.014%	0.000%
SMM NUR Balanced Fund	-	1.117%	0.170%	1.287%	0.000%
The Most Aggressive Portfolio	-	0.985%	0.150%	1.135%	0.000%
Sanlam Accumulation Portfolio	-	1.134%	0.150%	1.284%	0.113%
SMM Select Balanced Fund	-	1.020%	0.210%	1.230%	0.000%
<b>Smoothed Bonus Funds</b>					
Sanlam Monthly Bonus Fund	1.600%	2.096%	0.070%	2.166%	0.010%
Sanlam Stable Bonus Portfolio	0.900%	1.397%	0.070%	1.467%	0.010%
Sanlam Progressive Smooth Bonus Fund	0.700%	1.713%	0.190%	1.903%	0.000%
<b>Passive Managed</b>					
Satrix Enhanced Balanced Tracker Fund	-	0.400%	0.120%	0.520%	n/a

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	Investment Administration Fee	Total Expense Ratio (incl. Investment Administration Fee)	Trading Costs	Total Investment Costs	Performance fees (incl. in TER)
<b>External Single Managed Portfolios</b>					
Allan Gray Global Balanced**	0.173%	0.893%	0.098%	0.991%	- <sup>8</sup>
Sanlam Allan Gray Global Balanced* <sup>6</sup>	-	1.150%	0.050%	1.200%	- <sup>8</sup>
Coronation Houseview <sup>6</sup>	0.173%	1.223%	0.150%	1.373%	n/a
Sanlam Coronation Houseview*	-	0.850%	0.140%	0.990%	n/a
Sanlam Foord Balanced Fund	-	0.790%	0.030%	0.820%	0.000%
Investec Balanced Fund** <sup>6</sup>	0.173%	0.853%	0.220%	1.073%	n/a
Sanlam Prudential Balanced Fund	-	1.090%	0.140%	1.230%	n/a
PSG Balanced Fund	0.173%	0.998%	0.260%	1.258%	n/a
ACA Wealth Creation <sup>9</sup>	0.173%	0.785%	0.080%	0.865%	0.033%

## NOTES:

1. The values above are estimated over a rolling 3 year period and annualized unless otherwise stated.
2. Figures as at March 2020
3. The highest fee tier (i.e. lowest asset size) is assumed in the TERs.
4. Portfolios that are less than 6 months old, may not have underlying data available to calculate a reliable estimate.
5. Where applicable asset consulting fees must still be added.
6. TER Includes an investment administration charge of 0.173% (including VAT) for portfolios not wrapped in a Sanlam policy.
7. Estimated assuming 75% in Monthly Bonus Fund and 25% in Satrix Enhanced Balanced Tracker Fund.
8. The Orbis fees are included in the total TER and will no longer be disclosed separately under performance fees.
9. Calculated over a 1 year period.

\*Applicable to Clients invested before March 2015

\*\*Averaged as Pension and Provident Fund figures differ slightly