

Overall changes in the July 2021 version of The Fund in Detail document

Aside from text refinements to improve readability and general updates, the main product changes from the previous edition have been summarised below. Please read this document in conjunction with the new version of [The Fund in Detail](#).

The following changes have been made to The Fund in Detail document as a result of business updates

- The trustees of the Sanlam Umbrella Fund have appointed a Remuneration Committee.
- All references to member account value, fund value, individual account, etc. changed to member share.
- Employer premium waiver is now referred to as contribution waiver.
- The Optimal Option has been removed as a product offering for new business.

The following changes have been made to chapters relating to Group Insurance and Underwriting

With effect from 1 April 2021 the following maximum benefits will apply:

Insured Benefit	Maximum amount
Lump Sum Disability Insurance	The lesser of 8x salary or R12 000 000
Critical Illness Insurance	The lesser of 3x annual salary or R 2 800 000
Accident Death Insurance	The lesser of 6x annual salary or R 3 800 000
Maximum income after disablement	Does not exceed the larger of R 550 000 or 2.5x annual salary
Critical Illness Insurance	The aggregate amount does not exceed R6 900 000

- With effect from 1 July the following Supplementary Benefits are available, refer to page 17 for more information:
 - Universal Education Protection Insurance
 - Salary Refund Insurance
 - Medical Aid Premium Waiver Insurance
- The following conditions have been added to the Conversion Option
 - A member may only exercise the conversion option with the Insurer he is currently insured with
 - This option is not available in respect of a member when he/she ceases to be a member as a result of –

- an amendment to the rules
- termination of the employer's participation in the fund
- termination of the employer's business
- a retrenchment exercise where the employer retrenches the greater of three employees and 2% or more of the total number of employees; or
- the business of the employer being transferred to or amalgamated with any other business, company or organisation.

The following changes have been made to the chapters relating to Investments

- 2 portfolios have been added to the member choice menu for the Comprehensive Option. These portfolios fall part of the External Single Manager Range, namely Kagiso Balanced Fund, and Truffle Balanced Fund.

Kagiso Balanced Fund

This fund aims to provide investors with high, long-term capital growth within the constraints of the statutory investment restrictions for retirement funds.

As the fund aims to maximise returns, it will have a strong bias towards equities – typically the asset class with the highest expected long-term returns.

The fund is suitable for investors who are building up their long-term retirement savings and require capital growth and are able to invest for the long-term and accept moderately high market risk.

Investment management fees:

0.86% both domestic and international assets

Truffle Balanced Fund

The Truffle Balanced Fund exposure is accessed through a Nedgroup vehicle called Nedgroup Investments Balanced Fund. This fund aims to achieve maximum long-term capital growth.

The fund is suitable for investors saving for retirement (Regulation 28-compliant), requiring moderate levels of capital growth and who do not wish to make complex asset allocation decisions between equities, cash and bonds, both locally and offshore.

The risk profile represents moderately high market risk. Returns can be more volatile over the short term relative to the broader market, but will be less volatile than the equity market.

Investment management fees:

0.75% both domestic and international assets.

- The accumulation portfolio of the Sanlam Blue Lifestage has been reviewed and changed to 50% SIM Balanced Fund and 50% SPW Balanced Fund.
- Updates to investment fee structure:
 - Sanlam Prudential Balanced Fund:
 - On South African assets:
 - 0.95% per annum
 - On International assets:
 - 01.05% per annum

- Sanlam Foord Balanced Fund must be updated as:
 - On South African assets:
 - 0.80% per annum
 - On International assets:
 - 1.35% per annum

- Name changes:
 - Sanlam ACA Lifestage strategy changed to Sanlam Wealth Creation Lifestage Strategy.
 - ACA Wealth Creation Portfolio changed to Sanlam Wealth Creation Portfolio.
 - The accumulation portfolio of the Sanlam Wealth Creation Strategy changed to Sanlam Wealth Creation Lifestage Portfolio.

- With effect from 1 July 2021:
 - The default preservation strategy for Default Paid-up will be the Volatility Protection Strategy.
 - The Trustee-approved Default Investment Strategies are no longer available as member choice investment strategies.

The following changes have been made to the chapters relating to Operating Expenses

Annual Revision date:

Insurers may invoke a new revision date as a result of national state of disaster.

The following changes have been made to chapters relating to Communication

Protection of Personal Information:

Sanlam Life Insurance Limited (“Sanlam Life”), a subsidiary of Sanlam Limited, will process and protect your personal information as required by relevant laws and the constitution of the Republic of South Africa (“RSA”). We may send your personal information to service providers outside of the RSA for storage or further processing on Sanlam Life’s behalf. We will not send your information to a country that does not have information protection legislation similar to that of the RSA, unless we have a binding agreement with the service provider which ensures that it effectively adheres to the principles for processing of information in accordance with the Protection of Personal Information Act No 4 of 2013. For more information, please refer to the Sanlam Group Privacy Notice on www.sanlam.co.za

The following changes have been made to chapters relating to Roles of the Various Parties

The following role has been added:

Investment Consultant

A sub-fund may appoint an Investment Consultant of their choice to provide a tailored investment consulting service to Joint Forums on a fee-for-service basis which is charged to the Sub-fund as an additional fee.

For good governance reasons, Sub-funds that implement a Tailored Default Investment Strategy must (unless exemption from this requirement has been granted by the trustees following a written

application) appoint an Investment Consultant to provide tailored investment consulting advice and reporting in line with standards approved by the trustees.

Other Sub-funds can choose to appoint an Investment Consultant to provide a bespoke investment consulting service.

The sub-fund, together with the investment consultant must agree the minimum services to be provided by the Investment Consultants and agree on a negotiated fee of assets, subject to the trustee imposed maximum of 0.40% excluding VAT, in respect of such services.

The Sanlam Umbrella Fund trustees include the investment consulting services in their ongoing monitoring, and may from time to time request to be furnished with supporting materials as confirmed in the appointment agreement.

The following changes have been made to chapters relating to New Business Terms and Conditions

Late entrants:

If an employer establishes a new fund and any existing employee who does not join the fund within 3 months of being given the choice to join the fund, he/she will only be able to enjoy risk benefits later, with the approval of the insurer, and has provided proof of good health (medical underwriting).