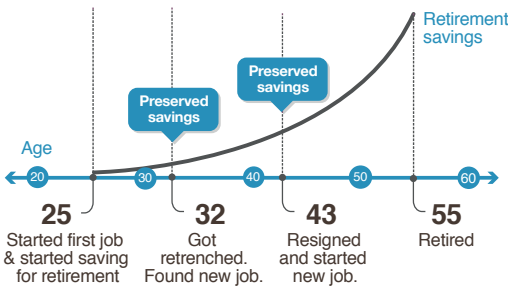


# The Power of Preservation

## Why you should reinvest all your retirement savings when changing jobs

SCENARIO 1

### Thembi preserved her savings and retired comfortably



**R 499 419**

Total capital contribution over 30 years

**R 1 012 319**

Interest earned in retirement fund

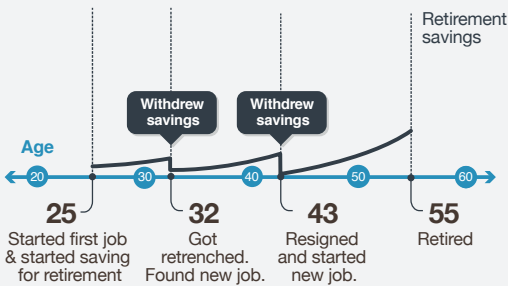
**R 0**

Total withdrawals over 30 years

**R 1 511 738** Total retirement savings after 30 years

SCENARIO 2

### Thembi cashed out her savings and retired short on cash



**R 499 419**

Total capital contribution over 30 years

**R 292 389**

Interest earned in retirement fund

**R 257 092**

Total withdrawals over 30 years

**R 534 717** Total retirement savings after 30 years

**Almost 3x the savings, simply by preserving.**

Assumptions: 9% p.a. interest earned on retirement savings; starting salary of R5000 p.m.; salary increases by 7.5% p.a. on average over career; contributes 8% of gross salary to retirement savings.

#### START SAVING EARLY

Retirees believe that you require about **14 times** your final annual salary at retirement to maintain your current standard of living.

#### LEAVE YOUR SAVINGS ALONE

**48%** of retirees who dipped into their retirement savings when they switched jobs have regretted taking the benefit in cash.

#### SAVE AS MUCH AS POSSIBLE

**1 in 4** retirees do not believe they have saved enough to last the rest of their lives.

Statistics from Sanlam Benchmark Survey

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